Through kindness, compassion, and grace, we can change the world.
Training and certifying **VETERANS** for Advanced Manufacturing Careers

<table>
<thead>
<tr>
<th>WHAT WE DO</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workshops for Warriors is a non-profit school that provides quality training, accredited STEM educational programs, and opportunities to earn nationally recognized third-party credentials. Veterans, transitioning service members, and civilians are successfully placed in advanced manufacturing careers after just 16 weeks of training.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OUR IMPACT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Veterans Graduated</td>
</tr>
<tr>
<td>Nationally-Recognized MFG Credentials Earned</td>
</tr>
<tr>
<td>Meals Provided</td>
</tr>
<tr>
<td>Individuals Placed into Full-Time Jobs</td>
</tr>
<tr>
<td>Veterans Provided Transitional Housing</td>
</tr>
<tr>
<td>Hours of Finance &amp; Career Education</td>
</tr>
<tr>
<td>Scholarships Funded</td>
</tr>
<tr>
<td>Applications Received*</td>
</tr>
</tbody>
</table>

*We can only accept 10% of applicants without additional funding.

<table>
<thead>
<tr>
<th>WAYS YOU CAN SUPPORT</th>
</tr>
</thead>
<tbody>
<tr>
<td>You can give a gift that will make a difference in the lives of veterans.</td>
</tr>
<tr>
<td>$100 will provide meals for our students</td>
</tr>
<tr>
<td>$200 will provide a gas allowance</td>
</tr>
<tr>
<td>$500 will provide one hardship stipend</td>
</tr>
<tr>
<td>$1,000 will provide rent for one month</td>
</tr>
</tbody>
</table>

Scan Here to Give Today

Attend our 2023 Annual Gala, The WFW 15th Birthday Ball. Learn more at wfw.org/events/15birthdayball

"Thank you, Workshops for Warriors, for everything you have done for me and veterans like me."
- Clarissa, Marine Corps Veteran, Welding Graduate

"I honestly wouldn’t have made it without Workshops for Warriors. They helped me get on my feet again."
- Craig, Navy Veteran, Machining Graduate

wfw.org | info@wfw.org | 619.550.1620 | 2970 Main Street, San Diego, CA 92113
# GIVING GUIDE
## 2022
### INDEX OF GIVING

**SAN DIEGO BUSINESS JOURNAL LETTER**
- Message from Director of Philanthropy, AnnMarie Gabaldon 4

**NONPROFIT AGENCIES**
- Association of Fundraising Professionals 14
- American Academy of Pediatrics 13
- American Red Cross 16
- Armed Services YMCA 91
- Barney & Barney Foundation The Charitable Foundation of Marsh McLennan Agency
- Boys & Girls Club San Diego 18
- Boys & Girls Club San Marcos 91
- Cal State San Marcos 20
- Center for Children 13
- Challenged Athletes 85
- Child Development Associates 22
- Community Resource Center 24
- Computers 2 Kids 26
- Epilepsy Society of San Diego County 93
- Episcopal Community Services 26
- Father Joe's Village 30
- Feeding San Diego 32
- Fresh Start Surgical Gifts 34
- Golden Gate Ballet 93
- Girl Scouts of San Diego 36
- Helen Woodward 93
- Home of Guiding Hands 38
- Home Start San Diego 93
- I Love a Clean San Diego 40
- Jacobs & Cushman San Diego Food Bank 42
- Jewish Family Services 44
- Just in Time Foster Youth 46
- La Jolla Institute Immunology 48
- MAAC Project 95
- Mt. Soledad Memorial Association 85
- North County Philanthropy Council 52
- Neighborhood Healthcare 54
- Neighborhood House Association 95

**BACK COVER**
- North County Lifeline 87
- Options for All 95
- Palomar Health 56
- Pride Industries 5
- Promises2Kids 58
- Rady Children's Hospital 60
- Rancho Coastal Humane Society 95
- Salk Institute 87
- Salvation Army 62
- San Ysidro Health 64
- SAY San Diego 89
- SBCS 89
- San Diego Foundation 4
- San Diego Gas & Electric 50
- San Diego Social Venture Partners 97
- Serving Seniors 66
- Sharp Foundation 68
- Solutions For Change 70
- St. Paul's Senior Services 72
- The Century Club 91
- The San Marcos Promise 74
- Tri-City Medical Center 76
- Truecare 78
- United Way San Diego 97
- UPAC | Union of Pan Asian Communities 80
- University San Diego 82
- Workshops For Warriors

**INSIDE FRONT COVER**
- Jacobs & Cushman San Marcos Philanthropic Investment Program 8
- RSF Foundation 12
- San Diego Foundation 10
- USD The Nonprofit Institute 6

**ARTICLES**
- Catalyst 11
- California State San Marcos Philanthropic Investment Program
- RSF Foundation
- San Diego Foundation
- USD The Nonprofit Institute

**THE LISTS**
- The Nonprofit Agencies 84
- Private Foundations 98

---

**Sponsored by**
- [SDGE](https://www.sdge.com)
- [San Diego Foundation](https://www.sandiegofoundation.org)
- [The Nonprofit Institute](https://www.thenonprofitinstitute.org)
- [North County Philanthropy Council](https://www.northcountyphilanthropy.org)
- [University of San Diego School of Leadership and Education Sciences](https://www.usd.edu)
- [Catalyst](https://www.catalyst.org)
- [Mt. Soledad Memorial Association](https://www.mountsoledad.org)
- [Rancho Santa Fe Foundation](https://www.rsffoundation.org)
Letter from the Director of Philanthropy

Dear Readers,

The San Diego Business Journal’s annual Giving Guide is the #1 tool for local nonprofits to get their message out to the San Diego community and to engage people and companies throughout the region. As you read this year’s issue, you will learn about each nonprofit’s purpose, unique value, the communities they serve, as well as their many programs that need donor funding so they can grow and prosper. Moreover, you will learn about where you can place your charitable dollars and where your employees can volunteer their time.

Thank you to our wonderful sponsors, AFP, Catalyst, NCPC, RSF Foundation, San Diego Foundation, SDG&E and USD Nonprofit Institute. Without your contribution, this guide would not be a success.

Please join me in congratulating all our Giving Guide partners for taking a stand and helping our community be a better place. May we all strive for kindness, compassion, and grace in the coming year.

AnnMarie Gabaldon
Directory of Philanthropy

Increasing Access to Educational Opportunity

By supporting educational opportunities like after-school programs, summer camps, and increased access to college, San Diego Foundation is preparing our next generation for life and work.
Imagine a world where people of diverse abilities have equal access to employment.

At PRIDE Industries, that’s the world we’re working to build.

We know that a job means so much more than a paycheck; it also has the power to bring connection, community, and purpose. Today, one in five Americans has a disability, and two-thirds of working-age Americans with disabilities are unemployed. When you donate to The Michael Ziegler PRIDE Industries Foundation, you directly help people with disabilities experience the dignity of a paycheck and the pride that comes with meaningful work.

Building inclusivity, one job at a time.

THE Michael Ziegler PRIDE INDUSTRIES Foundation

Donate Today!

100% of Your Donation Funds Employment Programs

PRIDEIndustries.com/donate
The 2022 State of Nonprofits and Philanthropy Annual Report presents findings from ten years of quarterly public opinion polling (San Diego Residents Survey) and nearly 250 survey responses from local nonprofit leaders (Nonprofit Leaders Survey) combined with the latest nonprofit data from the Internal Revenue Service (IRS) and the California Employment Development Department (EDD). Taken together, these data provide a holistic snapshot of San Diego’s nonprofit sector in 2022, summarizing its social and economic contributions to our region, highlighting potential opportunities for greater impact, and drawing our attention to trends which could threaten the nonprofit sector in the future. This year’s report finds San Diego County nonprofits are well positioned to innovate to meet challenging community needs and advance the quality of life in our region.

See full report and data sources at: www.sandiego.edu/nonprofit nonprofit@sandiego.edu | 619-260-7443

The 2021 San Diego Nonprofit Employment

2,916 STAFFED NONPROFITS
98,108 PAID EMPLOYEES

$5.89B TOTAL WAGES
10% OF SAN DIEGO PRIVATE EMPLOYMENT
Inflation Harms San Diego Nonprofits on Many Levels

Current Impacts of Inflation on San Diego Nonprofits

- Increased prices for program-related costs: 60%
- Pressure to raise salaries to meet increased cost of living for workers: 75%
- Decrease in the value of investments: 46%
- Decrease in the value of individual donations: 45%
- Increased prices clients / consumers pay for our services: 29%
- Higher interest rates on credit or loans: 17%

Inflation is eroding the value of nonprofit assets, as well as the wealth of individual donors who support the sector, lessening their ability to make donations. Furthermore, as fewer people are able to make ends meet due to the impacts of inflation, more people will need help from local nonprofits. During the giving season, contributors to nonprofits should consider increasing the size of their donations to keep pace with inflation.

“Even with improvements to salaries, benefits, etc., we are concerned that we’re about to see a wave of employees moving on to their next roles, and the challenges with recruiting to replace them. Our salaries can’t compete with the larger agencies and/or the private sector.”

Education Organization

Confidence to Address Community Challenges

San Diegans express higher confidence in local nonprofits than in corporations and government. Overall, most San Diegans believe in their own ability to make a positive impact.

Institutional Ability to Make a Difference

San Diegans Rank Nonprofits Highest at Addressing Community Needs

- Act on the public’s behalf: 80%
- Provide quality services: 77%
- Act ethically: 75%
- Promote positive social change: 77%

Individual Ability to Make a Difference

It is in my power to improve the welfare of others, by personally giving or volunteering.

Causes San Diegans Donated To

- Animal-Related, Zoos, Wildlife: 39%
- Food Banks/Pantries: 29%
- Religious Organizations: 28%
- Health: 19%
- Arts & Culture: 17%
- Environment: 15%
- Housing and Shelter: 14%
- Veterans Support Organizations: 14%
- Civil Rights: 14%
- Medical Research: 12%

Trends in Individual Giving

Charitable giving is an important way for people to support the causes they care most about. San Diegans consistently donate, and in 2022, 40% of San Diego households donated to local nonprofits.

Average Quarterly Gift by San Diego Households (Q3,4 2021 and Q1,2 2022): $405
This year’s Cause Conference San Diego had a profound effect on many of the 450 attendees at the all-day affair in September at the University of San Diego.

The event brought the for-profit and nonprofit sectors together, working with the collective goal of empowering the local business community and making a social impact, with speakers including Matthew Felding, president and CEO of the Better Business Bureau Serving the Pacific Southwest; Donna DeBerry, CEO of the San Diego County Black Chamber of Commerce and Grant Oliphant, CEO of the Conrad Prebys Foundation.

Miguel de Jesus was one Cause Conference attendee, moved by the conference and its mission. During the event, de Jesus took notice of one community partner in the conversation that could have been more widely represented — the education sector.

And the education sector is one that de Jesus is quite familiar with. He is director of business development in the College of Business Administration at California State University San Marcos.

He also knows business. A Certified Professional Coach and sales marketing consultant, de Jesus has more than 30 years of experience leading business management, global sales and marketing for growth-oriented companies and CEOs, including two Fortune 500 companies.

“The Cause Conference was well-attended and has had great outcomes,” de Jesus said. “But we wanted to know, ‘Now, how does higher education get involved?’ We want to make a difference.”

De Jesus said he had a conversation with CSUSM President Ellen Neufeldt about the Cause Conference and he is now looking for ways to involve the university in future events — including possibly holding the event on the campus in San Marcos, which boasts a large open courtyard and convenient parking structure.

Connecting The Trifecta

But until then — the 2023 Cause Conference is scheduled for next spring — de Jesus is championing a university-related project that will connect the trifecta: the education sector + for-profits + nonprofits.

De Jesus said many for-profit businesses are interested in teaming up with nonprofits, but many don’t know how to go about it. Meanwhile, nonprofits are not well-versed in engaging with the business community.

The education sector can bridge those gaps, he said.

CSUSM’s College of Business Administration is looking to encourage for-profit organizations to support nonprofits of their choice when they apply for consideration and enrollment in the school’s Senior Experience program as sponsors.

The Senior Experience program is one of CSUSM’s crowning achievements.

The program has been a hallmark of the CSUSM College of Business Administration for 30 years, serving in excess of 2,500 students and has had 10,000 student program graduates.

The CSUSM Senior Experience Program matches teams of five graduating business students with for-profit and nonprofit organizations to complete projects.

Students, working under the supervision of a faculty member, gain experience by working as consultants on what are typically rigorous, real-world projects that require teamwork and the application of classroom knowledge. Businesses benefit by receiving concentrated attention from teams that provide a fresh, independent look at their business challenges.

Each project is tailored to the specific needs of the business. Companies can expect to engage with students 30 to 60 minutes per week to provide and receive feedback and ensure the project is progressing toward successful solutions.

College of Business Administration students work on myriad parts of approved projects, but they nearly always include the following: a business plan, a marketing plan, a financial plan, a social media plan, a market and competitive analysis, website design/website refresh, a mobile app design, an operational efficiencies plan and a human resources on-boarding plan.

Calling the new project a “Philanthropic Investment Program,” de Jesus has reached out to several chambers of commerce in Southern California asking them to let businesses know and ask them to become part of the project.

CSUSM’s Philanthropic Investment Program is dedicated to helping nonprofits with limited resources to benefit from a Senior Experience Program — at no cost to them, de Jesus said.

The program allows businesses to sponsor preferred nonprofits by providing access to a team of students to work on specific needs beginning in the spring semester of 2023.

Connecting The Trifecta

But until then — the 2023 Cause Conference is scheduled for next spring — de Jesus is championing a university-related project that will connect the trifecta: the education sector + for-profits + nonprofits.

De Jesus said many for-profit businesses are interested in teaming up with nonprofits, but many don’t know how to go about it. Meanwhile, nonprofits are not well-versed in engaging with the business community.

The education sector can bridge those gaps, he said.

CSUSM’s College of Business Administration is looking to encourage for-profit organizations to support nonprofits of their choice when they apply for consideration and enrollment in the school’s Senior Experience program as sponsors.

The Senior Experience program is one of CSUSM’s crowning achievements.

The program has been a hallmark of the CSUSM College of Business Administration for 30 years, serving in excess of 2,500 students and has had 10,000 student program graduates.

The CSUSM Senior Experience Program matches teams of five graduating business students with for-profit and nonprofit organizations to complete projects.

Students, working under the supervision of a faculty member, gain experience by working as consultants on what are typically rigorous, real-world projects that require teamwork and the application of classroom knowledge. Businesses benefit by receiving concentrated attention from teams that provide a fresh, independent look at their business challenges.

Each project is tailored to the specific needs of the business. Companies can expect to engage with students 30 to 60 minutes per week to provide and receive feedback and ensure the project is progressing toward successful solutions.

College of Business Administration students work on myriad parts of approved projects, but they nearly always include the following: a business plan, a marketing plan, a financial plan, a social media plan, a market and competitive analysis, website design/website refresh, a mobile app design, an operational efficiencies plan and a human resources on-boarding plan.

Calling the new project a “Philanthropic Investment Program,” de Jesus has reached out to several chambers of commerce in Southern California asking them to let businesses know and ask them to become part of the project.

CSUSM’s Philanthropic Investment Program is dedicated to helping nonprofits with limited resources to benefit from a Senior Experience Program — at no cost to them, de Jesus said.

The program allows businesses to sponsor preferred nonprofits by providing access to a team of students to work on specific needs beginning in the spring semester of 2023.
Aid Nonprofits, Build Bridges
Is One Available Resource

Fresh Perspectives

Groups such as Interfaith Community Services in Escondido have worked with the Senior Experience teams twice before.

Varinda Missett, chief development officer for Interfaith Community Services, said the collaboration was “a great mentoring opportunity.” The students, she said, “brought a fresh and thoughtful perspective to our business.”

Missett said one of the projects was creating a fundraising campaign that would appeal to millennials and Gen-Z folks. She said the students’ final presentation included having Interfaith incorporate more mobile applications, a TikTok fundraiser and live events.

“They also suggested our messaging be more directed around mental health initiatives, which is a great interest area for younger people,” she said.

Missett noted that the suggestions put into play resulted in double-digit increases in the targeted age group, a TikTok channel and a free event around destigmatizing mental health called “Change Your Mind.”

“We had 1,200 people register for the first-time event, 78% of which were new to our nonprofit,” she said.

Why push this effort forward? For de Jesus, the answer is multifaceted.

“It’s not about us,” de Jesus said. “It’s about the nonprofits, and getting businesses involved with nonprofits.”

But he also notes that this speaks to his own personal background.

“I come from the other side of the tracks, a first-generation graduate of high school, first-generation undergraduate and first-generation master’s (recipient),” he said. “I’m one of those people who have gone from the projects — growing up and living in public projects — into the boardroom. And I’ve been in a role of service in my life. I feel an obligation as one of those who ‘made it,’ to give back, to make an impact with access, resources, knowledge and the skill sets we have.”

De Jesus said that bringing the education sector into the nonprofit/for-profit mix is important to Cal State San Marcos.

“This program aligns perfectly with the stated and published strategic plan of CSUSM,” de Jesus said.

The stated mission of CSUSM’s College of Business Administration is to provide rigorous and relevant education, using a balance of theoretical, experiential and applied learning; contribute by preparing a diverse student body to become responsible and engaged citizens with a global mindset; and collaborate among faculty, staff, students and the community in a combination of academic and applied scholarship and professional experience.

De Jesus said that the philanthropic project will help the university in achieving its variety of visions: through diversity, equity and inclusive excellence; through student success; through a culture of care; through community partnerships; and through its distinctive institutional identity and reputation.

“In a world full of good to great intentions, what is often missing is the link or conduit of people, programs and processes to help navigate the course to impact and fulfillment,” he said. “I believe that struggle is optional, but success is a choice … if you surround yourself with a capable mission and purpose-driven people and programs.”

Missett said “Interfaith loves CSUSM’s Senior Experience” and that she strongly recommends businesses and nonprofits connect with the college and take advantage of what the program and its students, the business leaders of the future, have to offer.

“Our staff loves it and the students get a real-life work experience from start to finish,” she said.
When charitably inclined individuals and families are ready to upsize their donations and increase their impact, they often consider establishing private foundations.

It’s no surprise private foundations are top-of-mind. We often read about the great impact of some of the largest private foundations in the country, including The Bill & Melinda Gates Foundation, Ford Foundation and The Rockefeller Foundation.

San Diego County is no stranger to private foundations. They help make up the very fabric of our philanthropy. According to the State of Nonprofits & Philanthropy in San Diego report, our region is home to more than 975 private foundations.

PRIVATE FOUNDATIONS: BENEFITS & CHALLENGES

What exactly is a private foundation? “Private foundation” is the umbrella term that includes corporate, independent, family and operating foundations. They are tax-exempt 501(c)(3) organizations that grant to other nonprofits from their own charitable endowments, which consist of funds coming from one or a small list of sources — an individual, a family or a company.

The charitable fund is managed by the foundation’s own appointed trustees or directors.

Private foundations are appealing to philanthropists because they permit founders to maintain complete control over their:
- Mission and branding
- Board appointments
- Grant recipients
- Investment decisions
- Succession plans

They also help implant a family legacy in a community and encourage generational giving.

There is no denying that private foundations are powerful giving vehicles ripe with benefits for founders, trustees and nonprofit grant recipients. However, while private foundation benefits for founders are well-known, their challenges often do not surface until going one layer deeper.

At San Diego Foundation (SDF), the most common private foundation challenges we hear are:
- Startup costs of time, resources and money
- Drafting and filing IRS documents, including Form 990
- Ongoing legal, accounting, investment management and administrative fees
- Annual income excise tax
- Annual required payout
- Limited charitable tax deductions
- Lack of expertise on nonprofit laws leading to costly tax penalties
- Unexpected hurdles like these can detract from the joy of giving, and, in some instances, private foundations can become burdensome to maintain over time.

A SIMPLER WAY: DONOR-ADVISED FUNDS

For those seeking an easier path to increasing their charitable output, there is a simpler alternative.

A donor-advised fund (DAF) provides the benefits of a private foundation without the legal complexities, administrative headaches and added expenses. DAFs act as charitable giving accounts for individuals and families. Donors who open DAFs are called fund advisors.

Fund advisors can deduct their initial gift and any additional gift to their DAF up to 30% of their adjusted gross income (AGI) at the time of their donation compared to a 30% tax deduction for gifts to private foundations. Gifts can be cash or non-cash assets like stock or real estate.

Just as with a private foundation, fund advisors and their families can be active players in grantmaking from their DAF, choosing to award nonprofit organizations or give to initiatives that align with their giving interests over time.

Other benefits for fund advisors include privacy and peace of mind.

With a DAF, the strict and complex legal requirements of a private foundation disappear — no worries about compen sation rules, expenses, grant expenditure responsibility, tax filings or any possibility of inadvertent self-dealing.

Also, fund advisors don’t need to disclose financial information from their DAF, including tax returns, because the fund is managed by a charitable sponsor such as a community foundation or commercial bank.

While commercial banks are capable of managing the basic compliance and functionalities of DAFs, community foundations are the best fit for fund advisors who seek a charitable partner, grantmaking guidance and local impact.

Unlike commercial banks, community foundations provide DAF fund advisors with an entire set of support and services, including:
- Philanthropic advisors
- Community experts
- Grant and administrative services
- Investment management
- Exclusive philanthropy and networking opportunities

Anonymousgrantmaking capabilities

At SDF, our private foundation conversations with philanthropists typically center around the following four scenarios:

1. Private Foundation Alternative: Individuals who are seeking a simpler solution than a private foundation to meet their giving goals.
2. Additional Giving Vehicles: Individuals who already have a private foundation and want to add a DAF to their giving strategy to leverage giving support and services.
3. Private Foundation Conversions: Individuals who have an existing private foundation and want to convert it to a DAF.
4. Multi-Generational Giving: Individuals who want to establish a legacy of giving without passing on the administrative burden of a private foundation.

The good news is DAFs can be your private foundation solution to any or all of the above.

It’s time to simplify your giving. To learn more, visit SDFoundation.org/privatefoundation.
GIVING IS CHANGING, ARE YOU?
THREE PRACTICES TO BOOST YOUR EFFECTIVENESS

Written by Megan Thomas, President & CEO Catalyst of San Diego & Imperial Counties

In his day, Andrew Carnegie rocked the boat by creating a public good from personal wealth. Today, we see Mackenzie Scott forging a new path in giving by making big bets based on solid research and deep trust. The Donors of Color Network is claiming space in the philanthropic landscape to drive systems change and racial equity. Society is changing, and so must our approach to giving. At Catalyst of San Diego & Imperial Counties, our network of more than 100 organizations and individuals is continually evolving in how they contribute funds, time, and expertise to our region’s social sector. From our perspective as a leadership hub bringing together national and global best practices to complement local strategies, we see three emerging practices as critical to continued evolution in the social impact sector.

1. **GIVE WITHOUT RESTRICTIONS**
Throughout the pandemic, nonprofit leaders breathed a sigh of relief whenever a donor said, “I know things are changing quickly and needs are acute, please use these funds in whatever way necessary to advance your mission.” Five-page written reports became occasional phone conversations that provided real context and an opportunity to understand how needs and opportunities were evolving. Giving without restrictions does not imply writing a check and walking away. It means leaning into the idea that if you’ve chosen to fund a group’s work, it is because you believe they know what they are doing. And it opens the door for you to learn and evolve alongside that organization and move the work forward. Giving without restrictions requires a formal report or plan — relying instead upon conversations and a shared understanding of the timeline of systems change.

2. **GIVE TO BLACK, INDIGENOUS, AND PEOPLE OF COLOR (BIPOC)-LED ORGANIZATIONS**
In the wake of the murder of George Floyd and a summer of vivid demonstrations and calls to action, the importance of funding Black-led organizations came into sharp relief. During the pandemic, anti-Asian hate incidents underscored the critical nature of violence prevention and trauma support work provided by Asian American and Pacific Islander (AAPI)-led groups. And the exclusion of over 150,000 undocumented individuals from COVID relief funds underscored the need for strong Latino- and immigrant-led organizations.
San Diego boasts an incredibly diverse community, and leadership among elected, corporate, and social sector organizations is beginning to reflect that. And yet, donors still typically learn about projects and organizations through their own networks, which often reflect their own identity. You can begin to expand your network and exposure to different organizations by connecting with local Black, Asian, and Hispanic chambers of commerce; volunteering at BIPOC-centered organizations like the San Diego chapter of the Black American Political Association of California or Mana de San Diego; or simply by having coffee with a person whose network you’d like to get to know. Want to kickstart your network-building? Coffee with a Catalyst team member or giving through our Social Equity Collaborative Fund are also good options.

3. **GIVE FOR R+D**
As the home to innumerable innovation economy projects and companies, Research and Development (R+D) stands out as an area in which our region should excel. The social sector is no exception, and yet, funding tends to be short-term and limited scope — think, a one-year grant to fund mentorship for 30 students in one school. Imagine the innovation, partnership, and collaborative work that would take place if we invested in for-benefit R+D. We might explore new methodologies and accept failure as part of the pathway to success. We might build partnerships with national experts or put San Diego’s expertise on the national stage. These are just some of the products that could emerge from funding creativity and exploration in our social sector.

In addition to R+D, how else can you bring a business development lens to your giving? What investments, timeline, and metrics of success do you apply? You can adapt those same principles to your philanthropy and enable social sector leaders to take the same approach. Consider endowing a Director of Creative Partnerships at a housing organization or putting your name on an Income Stability Fellowship at a community development corporation. Social sector groups have done so much with so little, imagine if they were given a little room to grow.

One day, we will think less of giving, and more of shared prosperity. Shared wealth-building, shared benefit, and shared well-being. By adopting the practices above, we’ll get there more quickly and effectively, and all of us will benefit. If you’d like to dive into these practices and more with a network of givers, we want to hear from you! You can contact me at Catalyst of San Diego & Imperial Counties at megan@catalystsd.org. We look forward to being part of your evolving giving practice.
At Rancho Santa Fe Foundation, the team is always looking for new ways to improve grantmaking and encourage better philanthropy. During the pandemic it became even more evident how overworked and stretched thin nonprofit staff found themselves. RSF Foundation knew that nonprofits needed more funding to keep up with effects of the pandemic but completing burdensome applications and lengthy reports for already overextended staff, so often required by major funders, was difficult.

A shift in the philanthropic sector was (and still is) needed to create grantmaking that focuses on the trust we place in our nonprofit community partners and allowing them freedom to make financial decisions and design their budgets how they best see fit to support their programs and services.

For RSF Foundation that meant restructuring grantmaking to better support nonprofit staff. This included streamlining an application process and critically thinking about which information was necessary to make funding decisions. Nonprofit time is valuable, so building applications that are commensurate with grant size can help them prioritize which funding to apply for.

Foundation staff also advocate for RSFF grant committees to award funding to support general operating instead of specific programs. Trusting nonprofits to use the grant money to meet their greatest needs instills a better relationship between grantee and funder, and better meets the needs in the community.

This year, RSF Foundation was proud to be able to offer multi-year grants to some grantees. It is important for nonprofits to be able to focus on their mission and not be constantly worried about securing the necessary funding to keep their doors open. Multi-year grants allow nonprofit staff to plan ahead, try new ideas, and develop their programs for further impact in our community.

You can learn more about grantmaking at Rancho Santa Fe Foundation on their website (www.rsffoundation.org). Rancho Santa Fe Foundation aims to be a partner in philanthropy for both individuals and nonprofits. Partnering goes beyond grantmaking. For individuals who want to make an impact, RSF Foundation manages hundreds of donor advised funds and endowments and increases impact in the community by harnessing the collective generosity of donors in the region. RSF Foundation shares best practices, highlights important nonprofit work, and creates opportunities for collaboration and partnerships. For nonprofits, that looks like endowed or non-endowed funds to ensure financial stability for years to come.

The Foundation has seen the power of collaboration in the last few years with the work around the North County COVID-19 Response Fund and also the San Marcos COVID-19 Community Grant Program. Both programs are being administered by staff from Rancho Santa Fe Foundation, Coastal Community Foundation, and Impact Cubed. Our community is stronger when we work together. To get involved and find out how you can make a greater impact through philanthropic collaboration, visit Rancho Santa Fe Foundation’s website (www.rsffoundation.org) and contact staff (info@rsffoundation.org).
San Diego Center for Children is the leading non-profit children’s mental healthcare provider in our region.

Our skilled and compassionate team is dedicated to improving the lives of children and families through nationally accredited outpatient, residential, and academic mental health programs.

We provide a hopeful path for a better future to thousands of families every year; and we’ve been doing it since 1887.

CenterforChildren.org

SHARE A BOOK. MAKE A DIFFERENCE.
Your donation to Reach Out and Read San Diego gives more than a book to a child, it helps them shape their story.

rorsd.org/get-involved/donate/
venmo: @aapca3 "put RORSID in notes"
AFP, an association of professionals throughout the world, advances philanthropy by empowering people and organizations to practice effective and ethical fundraising on behalf of the community. The San Diego Chapter of the worldwide Association of Fundraising Professionals (AFP) upholds the mission of the international association and advances philanthropy in the San Diego region by enabling members, prospective members and representatives of other organizations to practice effective and ethical fundraising.

Mission Statement

Service Area - San Diego and Imperial Counties

Goals for 2022-2023

 Board of Directors & their Company/Affiliation

AFP Board Service, Committee Participation, BE the CAUSE Campaign, Support National Philanthropy Day

Provide education, resources, career development and scholarships to fundraising professionals and nonprofit leaders.
Join us as we celebrate philanthropy, support our community, and honor those whose investment of time, talent, and treasure has made a lasting impact!

- When: Saturday, November 4, 2022 at 11:00 a.m.
- Where: Marriott Marquis San Diego Marina

Congratulations to Our 2022 Honorees!

- **Jerry Hoffmeister**
  Outstanding Volunteer

- **Sempra**
  Outstanding Philanthropic Corporation

- **Ron and Alexis Fowler**
  Outstanding Philanthropists

- **Eduardo Resendiz**
  Outstanding Student Volunteer

- **Joseph A. W. Claryes III Charitable Trust**
  Outstanding Grantmaking Organization

- **San Diego Pride**
  Outstanding Organization for Diversity and Inclusion

- **Tiffany La Mar**
  Outstanding Development Emerging Leader

- **Brian Zumbano**
  Outstanding Development Professional

For more information contact Katie Gomez
katiegomez@afpsd.org  |  760.518.0776  |  NPD2022.org
American Red Cross of San Diego and Imperial Counties

Mission Statement

The American Red Cross prevents and alleviates human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.

Goals for 2022-2023

- Provide lifesaving blood for patients in need.
- Help the community prepare for, respond to and recover from disasters big and small - from home fires to wildfires, floods, earthquakes and more.
- Deliver health and safety courses to empower community members with skills such as First Aid, CPR and AED training.
- Serve the military community, including helping service members, veterans, military families and caregivers by facilitating 24/7 emergency communications messages, providing Reconnection Workshops, pre- and post-deployment briefings, referral services, hospital programs and more.
- Support the work of Red Cross International Services, including facilitating family reconnections and providing technical expertise and funding during international disasters.
- Provide nutritional counseling and support through our Women, Infants and Children (WIC) program.

Service Area

San Diego and Imperial Counties

Fundraising Events (or Areas of Funding)

- Individual and Foundation Giving: Every 8 minutes, someone affected by a disaster is helped by donations to the American Red Cross. The Red Cross is proud that an average of 90 cents of every dollar we spend is invested in delivering care and comfort to those in need. Visit redcross.org to learn more about how your donation can bring help and hope to people at their time of need.
- Corporate Partnerships: The contributions of corporate citizens enable the Red Cross to make a tremendous difference every day for those who rely on our services in disasters and other emergencies. From annual partnerships to campaign sponsorships to cause marketing opportunities, companies can match a wide range of interests and time commitments with the Red Cross of San Diego and Imperial Counties. For information, contact Director of Development Amy Kennedy at amy.kennedy@redcross.org or 619-358-4595.
- Real Heroes Awards: Every fall, the American Red Cross of San Diego and Imperial Counties hosts the Real Heroes Awards. This inspiring event honors ordinary people with extraordinary courage for acts of great bravery, heroism and humanitarian service to the community. The Real Heroes Awards is sponsored by many of the region’s leading philanthropic and corporate entities, raising funds to support the vital mission of the Red Cross. To learn more about the Real Heroes Awards, including sponsorship opportunities, please visit redcross.org/sandiego/realheroes or contact Director of Development Amy Kennedy at amy.kennedy@redcross.org or 619-358-4595.

Volunteer OR Giving Opportunities

You can help us fulfill our mission. Here’s how:

- Volunteer: Red Cross volunteers are always needed in San Diego and Imperial Counties. We have volunteer opportunities to match a wide range of interests and time commitments. Learn more at redcross.org/volunteer.
- Donate: Visit redcross.org/donate to make a financial donation, or for information on corporate giving opportunities, please contact Director of Development Amy Kennedy at amy.kennedy@redcross.org or 619-358-4595.
- Give Blood: Every day, volunteer blood and platelet donors are needed to help save lives. Give blood, or host a blood drive. Schedule a blood or platelet donation appointment by using the Red Cross Blood Donor app, visiting RedCrossBlood.org or calling 1-800-RED CROSS (1-800-733-2767).
- Get Trained: The Red Cross is your partner in getting prepared for emergencies. Consider taking a first aid, CPR and AED course, so you’ll know what to do in an emergency if help is delayed. Visit redcross.org/takeaclass or call 1-800-RED CROSS (1-800-733-2767) and select the Health and Safety Training prompt to register for a class.
- Be Prepared: Take three simple steps to ensure you are prepared for disasters: 1) Get a kit 2) Make a plan and 3) Be informed. The Red Cross also has preparedness tools and resources for businesses through its Ready Rating program (readyRating.org). Visit PrepareSanDiego.org to learn more about personal and business preparedness.

Board of Directors & their Company/Affiliation

Ammar Abuyousef, (Board Chair)
Senior Vice President/Branch Banking Leader - NMLS U.S. Bank

Teri Pollit, (Board Vice Chair)
Philanthropist, Community Volunteer

Marithier S. Chuidian, MD, MPH (Board Secretary)
Vice President of Medical Affairs

Grayburg Vision

Jaymie Bradford,
Executive Vice President & Chief Operating Officer
San Diego Regional Chamber of Commerce

Yasel (left) receives help from Red Cross volunteers (right) during the Border 32 Fire in San Diego. Yasel was evacuated from her home during the wildfire and found support at a Red Cross shelter.

Bobby Brock, *
President & CEO
Imperial Valley Community Foundation

Don Butz, *
Fire Chief
Lakeside Fire Protection District

Joe Craver, CEO (Retired)
American Red Cross of San Diego and Imperial Counties

Andy Fichthorn
President (Retired)
Sea World San Diego

Denice Garcia, *
Chief of Staff
San Diego County Supervisor Nora Vargas

Dae Geier, Past Chair
CEO, Principal Advisor & Consultant

Utility Safety Associates

Keith Goosby,
Fleet and Family Support Programs, Work and Family Life Coordinator

Navy Region Southwest

Jim Gruny *
Community Liaison Officer

Marine Corps Recruit Depot

Suzzana Ryan Hall, MPH, CBPC, MBCI
Staff Manager, Operations, Business Resilience and Emergency Ops

Qualcomm, Inc.

Laura Hart, **
Vice President, Business Operations

Qualcomm Inc.

Stanford F. Hartman Jr.,
1st Vice President (Retired)

Alliant Insurance Services Inc.

Dan Hom,
CEO and President

Foscorum, Inc.

John Jenkins,
Vice President, Electric System Operations
San Diego Gas & Electric

Rosemary Johnston, *

San Diego Regional Interfaith Collaborative

Brigadier General Jason L. Morris *
Commanding General

Marine Corps Recruit Depot (MCRD), Western Recruiting Region

Represented by Jim Gruny—Col USMC (Ret.), Community Liaison Officer, MCRD

R. Michael Pack,
Chief Executive Officer

SunCal Outdoor Advertising

Art Salindong,
President & CEO

Tobus Technologies

Steven Stuckey,
Past Chair

CIT Bank

Mark Trask,
Director, Environmental Health and Safety/Workplace Safety

Kaiser Permanente

Honorable Charlene Zettel
California State Assembly, 75th District (ret.)

* Ex-Office Member

** Honorary Board Member
Help Can’t Wait

DURING EMERGENCIES

The American Red Cross of San Diego and Imperial Counties exists to provide compassionate care to those in need. We invite you and others to join the American Red Cross mission by volunteering, giving blood, learning lifesaving skills or making a financial donation. Your support helps ensure families don’t face emergencies alone.

Visit redcross.org/SoCal or call 1-800-RED CROSS to learn more.

American Red Cross of San Diego and Imperial Counties | 3950 Calle Fortunada | San Diego, CA 92123
Boys & Girls Clubs of Greater San Diego

Mission Statement
To inspire and enable youth to achieve academic success, build good character and responsible citizenship, and make healthy lifestyle choices.

Goals for 2022-2023
The pandemic impacted the organization in many ways. Last year was a re-building year. In 2022 – 2023 our goals are to expand the number of youth we serve and positively impact them through quality programs and relationships with caring mentors. We were able to open four new school site programs in August of 2022.

Service Area
We operate 23 community-based sites covering a service area of over 2,000 square miles from National City to Borrego Springs.

Fundraising Events (or Areas of Funding)
Don Coryell Golf - October 21, 2022
Little Jumps Big Changes - February 2023
Borrego Springs Golf - February 2023
An Evening of Changing Lives - September 16, 2023

Volunteer OR Giving Opportunities
Volunteer Opportunities: We offer a variety of individual and group volunteer opportunities. Volunteers are needed in programs, to support fundraisers, and for one-time projects. Please note that opportunities may have time/day restrictions and require background checks. COVID vaccinations are required for all volunteers working directly with youth. Giving Opportunities: While membership costs are low for families to attend our Clubs, it costs our organization much more to put one youth through our programs. We offer several ways to support our organization through donations, matching gifts, giving societies, in-kind services, and planned giving.
Thank you for **Changing Lives**.

Support from our *Evening of Changing Lives* partners allows us to inspire and enable youth to achieve academic success, build good character and responsible citizenship, and make healthy lifestyle choices.
At California State University San Marcos, our mission is student success. Our welcoming community of teacher scholars and staff holistically advance the social, professional and personal development of students across the student life cycle, through innovation, education and community partnerships. Our exemplary academic programs respond to societal needs while preparing graduates to be tomorrow’s socially just leaders and change makers.

Goals for 2022-2023

CSUSM is committed to ensuring that institutional priorities, initiatives, policies, and practices take into account, reflect, and support the university’s goals and expectations for diversity and inclusion. We work together to create a proactive, seamless, student-ready learning environment that meets students where they are and prepares them to be the socially just leaders and change makers of tomorrow. Together, we dismantle systemic barriers in ways that nurture the well-being of all members of our campus community. We collectively create and sustain a culture of care that prioritizes student success as well as the intellectual, emotional, physical and social well-being of all members of our campus community. We embrace our role as a driver of regional economic development and an intellectual and cultural resource through partnerships that help improve quality of life, protect our environment, make our community stronger and support a sustainable future for generations to come. As a nationally recognized community of scholars, teachers, researchers, innovators and trailblazers, we tell our success stories to deepen our relationships and increase engagement and support of our university and its strategic priorities.

Mission Statement

Att California State University San Marcos, our mission is student success. Our welcoming community of teacher scholars and staff holistically advance the social, professional and personal development of students across the student life cycle, through innovation, education and community partnerships. Our exemplary academic programs respond to societal needs while preparing graduates to be tomorrow’s socially just leaders and change makers.

Service Area

San Diego County, Southwest Riverside County and South Orange County.

Fundraising Events

(G or Areas of Funding)

Giving Day - 11/29/2022 CSUSM Giving Day on Tuesday, Nov. 29 is a 24-hour social media-driven fundraising campaign to support student success. Giving Day donors support what they love about CSUSM, from student scholarships to athletics to programs that fuel student success. A variety of matches and challenges can double the impact of individual donor gifts while helping students persist toward their goal - a college degree. For details, visit www.csusm.edu/givingday or follow CSUSM on Facebook, Instagram, Twitter, or LinkedIn.

Volunteer OR Giving Opportunities

At the heart of CSUSM is an academic mission that facilitates social mobility, intellectual engagement and community development through dedicated teacher-scholars, innovative programs, and inclusive excellence in a liberal arts education framework. Giving opportunities include support in each of programs, and inclusive excellence in a liberal arts education framework. Giving opportunities include support in each of those areas in addition to critical academic programming through our Colleges of Science, Technology, Engineering, and Mathematics; Business Administration; Education, Health and Human Services; and Humanities, Arts, Behavioral and Social Sciences.

Cal State San Marcos took a significant step toward its next academic building last November when the California State University Board of Trustees approved a much-anticipated Integrated Science and Engineering Building. While state-funded plans call for a one-wing building, philanthropic gifts can help the university build a second wing to support future programmatic growth and sustainability in engineering and interdisciplinary science fields. Spaces will include teaching and research laboratories, classrooms, meeting spaces, common areas and faculty and academic departmental offices. The building will empower student potential and serve as a gateway for innovation in high tech, biotech and life-science industrial growth in our region. To learn more, please visit: www.csusm.edu/iseb
SOMETHING GROUNDBREAKING IS COMING

Plans are under way for a new Integrated Science and Engineering Building at California State University San Marcos — the future home of our region’s most inspiring scientists, engineers and innovators.

CSUSM educates the most diverse student population in San Diego County.

Learn more about how this space will be a catalyst for our region and how you can help shape our shared future:

csusm.edu/catalyst
Child Development Associates

Information

CHILD DEVELOPMENT ASSOCIATES
180 Otay Lakes Road, Suite 300
Bonita, CA 91902
Email: cda@cdasd.org
Phone: (619) 427-4411
www.cdasd.org

www.linkedin.com/company/cdasandiego
www.instagram.com/cdasandiego
www.facebook.com/cdasandiego
https://twitter.com/cdasandiego

Top Executive Name: Rick Richardson
Top Executive Title: President and CEO
Year Established: 1974

Mission Statement

To encourage and support the success and well-being of children, families, and the child care community.

Goals for 2022-2023

• Enrich the lives of children and families and promote their future success.
• Provide reliable and affordable child care services so children can learn and parents can work, look for work, or complete their education.
• Provide nutrition education, training, and funding to family child care home providers.
• Support families with emergency needs and resources through critical times.
• Support families to have access to opportunities, services, and resources through technology.
• Partner with state and local organizations to advocate for services and resources that will support children, families and the child care providers thrive in our community.

Service Area

San Diego, Orange, Los Angeles, Imperial, Riverside, and some areas of San Bernardino County.

Board of Directors & their Company & Affiliation

Jane McMasters, Chair and Director
Paige Casey, Director
Hector Martinez, Director
Christopher Redo, Director
Zaneta Encarnación, Director
Rick Richardson, President and CEO, Director

Areas of Funding

• Family Support Fund: COVID-19 magnified the ongoing concerns that impact families struggling to make ends meet—around access to food, housing, utilities, transportation, and other essential needs. Family Support Fund assists families during critical times to ensure they are able to provide a safe environment for their children.
• Connected Families Program: Many families do not have access or reliable internet and computers. This creates challenges and limitations for remote work, distance learning, economic opportunities, and access to resources and services that are crucial for their family to thrive. CDA’s Connected Families Program addresses these issues fighting the digital divide. Our program provides eligible families with computers, internet stipends, and digital literacy to ensure families meet their needs and goals.
• Positive Change Giving Program: Holiday Season is a challenging time for families already struggling to make ends meet. CDA’s Positive Change Giving Program supports families with food and gifts for their children. Because every child should have a magical Holiday Season.

Volunteer and Giving Opportunities

• Family Support Fund
• Connected Families Program
• Positive Change Giving Program
Let’s create positive change

All families deserve equal access to supportive services that will promote their healthy development and future success.

Parents earning, Children learning, Communities growing.

CDA provides affordable and reliable child care services to eligible families and supports child care providers to serve nutritious meals.

cdasd.org/donate
Community Resource Center

Service Area
San Diego North County Coastal

Fundraising Events (or Areas of Funding)

Jingle & Mingle – December 6, 2022
Season of Hope (November - December 2022), including our Holiday Baskets program on December 10
28th Annual Tea – April 15, 2023

Giving Opportunities

There are many ways in which you can support Community Resource Center’s mission, including:

One Community • One Heart Capital Campaign
When someone chooses to come to CRC for help, they’re experiencing what could possibly be one of their worst days. Our front-line staff and volunteers welcome every person with compassion, but our current campus doesn’t welcome them into a healing-centered environment with the same warmth and acceptance. Our current campus does not support the delivery of program services in a manner that upholds, protects, and advances the dignity of our clients, nor does it allow us to work efficiently so we can expand our capacity to serve more neighbors in need. Generous gifts made it possible for us to purchase the property adjacent to our existing campus, complete a facility needs assessment and create initial design plans with architects, conduct a feasibility study, and start a capital campaign. Within the first nine months, we have achieved more than 60% of the $10.5 million goal for a comprehensive renovation to merge the independent side-by-side buildings, and take full advantage of the opportunities afforded by an integrated design. For more information on how you can become involved in our capital campaign, please visit OneHeart-CRC.org.

Gifts of Support
Your gifts enable CRC to help individuals and neighbors who are experiencing hunger, homelessness and trauma. And, as a monthly donor, you provide reliable support to ensure we can help every individual and family who comes to us for assistance.

Annual Campaigns:
• San Diego Gives
• Giving Tuesday
• Spring, Summer and Season of Hope Appeals

Leave a Legacy
Create a legacy for you or your family by including CRC in your will, trust, IRA or insurance policy.

Annual Partnerships
Organizations of any size can partner to provide help and hope to those in need. Your partnership can engage your staff, provide volunteer opportunities, and impact thousands of lives.

Resale Stores
CRC Resale Stores are an important part of our mission. They generate critical funding for our programs, reduce landfill waste, help local students and adults in workability and transition programs acquire marketable work skills, and provide clothing and furniture to our program participants. Every item sold in our three stores has been donated by a member of the community. Your donations and purchases make a difference in the lives of those in need.

For more information on CRC’s Giving Opportunities, please contact Debbie Murray, Chief Philanthropy Officer, at dmurray@crcncc.org or (760) 546-2537.

Information

COMMUNITY RESOURCE CENTER
Address 650 2nd Street
Encinitas, CA 92024
Email: info@crcncc.org
Phone: (760) 753-1156
Website: crcncc.org
SanDiegoCRC
SanDiegoCRC
SanDiegoCRC
SanDiego_CRC

Top Executive Name: John Van Cleef
Top Executive Title: CEO
Year Established: 1979

Mission Statement

To help our neighbors create paths to healthy food, stable homes and safe relationships.

Goals for 2022-2023

Founded in 1979, Community Resource Center (CRC) provides emergency assistance, case management, counseling, shelter, and food assistance to low-income individuals and families who are economically vulnerable, experiencing homelessness or at imminent risk of homelessness, including domestic violence (DV) survivors. CRC is the primary provider of social services and domestic violence programs in San Diego North County Coastal, serving more than 6,400 individuals each year without regard to race, religion, gender identity, sexual orientation, ethnicity, age, or immigration status. Our 2022-23 goals include:

• Increase accessibility to essential services for the people we serve.
• Evaluate the need for expanded services within the communities we serve.
• Continue on the path toward the successful August 2024 completion of our Capital Campaign to fund the creation of a bright, modern facility intentionally designed to meet the needs of our community, with a clear focus on human dignity and quality service, as well as the hope given to our neighbors who come to us in need.

Volunteer Opportunities

There are many volunteer opportunities available throughout the year, including our resale stores, fundraising events, advocacy and awareness campaigns, our Holiday Baskets program and hosting donation drives to provide food for our pantry. To learn more about CRC’s Volunteer Opportunities, please visit crcncc.org.

Board of Directors & their Company/Affiliation

Sabra Norris, Chairperson
Vice President, Service Delivery, Gemological Institute of America, Inc.

Tony Pata, Vice Chairperson
Research Analyst, Nicholas Investment Partners

Lindsey Brubaker, Secretary
Affluent Consultant, Wells Fargo Bank

Elizabeth Anderson, Treasurer
Independent Consultant, Certified Public Accountant

Maddie Altschuler
Principal/Vice President, Sales Operations, Marsh McLennan Agency

Omar Correa
Assistant Vice President, Branch Manager, U.S. Bank

Anne Daigle
Philanthropist/Community Volunteer

John Hall
Principal, La Jolla Capital Group

John Hall
Vice President and Chief Information Officer, Gemological Institute of America, Inc.

Elizabeth Leonard
Philanthropist, The John and Elizabeth Leonard Family Foundation

Saundra Moton
CEO, SRPro Consultants

Teri O’Brien
Partner, Latham & Watkins LLP

Randy Gorman
Principal, La Jolla Capital Group

Lydell Fleming
Realtor, COMPASS

Morgan Day
CFO and Co-founder, Quantum Retail Technology, Inc

Tony Pata
Vice Chairperson

Randy Gorman
Principal, La Jolla Capital Group

John Hall
Vice President and Chief Information Officer, Gemological Institute of America, Inc.

Elizabeth Leonard
Philanthropist, The John and Elizabeth Leonard Family Foundation

Saundra Moton
CEO, SRPro Consultants

Teri O’Brien
Partner, Latham & Watkins LLP

Andy Rinde
Retired Health Care Management

Joyce Ross
Retired Co-founder, Ross Partners/University Professor
Helping our neighbors create paths to healthy food, stable homes and safe relationships

In less than a year we’re more than halfway there! Learn more about our Capital Campaign for a new campus to serve our clients with dignity and excellence.

OneHeart-CRC.org

Providing Help and Hope Since 1979

Community Resource Center provides emergency assistance, case management, counseling, shelter, and food assistance to low-income individuals and families who are economically vulnerable, experiencing homelessness or at imminent risk of homelessness, including domestic violence survivors.
Computers 2 Kids

Goals for 2022-2023

C2K recognizes that the digital divide impacting our global community will not end with the Pandemic. Rural communities and the disenfranchised will continue to struggle for educational equity without access to resources. As a leader in the continued fight to bridge the digital divide, C2K has developed a first-of-its-kind Technology Assistance Program App available through Apple and Google Play that will enable anyone with access to a phone to apply for an affordable computer and the internet.

In response to a global crisis, C2K has partnered with Nova Ukraine to set up a computer distribution pipeline to help the people of Ukraine remain digitally connected during their relocation to the United States.

As homelessness continues to rise, C2K in partnership with the Lucky Duck Foundation has created an employment and on-the-job training program in technology, tech support, and warehouse operations, expanding C2K’s reach toward the inclusion of people experiencing homelessness into a productive work environment.

COVID-19 exacerbated many issues, but as our safety nets became increasingly digital, it became more difficult to ignore the impact of the digital divide in our country. While the pandemic was a new problem, the digital divide had been a problem for the underserved population for long before the pandemic arrived.

Closing the digital divide will require leadership and creativity, but C2K’s innovative approach to this challenge has provided a profound positive impact on the students, families, and the people of all ages in need of technology that we serve.

Service Area - National

Fundraising Events (or Areas of Funding)

Technology has never been more critical, yet more than half of the world’s population is still missing out on its life-changing benefits, particularly in rural and developing regions. The COVID-19 Pandemic has exacerbated the effects of this digital divide, as connectivity has become a lifeline for education, healthcare, work, and staying connected with loved ones.

C2K is highly effective and efficient, maintaining an operating overhead of only 3.71%. Monetary donations are spent on ensuring the families receive the tools they need to access a strong education. Please contact (858) 200-9790 or https://give.classy.org/C2KDonateNow. Moreover, we generate revenue and ensure environmental sustainability by recycling and reusing all electronics our families do not directly use. C2K accepts all working and non-working electronics. Contact (858) 200-9791 or info@c2sdk.org to donate your electronics today.

Mission Statement

Computers 2 Kids (C2K) is a national leader advocating for the technologically underserved by providing affordable access to computers and the internet. One of the top refurbishers in the nation, C2K is highly effective and efficient, maintaining an operating overhead of only 3.71%.

The COVID-19 Pandemic has brought the Digital Divide to the forefront, and Computers 2 Kids provided more than 85,000 computers nationally to the digitally disenfranchised during the Pandemic. Recognizing that San Diego could be a national leader in the Digital Inequity sector, C2K secured San Diego as one of ten cities in the U.S. for a device access project from October 2021-2023. This project secured C2K as the official device distribution partner for the City of San Diego’s SD Access 4 All Initiative.

Beyond our core mission of helping kids and their families, we also address the environmental problem that discarded computers create upon disposal. C2K is committed to educating corporations and individuals on a green alternative for their technology while providing needed technology and resources that have been unavailable to many low-income families.

Beyond our core mission of helping kids and their families, we also address the environmental problem that discarded computers create upon disposal. C2K is committed to educating corporations and individuals on a green alternative for their technology while providing needed technology and resources that have been unavailable to many low-income families.
What you donate

WE TURN INTO
A WORLD OF OPPORTUNITY

C2K’s highly effective and efficient model turns every $100 donation into $1,000 worth of educational tools in our efforts to Bridge the Digital Divide.

With your help, we have distributed over 85,000 computers during the pandemic, and recycled 12.1 million pounds of discarded electronics.

www.c2k.org
100% Tax deductible | Only 3.71% Overhead!
Episcopal Community Services

Information

EPISCOPAL COMMUNITY SERVICES
401 Mile of Cars Way Suite 350
National City, CA 91950
Email: twhipple@ecscalifornia.org
Phone: (619) 228-2800
www.ecscalifornia.org

Mission Statement

Our mission is to break barriers and transform communities through programs rooted in our tradition of action and faith in God.

Goals for 2022-2023

For nearly a century, Episcopal Community Services (ECS) has created immeasurable change in the lives of our neighbors. To honor this history, while creating a clear path for organizational growth that would provide unlimited potential to ECS, our team members, and our clients, ECS began a comprehensive process to refresh its strategic plan in mid-2021. Our core values have been reimagined to capture more accurately what’s important to our organization and how we use those principles to drive our daily decision-making.

Lastly, we have defined specific and necessary actions we plan to take in the first year to continue working toward our vision of an abundant and equitable society where all have unlimited potential.

STRATEGIC PRIORITIES:

1. Enhance programming in support of our mission and diversity, equity, and inclusion efforts are accelerated in broader community.

2. Build our culture and our team: foster leadership, growth, and innovation through communication, training, transparency, and a values-based culture. Invest in our internal strengths by ensuring human resources are in place to fuel success and diversity, equity, and inclusion efforts are accelerated in support of ECS’ values-based culture.

3. Increased awareness and outreach: strengthen awareness and build support among clients, donors, churches, and the broader community.

4. Diversify funding sources: vary funding sources for increased programmatic impact and long-term sustainability.

Service Area – San Diego County

Fundraising Events
(or Areas of Funding)

ECS provides more than $30 million in health and human services in the areas of homelessness, mental health, substance use disorder treatment, and early childhood education to more than 7,000 clients in San Diego.

- Annually, Head Start and Early Head Start programs provide early childhood education and development services to more than 2,500 children.

- Children ages 0-12 in South Bay San Diego who may have experienced trauma and other adverse childhood experiences, and their families, receive bilingual and bicultural behavioral health services from Para Las Familias.

- ACCORD, a DUI program, offers education and further assistance to anyone arrested or convicted of driving while under the influence.

- Adults with substance use disorder receive hope and healing through outpatient services at Central East Regional Recovery Center.

- For adults experiencing homelessness and living with severe mental illness, Uptown Safe Haven provides housing, supportive services, and breakfast, lunch, and dinner daily.

The Moonlight Ball will be held on Saturday, May 13, 2023, at Humphry’s Half Moon Inn. You can support our annual event through a corporate or business sponsorship. For info contact Tim Whipple, Interim Development Director (619) 228-2800, or TWhipple@ecscalifornia.org.

For more ways to get involved, visit www.ecscalifornia.org

Giving Opportunities

Organize and staff small carnivals and other celebratory events for children and families enrolled in PLF as well as ECS’ Head Start and Early Head Start programs. Create art therapy kits for families enrolled in PLF Prepping lunches and events to celebrate clients at ECS’ Central East Regional Recovery Center (CERRC), outpatient substance abuse treatment program in Central San Diego. CERRC celebrates clients’ birthdays, anniversaries for sobriety, weddings, and other significant events, and welcomes groups of volunteers to help ensure these events are memorable. Welcome kits for clients who move into Uptown Safe Haven (UHSH) include toiletries, hygiene products, and other personal items for clients who are moving into UHSH directly from living on the streets. Peer-to-peer fundraising to support specific campaigns, including Giving Tuesday and a year-end fundraising appeal. The momentum of strategic peer-to-peer engagement is critical to raising awareness about ECS and inviting people to invest in our mission. Board and/or committee members provide strategic leadership to ensure ECS meets its mission and remains financially viable.

Board of Directors & their Company/Affiliation

Susan Brown Snook
Board Chair - Clergy
Diocese of San Diego

Jessica Ripper
President - Senior Associate
LeSar Development Consultants

Robert Hultenstrom
Vice President - Senior Vice President
California Bank and Trust

Jennifer Jow
Treasurer - Project Manager & Outreach Chair
St. Paul’s Episcopal Cathedral

Megan Costello
Secretary - Community Volunteer

Christine Bagley
Director - Retired Community Volunteer

Judy Carter
Director - Retired College Educator

Dr. La Monica Everett-Haynes
Director - Associate VP Chief Communications Officer, SDSU

Oscar Gomez
Director - COO

Ronald McDonald House Charities of San Diego

Karina Gonzalez
Director - Community Volunteer

Adam Gordon
Director - Community Volunteer

Adam Gordon
Director - Community Volunteer

US Department of Justice

Hezekiah Herrera
Director - Special Education Teacher

Sandra Huerta
Director - Retired
Alpine Union School District

Jennifer Jow
Director - Associate United States Attorney

Erica L. Martin
Director - Community Volunteer

Susan Brown Snook
Director - Semi-retired College Educator

Jessica Ripper
Director - Retired College Educator

Ronald McDonald House Charities of San Diego
Breaking Barriers, Transforming Communities. Join Us!

www.ecscalifornia.org

Donate Volunteer Learn More
Father Joe's Villages

Service Area

Housing & Homeless Services; Greater San Diego Area

Fundraising Events (or Areas of Funding)

Thanksgiving Day 5K - This Thanksgiving, walk or run through beautiful Balboa Park with your family, friends, and furry companions. Then, enjoy a post-race festival including live music, a beer garden, optional pre-race mass, and a meet-and-greet with your favorite Disney-inspired characters. Proceeds from our Thanksgiving Day 5k support Father Joe's Villages' Food Services program providing warm, nutritious meals 365 days a year to hungry neighbors in need. Visit thanksgivingrun.org to sign up today.

Children's Charity Gala - In May 2023, enjoy a magical night filled with dining, dancing, silent and live auction, and entertainment. The funds raised from the Children's Charity Gala support programs and services for children experiencing homelessness including our fully licensed and accredited preschool and after-school programs, our Therapeutic Childcare Center as well as emergency and life-sustaining services like food, shelter, and healthcare for families in need. Visit my.neighbor.org/gala for more information.

Giving Opportunities

There are many ways to support Father Joe’s Villages mission. Become a monthly donor to increase your impact or give a one-time gift of cash, stocks or property. Donate household goods, clothing, furniture or vehicles. Volunteer with your coworkers, friends and family. Shop for a cause at our thrift stores and donation center. Maximize your assets and turn them into a legacy of service to others through planned giving. See how your business can help Father Joe’s Villages transform lives by becoming a corporate partner.

Board of Directors & their Company/Affiliation

CDR Virginia Callaghan Bayer, USN Retired, Business Owner
Eric Casazza
CEO
FMT Consultants
Joe Ergastolo
Partner
Wright & L’Estrange
Kevin Harkenrider
Executive Vice President and Chief Operating Officer
Viasat
Rob Irving
Retired
Richard Norling
Senior Fellow
Institute for Healthcare Improvement
Boardmember Company #6:
Marilyn Stenoien
Retired
Joost van Adelsberg
CPA
van Adelsberg Goddard Schomberg
Bill Whelan
Partner
Solomon Ward Seidenwurm & Smith, LLP

Mission Statement

Preventing and ending homelessness, one life at a time.

Top Executive Name: Deacon Jim Vargas
Top Executive Title: President and Chief Executive Officer
Year Established: 1950
12,000+
San Diegans in permanent housing since 2012.

**You make it possible.**
It’s not up to somebody else. Now more than ever, you have the power to make a real impact. Your donations keep thousands of vulnerable San Diegans off the streets for good. Help our neighbors leave homelessness behind.

**DONATE TODAY.**
neighbor.org | (619) HOMELESS (466-3537)
Feeding San Diego

Mission Statement

Feeding San Diego’s mission is to connect every person facing hunger with nutritious meals by maximizing food rescue. Established in 2007, Feeding San Diego is the leading hunger-relief and food rescue organization in San Diego County and the only Feeding America affiliate in the region. Each year, the organization provides more than 35 million meals to children, families, seniors, college students, military families, and veterans in partnership with a network of 370 local charities, schools, faith-based organizations, after-school programs, and food pantries. Nearly 70 percent of the food provided to the community is rescued from local and national food donors. By diverting nearly 28 million pounds of high-quality food from the landfill, Feeding San Diego protects people and the planet.

Goals for 2022-2023

Feeding San Diego’s overarching goal is to eliminate hot spots of hunger across San Diego County. To do this, we are establishing a produce pantry program to provide more nutritious food to those we serve, expanding our school pantry to more local schools to combat childhood hunger, scaling our food rescue program to identify more local and national food donors, and maintaining the Together Tour series of large-scale food distributions to serve the increased number of San Diegans affected by inflation and housing costs for as long as there is a need.

Service Area
San Diego County

Fundraising Events
(or Areas of Funding)

Feeding San Diego supports children, families, seniors, college students, military families, and veterans in need of food assistance through a number of comprehensive and dignified hunger-relief programs, including: Agency Partner program, Backpack program, CalFresh, Feeding Heroes, Feeding San Diego Marketplace, Feeding Seniors, Food is Medicine, Mobile Pantry, Produce Pantry, School Pantry, Together Tour, and Youth Meals.

Giving Opportunities

Due to a combination of persistent inflation, record-high gas prices, ongoing challenges created by the pandemic, and the expiration of COVID-era relief programs other basic necessities. The need Feeding San Diego is seeing at food distributions countywide is back to early pandemic highs. Meanwhile, operating costs for the organization have increased because of inflation.

Feeding San Diego relies on philanthropic support from individuals, foundations, corporations, and the community to fund its critical hunger-relief and food rescue programs. Thanks to the efficiency of its network, every dollar donated to Feeding San Diego helps provide two meals to people facing hunger in San Diego County. Learn more at feedingsandiego.org/donate-funds.

Volunteer Opportunities

• Food Storing at Distribution Center
• Distributing food at Together Tours
• Feeding San Diego Marketplace Lead
• Volunteer MealConnect Driver
• Remote Skill-Based Volunteer
• Group Volunteering
• Good Neighbors Program

Board of Directors & their Company/Affiliation

Gwendolyn Sontheim
Board Chair & Founder
Aqualia International Foundation LTD

Eugene Chen
Secretary
Camino Innovation Holdings, LLC

Juan Gil-Ramirez
Director
Mexico City Food Bank

Mark Loretta
Director
San Diego Padres

Samantha Binkley
Director
San Diego Padres

Shari Sapp
Director
Healthy On You

Alberto Mier y Terán
Director
KFM Stations

Samantha Binkley
Director
San Diego Padres

Gwendolyn Sontheim
Board Chair & Founder
Aqualia International Foundation LTD

Jodi Ungrodt
Director
PricewaterhouseCoopers, LLC

Steve Netley
Director
Edge Performance Network

Jodi Ungrodt
Director
PricewaterhouseCoopers, LLC

William Keitel
Director
Retired/Qualcomm Inc

Giving Programs that sustain Feeding San Diego’s critical hunger relief programs include:

• The Grove — a giving circle for individuals who make an annual gift of $1,000 or more;
• Feed 365 — monthly giving;
• Corporate Partnerships — sponsorships, cause marketing, and employee engagement;
• Legacy Society — will, trust, IRA, or insurance policy; and
• Vehicle Donation

Volunteers are a crucial part of Feeding San Diego’s mission to end hunger through food rescue. Volunteer opportunities are available at the Sorrento Valley distribution center and throughout San Diego County. Onsite at food distributions. Volunteers help with a variety of projects, including sorting, bagging and boxing food, distributing food to the public at food distributions, and administrative support. Volunteering is a rewarding experience that is fun for the whole family - ages six and up are welcome at the distribution center for food sorting shifts.

Giving Opportunities

• Good Neighbors Program
• Group Volunteering
• Remote Skill-Based Volunteer
• Volunteer MealConnect Driver

Fundraising Events
(or Areas of Funding)

Feeding San Diego supports children, families, seniors, college students, military families, and veterans in need of food assistance through a number of comprehensive and dignified hunger-relief programs, including: Agency Partner program, Backpack program, CalFresh, Feeding Heroes, Feeding San Diego Marketplace, Feeding Seniors, Food is Medicine, Mobile Pantry, Produce Pantry, School Pantry, Together Tour, and Youth Meals.

Giving Opportunities

Due to a combination of persistent inflation, record-high gas prices, ongoing challenges created by the pandemic, and the expiration of COVID-era relief programs other basic necessities. The need Feeding San Diego is seeing at food distributions countywide is back to early pandemic highs. Meanwhile, operating costs for the organization have increased because of inflation.

Feeding San Diego relies on philanthropic support from individuals, foundations, corporations, and the community to fund its critical hunger-relief and food rescue programs. Thanks to the efficiency of its network, every dollar donated to Feeding San Diego helps provide two meals to people facing hunger in San Diego County. Learn more at feedingsandiego.org/donate-funds.
Join us in making an impact.

给予资金。给予时间。给予声音。

feedingsandiego.org
Fresh Start Surgical Gifts

Information

FRESH START SURGICAL GIFTS

Shari Brasher
Chief Executive Officer
Phone: (760) 448-2016
Email: Shari@FreshStart.org

Michelle Pius
Chief Development Officer
Phone: (760) 448-2018
Email: Michelle@FreshStart.org

2011 Palomar Airport Rd., Ste. 206
Carlsbad, CA 92011
(760) 944-7774
www.freshstart.org

Top Executive Name: Shari Brasher
Top Executive Title: Chief Executive Officer
Year Established: 1991

Mission Statement

Fresh Start Surgical Gifts transforms the lives of disadvantaged infants, children, and teens with physical deformities caused by birth defects, accidents, abuse, or disease through the gift of reconstructive surgery and related healthcare services, at no cost whatsoever to patients.

Goals for 2022-2023

To raise awareness and donations to help more children across the US.

Service Area

Providing reconstructive surgeries and related medical care to infants, children, and teens.

Fundraising Events
(or Areas of Funding)

Fresh Start Surgical Gifts hosts events throughout the year, offering guests the opportunity to donate and support the cause. The Annual Celebrity Golf Tournament, Marcus Allen Celebrity Golf Tournament and the Annual Butterfly Ball Gala all happen each year to benefit Fresh Start Surgical Gifts and help transform the lives of children.

Volunteer OR Giving Opportunities

Supporters can donate by contacting Fresh Start or attending one of the events. One-hundred percent of every dollar raised goes directly to providing medical treatments for children in need. Each year, in partnership with Rady Children’s Hospital, Fresh Start hosts six Surgery Weekend cycles. At each cycle, two days of intensive surgeries are performed by world-renowned surgeons and their teams. Supporting medical treatments, laser treatments, speech therapy, and dental and orthodontic work is also provided. Fresh Start is committed to caring for every patient for the long-term, working with each patient until the best possible outcome is achieved.

Board of Directors
& their Company/Affiliation

Jeremy Hirshberg, PhD
President
JAZ Capital Partners, LLC

Jeff Umansky, M.D
Immediate Past President
Umansky Plastic Surgery

Maggie Shoecraft
Vice President
Retired

Margaret Phelan
Treasurer
Fresh Start Surgical Gifts –CFO

Tommy Reynolds
Secretary
Hardcore Fitness –Owner

Anthony Arnold
Michael Brucker, M.D.
Frank Fazio
Traci C. Holley
Erik Moore
Ian Sells
Alex Shahabe
Temple Zander, PhD
It's Time to Remember the Value of a Dollar

Your dollar can make a bigger difference because every dollar donated to Fresh Start provides $5 in medical care.

Fresh Start Surgical Gifts is dedicated to transforming the lives of disadvantaged youth with physical deformities by providing comprehensive reconstructive surgery and related medical care at no cost at all to the patient and their family.

So far:

8,818 children in need have been helped
22,668 surgeries & related treatments have been provided
$56,268,454 has been donated in medical care
100% of all financial contributions go directly toward patients

To learn how you can make a difference, please visit FreshStart.org
Girl Scouts San Diego

Information

GIRL SCOUTS SAN DIEGO
1231 Upas Street
SAN DIEGO, CA 92103
Email: info@sdgirlscouts.org
Phone: (619) 298-8391
www.sdgirlscouts.org

Top Executive Name: Carol M Dedrich
Top Executive Title: Chief Executive Officer
Year Established: 1917

Mission Statement

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

Goals for 2022-2023

Girl Scouts bring their dreams to life and work together to build a better world. Through engaging programs, Girl Scouts of all backgrounds and abilities can unapologetically be themselves as they discover their strengths and rise to meet new challenges—whether they want to climb to the top of a tree or the top of their class, lace up their boots for a hike or advocate for climate justice, or make their first best friends. Backed by trusted adult volunteers, mentors, and millions of alums, Girl Scouts lead the way as they find their voices and make changes that affect the issues most important to them.

Service Area

San Diego and Imperial Counties

Fundraising Events (or Areas of Funding)

Closing the STEM Gender Gap, year-round
Igniting girls’ interest in science, technology, engineering, and math through hands-on activities, mentorship, and career exploration programs.

Girl Scout Cookie Program, Jan. 29, 2023 – Mar. 12, 2023
Helping Girl Scouts become future entrepreneurs and develop confidence; Girl Scouts gain skills in goal setting, decision making, money management, and business ethics; and raise funds for troop and council activities.

2023 Cool Women, Mar. 2023
This annual spring luncheon and ceremony will honor women who are exemplary role models for girls and recognize Emerging Leader Girl Scouts for their achievements.

Girl Scout Outreach Program, year-round
Bringing the Girl Scout Leadership Experience to girls living in underserved areas of our community.

Camperships for Outdoor Adventures, accepting funds year-round
Providing scholarships for girls to practice leadership, seek challenges, and make lifelong memories at summer camp.

Board of Directors & their Company/Affiliation

Rita Datko
Chair
Vice President, Chief Financial Officer, Sharp Health Plan

Natasha O. Bowman
Vice Chair
Senior Vice President Human Resources, Arcturus Therapeutics

Woody Ledford
Treasurer
Principal, Ledford Accounting

Claudia Silva
Secretary
Director of Ethics and Compliance, County of San Diego

Janice Kurth
Director-at-Large
Physician Scientist, Community Volunteer

Peggy Price
Director-at-Large
Managed Care Manager Clinicas de Salud del Pueblo, Inc. (Innercare)

Emily Rex
Director-at-Large
Principal, CEO

Dawn Welch
Director-at-Large
Community Volunteer

Neville Billimoria
Director-at-Large
Senior Vice President of Membership & Chief Advocacy Officer Mission Fed Credit Union

Susanne Frontz
Director-at-Large
President, Metz & Associates

Monica Piepenkotter
Director-at-Large
Senior Vice President, Wealth Advisor Merrill Lynch

Jennifer Hershman
Director-at-Large
Director of Community Relations SOLV Energy

Noli Zosa
Director-at-Large
Founding Partner Dirty Birds Restaurant Group

Trisha Zulic
Director-at-Large
Director, Human Resources Consultant Services Efficient Edge
Dedicated to building girls of courage, confidence, and character who make the world a better place.

Serving nearly 15,000 Girl Scouts across San Diego and Imperial Counties, thanks to support from 150-plus community partners and more than 11,000 adult volunteers.


sdgirlscouts.org | @SDGirlScouts
Home of Guiding Hands

Information

HOME OF GUIDING HANDS
1908 Friendship Drive
El Cajon, CA 92020
Email: info@guidinghands.org
Phone: (619) 938-2850
www.guidinghands.org
- www.linkedin.com/company/home-of-guiding-hands/
- @homeofguidinghands
- www.facebook.com/HomeofGuidingHands/
- @GuidingHands_

Top Executive Name: Edward Hershey
Top Executive Title: CEO
Year Established: 1967

Mission Statement
To Improve The Lives of Individuals Diagnosed With Intellectual Disabilities.

Goals for 2022-2023
To provide premium care to over 4,000 individuals and families.

Service Area
San Diego and Imperial Counties.

Fundraising Events
(or Areas of Funding)

Save the Date
Randy Jones (former Padre) Run, Walk & Roll, Saturday
April 22, 2023

Northpark Pub Crawl
Saturday February 11, 2023 begins at True North Tavern

Giving Opportunities
Contact Kaye Turpin at (619) 933-0339.

Board of Directors & their Company/Affiliation

Trevor Yates
President
Vice President – Kineticom

Stacey Poon-Kinney
Vice President
Owner- The Trails Eatery Restaurant

Michael Harris
Treasurer
Vice President – Trivant Custom Portfolio, LLC

Kirk Ehrhart
Secretary
Accountant - The Niki Group

Rick Doremus
Immediate Past President
Retired Regional Manager – American Airlines

Paul Botte
Retired- CPA

James M. Gonzalez
Owner- State Farm Insurance, Imperial Valley

Cindi Harris
Associate Professor of English- Grossmont College

Debby McNeil
Retired – School Teacher

Rachelle Domingo- Rogers
Owner- Arch5 Design Studio

Ben Trovaten
Retired- County of San Diego
Celebrating 55 Years

We’ve Made Something Special

Home of Guiding Hands was established in 1967 by a small group of concerned community members and parents. Our mission has not changed over the last five decades: we improve the quality of life for individuals with developmental delays. We are still managed by a small group of community leaders and parents, and we proudly boast of the quality of care we are known for.

We serve children and adults with intellectual and developmental disabilities such as Down syndrome, epilepsy, autism, and cerebral palsy. Our CEO, Edward Hershey, has a daughter diagnosed with Williams syndrome. He knows firsthand how special each of our clients are. Edward oftentimes says that “we ourselves must be willing to experience all of our services in the exact manner of which our clients do.” In other words, we should be comfortable spending a week in one of our own group homes, and if we are not, we need to make improvements.

Home of Guiding Hands serves over 4,000 individuals within Imperial and San Diego Counties. We provide a full continuum of services to help meet each individuals’ unique needs. Client-centered quality is at the focal point of all our decisions. Client experience is at the top of all our program funding decisions. It’s what sets us apart from other congregate care providers. It is what we have based our values upon: Innovation, Collaboration, Accountability, Respect and Empathy.

Please join us in celebrating our successes over the last 55-years. Because... we’ve built something special.
I Love A Clean San Diego

Information

I LOVE A CLEAN SAN DIEGO

5797 Chesapeake Court, Suite 200
San Diego, CA 92123
Email: hello@cleansd.org
Phone: (819) 291-0103
cleansd.org

Top Executive Name: Steve Morris
Top Executive Title: Executive Director
Year Established: 1954

Mission Statement

I Love A Clean San Diego leads and inspires our community to actively conserve and enhance the environment through example, outreach, and local involvement.

Goals for 2022-2023

Educate over 30,000 students and adults through 800 presentations and workshops focused on low-waste living, environmental conservation, and protecting our watersheds and ocean from pollution. Lead 200 cleanups and beautification projects in 70 communities throughout San Diego County, activating 9,000 volunteers to remove more than 125,000 pounds of polluting litter from the local environment, highlighted by our signature Coastal Cleanup Day and Creek to Bay Cleanup events. Assist 40,000 County residents in landfill diversion efforts by providing recycling, donation and repair options through WasteFreeSD.org and the Waste Diversion Hotline (1-800-237-2583).

Service Area - San Diego County

Fundraising Events (or Areas of Funding)

Support Our Programs: Tax-deductible donations support I Love A Clean San Diego’s environmental education for K-12 students, fund supplies for our community cleanups, and support our waste reduction and outreach efforts in the region. Additional partnership opportunities include:

- **Countywide Cleanups:** Our large-scale events, Creek to Bay and Coastal Cleanup Day, create a vehicle that aligns businesses with positive activities that leave a lasting impact on the environment and provide meaningful opportunities for employee engagement and service within the community.
- **Zero Waste Fair:** A zero-waste celebration that includes informative presentations, sustainable company booths, and hands-on low waste DIYs and tips.
- **Kids Ocean Day:** Provides students from underserved communities with environmental education, exercise their learning outcomes with a beach cleanup, and culminates with the creation of an aerial art project.

- WasteFreeSD.org: WasteFreeSD is a zero-waste online database that strives to empower local community members and businesses by providing solutions to common day disposal problems.
- Contact Steve Morris at SMorris@cleansd.org for information about partnership opportunities.

Volunteer OR Giving Opportunities

As a nonprofit provider of environmental education and community based volunteerism throughout the county, corporate support, foundation giving and individual donations help sustain our quality programming for students and adults each year.

- **Volunteer:** Get involved by volunteering for a cleanup. To find a cleanup near you, visit cleansd.org/events.
- **Donate:** Individual donations are vital to supporting I Love A Clean San Diego’s portfolio of programs for youth and adults. Make an online donation today at cleansd.org. It is easy, tax-deductible, and secure.
- **Corporate Partnerships and Foundation Giving:** There are many opportunities for companies of all sizes to support I Love A Clean San Diego’s programs throughout the year. Contact Steve Morris at SMorris@cleansd.org for more information.

Board of Directors & Company/Affiliation

Summer Haines, President
Community Volunteer
Dr. Alex Hosch, Treasurer
Denise Price, Secretary
The Clay Company
Laura Atkinson, Director
San Diego Gas & Electric
Bill Haines, Director
Community Volunteer; Retired Commercial Real Estate Broker
Jake Harrison, Director
Ameriprise Financial Services
Bryce Hunter, Director
Senior Legal Counsel, Enlyte
Ken Moore, Director
Intesa Communications Group
Joe Mazzella, Director
Nutanix, Inc.

I Love A Clean San Diego
Awakening Passion. Inspiring Action.

Environmental Education  Waste Recovery  Community Cleanups

Donate at cleansd.org
Support San Diego’s leading environmental nonprofit and help create long-lasting environmental impact throughout the region

Corporate partnership opportunities are available for companies of all sizes. To learn more contact Steve Morris at SMorris@cleansd.org
Jacobs & Cushman
San Diego Food Bank

Service Area -
San Diego County

Funding Events

Annual Gala: Chefs, Cork & Craft, Saturday, April 22, 2023

The Food Bank’s annual gala will be held at the Food Bank’s warehouse facility in Miramar. The event will feature a welcome reception, a seated multi-course dinner, a program highlighting our mission, silent and live auctions, and a live musical performance. All proceeds benefit the San Diego Food Bank’s hunger-relief programs.

7th Annual Drive Out Hunger Golf Classic

Join the North County Food Bank for the 7th annual Drive Out Hunger Golf Classic taking place on Monday, July 24, 2023 at the Shadowridge Golf Club in Vista. The golf tournament raises critical funds for the North County Food Bank’s hunger-relief programs.

Volunteer Opportunities

The Food Bank relies on volunteers to sort, pack and distribute food to our clients every month. The Food Bank welcomes all volunteers including corporate volunteer groups for teambuilding opportunities. Visit www.SanDiegoFoodBank.org/Volunteer for information and to register.

Board of Directors & their Company/Affiliation

Kimberley Layton – Chair
Vice President, External Affairs
Los Angeles Chargers

Clifford “Rip” Rippetoe – Vice Chair
President & CEO
San Diego Convention Center Corporation

Dana Allgood — Treasurer
Market Executive, Global Commercial Bank — Middle Market Bank of America Merrill Lynch

Patrick Day – Secretary
Vice President/General Manager
Jordan’s Foodservice

Matt Abernethy
Chief Financial Officer
Neurorien Biosciences

Steve Bernstein
Senior Vice President, San Diego Region Manager
PNB Bank

Bob Bolinger
Partner
CSB Impact Marketing & Media Management

Carlos Cota
IATSE International Trustee, International Representative
International Alliance of Theatrical Stage Employees (IATSE)

Stephen P. Cushman
President
Cush Enterprises

Melissa Forrest
President — San Diego/Riverside Region
iHeart Media

Dale Ganzow
President, Confero Associates

Nancy Henroid
Business Strategy Leader
Kaiser Permanente

Kristin Howell
VP/Director of Business Development
Meissner Commercial Real Estate Services

Jill Irvin
Bumble Bee Seafoods

Sandy Kerl
General Manager
San Diego County Water Authority

Drew Martin
Chief Information Officer
Jenny Craig

Dan Moore
Co-Manager, Commercial & Residential Properties
Crown Pacific Group LLC

Ray Patel
CEO (RET)
Fisher Scientific Products

James Rossi
Regional Vice President, San Diego
Kingsbarn Real Estate Capital

Gangaram Singh, Ph.D.
Executive Vice President and Provost
National University

John David Wicker
Director of Intercollegiate Athletics
San Diego State University

Rick Williams
Vice President – South
Albertsons Companies, Inc.
3 Ways Your Company Can Help the Food Bank

1) **Volunteer**
   Volunteer at the San Diego Food Bank’s 90,000-square-foot warehouse in Miramar or the North County Food Bank’s 70,000-square-foot warehouse in Vista.
   - We offer 2- or 3-hour volunteer shifts Monday through Saturday.
   For more information, visit: SanDiegoFoodBank.org/Volunteer or NorthCountyFoodBank.org/Volunteer

2) **Donate Through Payroll Giving**
   Donate monthly through your company’s payroll giving program. Your donation could be doubled with a matching gift from your employer. To see if your employer participates, visit: SanDiegoFoodBank.org/Payroll or NorthCountyFoodBank.org/Payroll

3) **Host a Virtual Food Drive**
   Host a company-wide Virtual Food Drive!
   - You can donate food easily online via the Food Bank’s website.
   - Using your logo, we can customize a Virtual Food Drive for your business!
   - Set up a competition between departments to see who can raise the most food. For more information, visit: SanDiegoFoodBank.org/Virtual or NorthCountyFoodBank.org/Virtual

SanDiegoFoodBank.org | NorthCountyFoodBank.org
Jewish Family Service of San Diego

Moving Forward Together

Information

JEWISH FAMILY SERVICE OF SAN DIEGO

JOAN & IRWIN JACObS CAMPUS
Turk Family Center
8804 Balboa Avenue San Diego, CA 92123
Phone: (858) 637-3000  Fax: (858) 637-3001
www.jfssd.org

Facebook/jewishfamilyservicessd
Instagram: @jfs_sd

Top Executive Name: Michael Hopkins, MSW
Top Executive Title: Chief Executive Officer
Year Established: 1918

Our Purpose

Jewish Family Service partners with people of all backgrounds to build stable and dignified lives. Together, we create a stronger and healthier community where everyone can thrive.

Goals for 2022-2023

Throughout our more than 100-year history, Jewish Family Service has been a trusted community resource for people in search of a better life. From an urgent need like food, transportation or housing to caring for an aging parent and assisting older adults to maintain their independence; to providing legal assistance and shelter for asylum seekers, our goal is to lift up individuals and families and strengthen our entire community. We help individuals of all ages, faiths, and backgrounds build a foundation of economic stability, personal wellbeing, and community connection. By developing supportive personal relationships and strong community partnerships, we deliver vital services that foster the health, skills, confidence, and resilience of every person we serve. We hope you will join us in Moving Forward Together.

Service Area

Southern California counties of Orange*, Riverside*, and San Diego.

*Select programs.

Fundraising Events

JFS Signature Luncheon Featuring Rabbi David Wolpe – December 5, 2022
Join Jewish Family Service for this impactful and inspiring luncheon at the Hyatt Regency La Jolla. Designed to bring awareness to the issues that matter to us as individuals and as community, the Signature Luncheon will feature Rabbi David Wolpe, named the most influential Rabbi in America by Newsweek Magazine, in an inspiring conversation about finding meaning during challenging times.

Heart & Soul Gala– April 15, 2023
Event Chairs Jeni-Ann and Gary Jacobs and Tammy and Louis Vener invite you to the 2023 Jewish Family Service Heart & Soul Gala at the Rudy Shell at Jacobs Park for an evening of impact, fun, and celebration of this year’s honorees. One of San Diego’s premiere charitable galas, this event raises support for vital resources that offer help and hope to more than 70,000 people annually.

Join us as an event underwriter!
In addition to exclusive VIP benefits, underwriters ensure that Jewish Family Service can continue providing help and hope to the children, families, and older adults who turn to us for critical services and support. Learn more about underwriting and sponsorship opportunities by calling Diane Voit at (858) 637-3029 or visit www.jfssd.org

Volunteer Opportunities

Come Change Lives With Us! Volunteers are people with a passion for serving others and strengthening our community. From delivering meals to mentoring youth, there are a wide range of opportunities to bring your passion to life in meaningful ways. We welcome individuals, groups, and families of all ages, faiths, and backgrounds. Contact us at volunteer@jfssd.org or find the opportunity that speaks to you www.jfssd.org/volunteer

Giving Opportunities

Together, we’re building a stronger, healthier, more resilient San Diego where everyone can thrive. We invite you to make a meaningful impact in our community by:
- Becoming a corporate partner or event sponsor
- Joining our annual campaign as a Friend of the Family. Friends are invited to attend special events throughout the year
- Including JFS in your will or trust
- Donating your vehicle -- it’s easy, convenient, and it really helps

To find out how you can invest in at www.jfssd.org or by contacting Kea Spurrier, Chief Development Officer, at (858) 637-3281.

Board of Directors and their Company/Affiliation

OFFICERS
Emily Jennewein
Chair
Deborah Bucksbaum
1st Vice Chair
Jeni-Ann Jacobs
Principal, Bucksbaum Law Group; Of Counsel, Scheideman Law Group
Sean Joseph, PhD
2nd Vice Chair
Susan Davis, PhD
Vice President, Calibr at Scripps Research
Jenny Meiselman, PhD
Treasurer
Adam Weiland
Advisory Officer

DIRECTORS
Jan Adler
United States Magistrate Judge (Ret); Mediator, Judicate West
Sarah Bakhiet
Retired School Headmaster and Attorney
Rabbi Jason Nevarez
Senior Rabbi, Congregation Beth Israel

Treasurer
Sheldon Derezin
Vice President, Calibr at Scripps Research

Secretary
Susanna Flaster
Owner & Founder, Kira Company

Deborah Bucksbaum
Retired Congresswoman, Community Volunteer

Jan Adler
Retired Congresswoman, Community Volunteer

Emily Jennewein
OFFICERS
CEO & Founder, Frost & Associates
Ryan Goldenhar
Partner Advisor (CFA, CFP), AdvicePeriod
Rabbi Jason Nevarez
Senior Rabbi, Congregation Beth Israel
Marie G. Raftery
President, Smart Management Three, Inc.
Brad Slavin
Managing Partner DuoCircle, LLC
Joel Smith
CFO & General Counsel of Epic Sciences, Inc.
Karin Toranto
Founder & Partner, KT Marketing
Sid Voorakkara
Senior Vice President at Strategies 360
Moving Forward Together

We provide critical services and compassionate care to keep San Diegans moving forward.

Vital Services During Challenging Times

At JFS, we believe in helping people move forward. From providing critical nutrition, housing, and transportation assistance to welcoming asylum seekers and refugees with dignity and respect, we’re committed to building a stronger, healthier community where everyone can thrive.

Learn More • Invest in Community • Volunteer

www.jfssd.org

Serving All Ages, Backgrounds, & Faiths

Jewish Family Service of San Diego
JOAN & IRWIN JACOBS CAMPUS • Turk Family Center • 8804 Balboa Ave, San Diego CA 92123
Just in Time for Foster Youth

Information

JUST IN TIME FOR FOSTER YOUTH
4560 Alvarado Canyon Rd, Ste 2G
San Diego, CA 92120
Email jit@jitfosteryouth.org
Phone (619) 770-1850
https://jitfosteryouth.org/

Top Executive Name: Don Wells
Top Executive Title: Chief Empowerment Officer
Year Established: 2003

Mission Statement

The Essential NEED: Foster youth are placed in a System because of circumstances beyond their control and often leave it feeling Unsure, Unprepared and Disconnected.
The Just in Time SOLUTION: When transition age youth (18-26) leave the System, Just in Time invites them to join a reliable, responsive and real community that helps them become Confident, Capable and Connected. In turn, allowing them to make life changing choices.
Our Aspirational VISION: Just in Time for Foster Youth envisions a future in which every youth leaving the foster care system has access to a Community of caring adults after 18. We believe forging consistent, lasting relationships is the foundation for the durable success of our youth so they can thrive and enjoy productive, satisfying lives.

Goals for 2022-2023

Celebrating its 20th anniversary year, Just in Time remains focused on building a Reliable, Responsive, Real community. This translates into Deepening services and connections for 2,000 transition age foster youth in San Diego, Disrupting the status quo by advocating for changes within the foster care system, and Duplicating JIT’s impact by sharing its community-based model with other cities and states throughout the U.S.

Fundraising Events

(or Areas of Funding)

Just in Time welcomes Sponsorships for College Bound, My First Home, Pathways to Financial Power, Rise to Resilience, and our “Walk the Talk” Empower Parties. All JIT events are designed to be an opportunity for personal and professional growth, as well as relationship-building and networking. Contact diane@jitfosteryouth.org.

Volunteer OR Giving Opportunities

Join the 700+ JIT volunteers who act as Financial Fitness advisors, College Bound guides, My First Home helpers, Career guides, seminar presenters, and event volunteers. Corporations engage in group activities such as mini-drives and career panels. Contact volunteer@jitfosteryouth.org.

Board of Directors
& their Company/Affiliation

Ted DeFrank
Board Chair, Executive Committee Member
President & CFO, Active Motif

Maryam Rastegar
Board Chair, Executive Committee Member
Attorney, Procopio, Cory, Hargreaves & Savitch, LLP

Chris Burr
Board Treasurer, Executive Committee Member
Senior Vice President/Center Manager, Citizens Business Bank

Bob Freund
Board Secretary, Executive Committee Member
Principal, Synegation Solutions (Retired)

Brad Livingston
Past Board Chair, Executive Committee Member
President, RWM Home Loans

Pierre Towns
Executive Committee Member
Co-Founder & Managing Partner, Human Resource Capital Consultants, Inc.

Service Area - San Diego County

Download The JIT Network App today!

Top Executive Name: Don Wells
Top Executive Title: Chief Empowerment Officer
Year Established: 2003

Samuel Webster
Executive Committee Member
Managing Director, Community First Strategies, LLC

John Armantrout
Program Manager (Retired)
US Navy Cybersecurity

Scott Arnold
Chief Financial Officer
Certiis Oncology

Noemi Ashline
Attorney (Retired) & Community Philanthropist

Sylvia Bier
Global Employment Attorney
Microsoft

Gordon Boerner
Senior Vice President, Western US Regional Banking Manager
US Bank

Evangeline Dech
Term Law Clerk

Hon. Daniel E. Butcher
CEO & President
after School & Experiential Education

Bill Morgan
Owner
Morgan Real Estate

David Schulman
Founding Partner
Moore, Schulman & Moore, APC

Nancy Spector
Certified Specialist, Estate Planning
Law Firm of Nancy A. Spector

Jon Strauss
Certified Specialist, Estate Planning

Christopher Weiss & Company

Luis Valencia-Moreno
Attorney
Valencia Moreno Law Group
Just in Time for Foster Youth connects youth to meaningful relationships and essential resources. By providing a Reliable, Responsive, Real Community to youth, Just in Time helps them create space to build the fulfilling and productive lives they deserve.

**Tasha Matthews**  
Participant 2014 – 2022  
"JIT supported me on my college journey and the return on investment, for me, has been huge. I plan to make tidal waves of impact in my community long after I graduate college. Thank you, JIT."

**Edward Reyes**  
Participant 2020 – 2022  
"JIT gave me support when I needed it the most - when I thought I was all alone. Now I’m motivated to be here for others the way JIT was for me."

Join the movement!  
**WWW.JITFOSTERYOUTH.ORG**

---

**MAJOR CORPORATE SPONSORS**

- usbank  
- WD-40 COMPANY  
- ALTA COMPANY LLC  
- FARMERS INSURANCE  
- BANK OF AMERICA  
- CAPITAL GROWTH  
- SDG&E/Sempra  
- State Farm Enterprise  
- Trilagin Investment Group  
- Urban West  
- Whittier Trust Company

**ADDITIONAL SPONSORS**

- Active Motif Inc.  
- Affirmed Housing Group  
- Alaska Airlines  
- Augor Technologies  
- First Citizens Bank  
- Citizens Business Bank  
- Cox Communications  
- CMR Risk & Insurance  
- Endeavor Bank  
- First Citizens Bank  
- Holland RV Centers  
- H.P. Inc.  
- Independent Financial Group  
- In ’n Out Burger  
- MG Properties  
- Morrison Feerster  
- MUFG Union Bank  
- Dowling & Yahnke Wealth Advisers  
- Movement Mortgage  
- The Nerdsn Corporation  
- Plaza Home Mortgage  
- Procapia LLP  
- Red Door Interactive  
-  

Main Office: 4540 Alvarado Canyon Rd., Ste. 2C, San Diego, CA 92150 | Phone: 619-269-5423 | Email: jit@jitfosteryouth.org | Web: jitfosteryouth.org | Nonprofit Tax I.D. #20-3444416
IMAGINE
life without disease.

Disease affects biological men and women in strikingly different ways.

As part of our newest initiative, The X and Y of Disease, we’ll drill down into key differences between the immune responses in males and females—down to the level of individual immune cells. These systematic studies will help uncover the causes of disease and open a major opportunity to provide more personalized health care—with far better outcomes for women and for men.

Science beyond the binary

We use “men” and “women” to describe people assigned male or female at birth. This is where our research starts, but we recognize that this is a narrow way to describe sex and gender, and it leaves out transgender and non-binary people. By looking beyond assigned sex, there is even more to learn about how individual immune systems combat disease. For example, new tools for sequencing single immune cell genomes are one way we can shed light on the diversity within what we call “sex.”

Gender and sex-based discrimination affects disease risk too. Transgender men and women and people who identify as non-binary often lack access to safe medical care. To learn more, we recommend visiting tranequality.org.
WE DO.

La Jolla Institute for Immunology

Since its inception in 1988, La Jolla Institute for Immunology has solely dedicated itself to understanding the far-reaching power of the immune system because we believe that no other biomedical discipline has greater implications for human health than immunology.

At La Jolla Institute for Immunology, we know that the immune system holds the key to a healthy future for everyone. We want to get there sooner rather than later - because patients and the people who love them shouldn't have to wait.

Your support is a rare opportunity that will help bring about advances that will change everything. Please visit us at lji.org to learn more or make a contribution in support of our groundbreaking work.

<table>
<thead>
<tr>
<th>BY THE NUMBERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Worldwide rank based on scientific impact in the field of immunology</td>
</tr>
<tr>
<td>&gt;2,400 Scientific publications</td>
</tr>
<tr>
<td>200 Licensing agreements, commercial partnerships and collaborations</td>
</tr>
<tr>
<td>7 Drugs/Technologies in clinical trials</td>
</tr>
<tr>
<td>120+ Patents</td>
</tr>
</tbody>
</table>

2021 BUDGET* (in millions)
*Cash Basis

- 11% ADMINISTRATION
- 12.82 PHILANTHROPY
- 1.72 TECHNOLOGY
- 9.0 AFFILIATES (KKR & UCSF)
- 7.20 NON-FEDERAL GRANTS & CONTRACTS
- 61.69 FEDERAL GRANTS & CONTRACTS

85.94 Total Expenses

9.66 OTHER

102.09 Total Revenue

BOARD OF DIRECTORS
Gail K. Naughton, PhD, MBA
Richard S. Bodman, MSIM, BSE, CPA
Anthony R. Carr
Michael D. Coit
Robert C. Dynes, PhD
Francois Ferré, PhD
Emily Holmes, PhD
Mitchell Kronenberg, PhD
Carolee Lee
Robert W. Mahley, MD, PhD
Fred Miller
David M. Rickey
Erica Ollmann Saphire, PhD
Sandor W. Shapero, JD
Paul Thiel, MBA
Yoshifumi Torii, PhD
Genevieve Tremblay Jacobs
Pamela K. Wasserman, MPH
J. Mark Waxman, JD
David R. Webb, PhD

Chair Emeritus
John E. Major, EngD, hc

Directors Emeriti
David Dominguez
Larry S. Spitcaufsky

AFFILIATIONS
UC San Diego Health System
Sanford Consortium for Regenerative Medicine
Close to half of SDG&E’s 4,600 employees engage in community volunteerism annually. From planting trees with Wildcoast to creating habitat with San Diego Audubon Society, partnership and collaboration with community organizations help to advance our shared future.
Leading By Example

Close to half of SDG&E’s 4,600 employees engage in community volunteerism annually. From planting trees with Wildcoast to creating habitat with San Diego Audubon Society, partnership and collaboration with community organizations help to advance our shared future.
North County Philanthropy Council

Mission Statement
To promote and strengthen philanthropic impact in our community

Goals for 2022-2023
1) Diversity Equity Inclusion and Justice plan, training and implementation
2) Reimagined mentorship program implementation
3) Responsive program development to meet the changing needs of the membership
4) Board & Committees succession planning & development to accomplish all the goals of the organization
5) Successful Volunteer Awards Celebration

Service Area–San Diego County

Information
NORTH COUNTY PHILANTHROPY COUNCIL
PO Box 1641
Carlsbad, CA 92018
Email: info@ncphilanthropy.org
Phone: (760) 729-6711
website: ncphilanthropy.org
@nc_philanthropy
@NorthCountyPhilanthropy

Top Executive Name: Monica Martinez
Top Executive Title: Managing Director
Organizational Year Established: 1987

Fundraising Events
(or Areas of Funding)
Volunteer Awards Celebration
County Grants

Volunteer OR Giving
Opportunities
Volunteer Awards Celebration Sponsorship Program Sponsorships

Board of Directors & their Company/Affiliation
Alex Goodman, Board President, Oceanside Theater Company
Angel Mason Broadus, Board Vice President, Puzzle Pieces Marketing
Neville Billimoria, Board Secretary, Mission Federal Credit Union
Jeanne Schmelzer CFRE, Board Treasurer, Netzel Grigsby Associates
Sara Vaz, Board Past President, Nordson Corporation
Suzie Bechtol, Board Member, 211 San Diego
Dale Ganzow, Board Member, Community Leader
Carlos Medina CFRE, Board Member, Carlos Medina Consulting Grant Strategies
Vanessa Hayflich, Board Member, Mercy Air
Tiffany La Mar, Board Member, University of California Berkeley
Marianne Pekela CFRE, Board Member, MP Consulting
Lenise Andrade, Board Member, San Diego Botanic Garden
Jolyn Parker, Board Member, San Diego Oasis
Jocelyn Wyndham, MBA, Board Member, California State University San Marcos
CONGRATULATIONS!

VOLUNTEERS OF THE YEAR!

Congratulations to the following heroes of our community who will be honored by the North County Philanthropy Council on October 28 at 11:30 AM during this year’s Volunteer Awards Luncheon. Each of the honored volunteers have an important gift to share. Whether they are supporting people in need, especially throughout the pandemic, protecting our cherished environment, advocating for social justice, and in countless other ways, our incredible friends and neighbors are strengthening our local community and demonstrating the power, promise, and purpose of philanthropy.

Also being honored is Alberto Cortés, CEO of Mama’s Kitchen, recipient of the Spirit of Carol Sigelman Award, given to an exceptional nonprofit professional, and this year’s Corporate Philanthropy Award honoree will be Lennar Corporation. The 2022 Volunteer Awards Luncheon is a feel-good event that will put hope back in your heart, restore your faith in humanity, and will certainly inspire you. Visit www.ncphilanthropy.org or contact info@ncphilanthropy.org for more details.

Please join us in congratulating and thanking these exemplary human beings for their 2022 heartfelt philanthropic contributions to our community. The North County Philanthropy Council promotes and strengthens philanthropic impact in our communities.
Neighborhood Healthcare

Information

NEIGHBORHOOD HEALTHCARE
425 N Date St
Escondido, CA 92025
Email: nhcare@nhcare.org
Phone: (833) 867-4642
www.nhcare.org

www.linkedin.com/company/neighborhoodhealthcare
www.instagram.com/neighborhoodhealthcare
www.facebook.com/NeighborhoodHealthcare
https://twitter.com/NHCare1969

Top Executive Name: Rakesh Patel, MD
Top Executive Title: CEO
Year Established: 1969

Mission Statement

To improve the health and happiness of the communities we serve by providing quality care to all, regardless of situation or circumstance.

Goals for 2022-2023

We build healthier, happier communities. That’s why we provide quality care to all, regardless of situation or circumstance. Community health is about more than just vaccines and checkups. It’s about giving people the resources they need to live their best lives. At Neighborhood, this is our vision. A community where everyone is healthy and happy. We’re with you every step of the way, with the care you need for each of life’s chapters. At Neighborhood, we are Better Together.

Service Area

Escondido, Poway, Lakeside, El Cajon, Fallbrook, Hemet, Menifee, Riverside, San Marcos and Temecula

Fundraising Events (or Areas of Funding)

As a private, non-profit community health organization, Neighborhood serves more than 391,000 medical, dental, and behavioral health visits for 78,000 people annually. We can only do this with the help of generous donors. We offer a range of programs and resources that address the unique barriers our patients face on their road to health and happiness. Financial donations let us open our doors to more patients in need—some of whom have nowhere else to go. After all, we’re Better Together.

Volunteer OR Giving Opportunities

Your support brings positive change to our community every day. It’s change you can see firsthand in our inspiring patient stories. Your generosity helps patients thrive well beyond our facilities’ walls. It’s another way we are Better Together. https://www.nhcare.org/donate-now/ https://www.nhcare.org/volunteer/

Board of Directors & their Company/Affiliation

Alan Conrad, MD
President
Representing inland North San Diego County

Judith Descalso
Attorney at Law
Director
Representing inland North San Diego County

Thomas Jenkins
Director

Fabiola Rivera
Director

Lisa Misraje
Director

Cynthia Tam
Director

William "Bill" Smith
Treasurer
Representing inland North San Diego County

Elmer Cameron
Director
Representing inland North San Diego County

Cabiria "Bea" Lizarraga
Director

Laura Nunn
Vice President

Federico Salas
Director
Representing inland North San Diego County

Nasir Al Samaraie, Ph.D
Director
Representing east San Diego County
Donation Overview
As a private, non-profit community health organization, Neighborhood serves 391,214 medical, dental, and behavioral health visits for 77,689 people annually. We can only do this with the help of generous donors like yourself.

Join Neighborhood in making a difference in the lives of thousands of San Diego and Riverside County residents with a donation to support women’s health services including, annual wellness exams, prenatal care, and routine screenings for breast, cervical, and colorectal cancer.

For additional information, please contact philanthropy@nhcare.org.

At Neighborhood, our vision is a community where everyone is healthy and happy.

Services offered
- Primary Care
- Behavioral Health
- Women’s Health
- Prenatal
- Pediatrics
- Dental and more!

Partners

Your Donation Can Change a Life

nhcare.org/donate

better together
Palomar Health Foundation

Mission Statement
The mission of Palomar Health is to heal, comfort and promote health in the communities we serve.

Goals for 2022-2023
Partnering with our community to advance Palomar Health’s ability to improve and save the lives of patients.

Service Area
Palomar Health has grown to be the largest public healthcare district in California with an 800 square mile service area one of the seven largest in the United States – and home to North County’s only designated trauma center covering 2,200 square miles.

Fundraising Events (or Areas of Funding)
Key initiatives, planned giving, corporate partnerships, grateful patient, and events.

Giving Opportunities
If you are at least 18 years old, you can commit to 100 hours of volunteer service over one year and are interested in volunteering with Palomar Health, please visit https://www.PalomarHealth.org/Volunteer/Contact-Us. Most of our volunteers are scheduled for a four-hour assignment once a week. Students interested in a career in healthcare can find information on this page regarding the Pathmaker Internship program.

Board of Directors & their Company/Affiliation
- Daniel Calac, MD, Director Indian Health Council, Inc.
- Susan Herrera
  Director Powerland Equipment, Inc
- Dawn Lopez, RN
- Jorge Monraz, Director TMC Engineering, Inc.
- Rob Pew
  Director TIE Commercial
- Hardeep Phull, MS, MD
  Director Medical Director of Hematology/Oncology and Infusion Program, Palomar Health Cancer Institute
- Saurabh Shah, MD, FAAOA
  Diplomat-American Board of Otolaryngology, Palomar Health Medical Group
We Need Future Healthcare Leaders Now More Than Ever

You Can Make a Difference by Supporting Our Middle School MD Program

Every month, we're bringing hundreds of children from across San Diego County to Palomar Health for a fun day of demonstrations and activities. Each time these children interact with our Palomar Health doctors and staff, they learn valuable medical skills while also seeing what a future career in healthcare looks like firsthand. With your help, we can inspire today’s children to become tomorrow’s medical visionaries.

Donate Today at PalomarHealth.org/Giving

PALOMAR HEALTH Foundation
Promises2Kids

Information

PROMISES2KIDS
Address: 9400 Ruffin Court, Suite A
San Diego, CA 92123
Email: tonya@promises2kids.org
Phone: (858) 278-4400
www.Promises2Kids.org

With the mission of creating a brighter future for foster children®, Promises2Kids supports 3,000 current and former foster youth each year in San Diego County.

Goals for 2022-2023

• Through supportive services, ease the suffering of the 1,000 children that will be cared for by the Polinsky Children’s Center.
• Provide scholarships, mentoring and support over 250 current and former foster youth to achieve their educational and career goals.
• Provide camp and other activities to reconnect brothers and sisters living apart in foster care.

Service Area – San Diego County

Fundraising Events (or Areas of Funding)

Dream On, Promises2Kids Concert Gala
The gala is scheduled for June 2023. This event draws San Diego’s top corporate leaders and philanthropists dedicated to making a difference for foster children. Promises2Kids events and donations support San Diego’s foster children of all ages. After building the Polinsky Children’s Center, San Diego’s emergency shelter for abused and neglected children, Promises2Kids continues to support a variety of children’s programs at the center. Our Guardian Scholars program helps former foster youth go on to the vocational, community college or university educational path to their career. We provide case management, mentoring and scholarships to these youth to assist them in this effort to achieve a higher education. For foster children separated from their brothers and sisters, Camp Connect unites them for fun and important family bonding through a residential summer camp and other year-round day camp activities. Promises2Kids’ Foster Funds ensure foster children get the same experiences as all children by providing gift cards and funding for basic yet important things, such as sports equipment, special activities, musical instruments, extracurricular activities, or other childhood wishes.

Volunteer and Giving Opportunities

Promises2Kids utilizes hundreds of volunteers year-round to assist with its seasonal community drives, special events, youth activities, as mentors, board services, or other organization support activities. Promises2Kids offers individuals and corporations many options for giving in support of foster children.

• Donate funds in support of the 3,000 current and former foster children we serve each year
• Join Dream On, Promises2Kids Concert Gala as a sponsor
• Host a workplace campaign to support foster youth this holiday season
• Make us the beneficiary of your special event or fundraiser
• Sponsor the education for one of our Guardian Scholars students
• Include Promises2Kids in your estate plan

Board of Directors & their Company/Affiliation

EXECUTIVE COMMITTEE:
Merrilee Neal
Board Chair
Joan Waitt
Vice Chair
Stephanie Brown
Immediate Past Chair
Manchester Financial Group
VP, Marketing & Public Relations
Lisa Magich
Treasurer
Emily Green Lake
Secretary
Sisters Pizza
Owner
Daniele C. Humphries
Executive Committee Member At Large
Hahn Loeser & Parks LLP, Partner

MEMBERS AT LARGE:
Arianna Bettazzi
Carmel Mountain Preschool
Executive Director
Andrew Bolinger
Gatto, Pope & Walwick
Tax Partner
Jayne Connolly-
LaBelle
RipplNami, Inc.
Chairman & CEO
Lynne Doyle
Community Volunteer
Roger Mansukhani
Gordon Rees Schully Mansukhani, LLP
Partner
Carrie Miller
SD Homes by Carrie
Keller Williams Real Estate
Realtor
Mia Park
Ranch & Coast Magazine
Editor-in-Chief

Brett Pernicano
Dowling & Yahrike
Partner
Tiffany Rosik
TGR Management Consulting
Founder & CEO
Karen Sedgwick
Sempra Energy
SVP & Chief Human Resources Officer
Jeffrey Strauss
Pamplemousse Grille
Executive Chef & Owner
Tanya Torosian
Promises2Kids
Chief Executive Officer
Mark Wills
Loan Signing System
Owner
Paul Zamora
ICW Group
SR, VP Workers Compensation
Lisa Matich
Promises2Kids
Community Volunteer

FOUNDER EMERITUS:
Rob Butterfield
Butterfield Schechter, LLP
Partner
Renée Comeau
Community Volunteer
Norma Hirsh
Community Volunteer

EMERITUS:
Greg Cox
Retired, County of San Diego
Bob Duggan
Marc-Aaron Realtors
Owner
Jackson Goodall
Jack-In-The-Box, Inc. Retired
Craig Irving
The Irving Group
Retired

Honorable James R. Milliken
President of the Superior Court
Honorable Lawrence Irving
Retired
Deborah Marenco
Marenco Morton Architects
Craig Irving
Retired
Jack-In-The-Box, Inc.
Jackson Goodall
R Group Management Corp.
Retired
Joan Waitt
Juniper Development Group
Thank you to our 2022 Premier Partners

For 40 years, over 200,000 abused and neglected children have been impacted by the programs and services that you have helped to create. Because of YOU and others like you, children who once knew only pain and sadness now feel loved and have hope!

Make a difference today! 858-278-4400 PROMISES2KIDS.ORG

CAMP CONNECT | GUARDIAN SCHOLARS | FOSTER FUNDS | A.B. AND JESSIE POLINSKY CHILDREN’S CENTER

Thank you to our 2022 Premier Partners
Rady Children's Hospital Foundation

**Mission Statement**

To restore, sustain and enhance the health and developmental potential of children through excellence in care, education, research and advocacy.

**Goals for 2022-2023**

To inspire philanthropic giving in support of Rady Children’s work to care for sick and injured children who seek the Hospital’s services and enable researchers to continue to discover answers to some of today’s most perplexing childhood illnesses.

**Service Area**

Rady Children’s Hospital-San Diego is the region’s pediatric medical center serving San Diego, Imperial and southern Riverside counties. We treat children from birth to 18 years old as well as a small number of adults with certain conditions for which we have specialized services. Rady Children’s is the largest children’s hospital in California (based on admissions), the only hospital in the San Diego area dedicated exclusively to pediatric health care, the region’s only designated pediatric trauma center, and provider of care to 91 percent of the region’s children. In total last year, Rady Children’s provided care to 281,469 children.

**Fundraising Events (or Areas of Funding)**

Rady Children’s year-end campaign is focused on inspiring the community to make gifts to the Hospital’s Greatest Needs Fund, providing the means to care for every child in need regardless of their ability to pay; make greater investments in research and technology to provide better treatment solutions today and cures for future generations; and create a healing environment for patients and families that goes beyond excellent medical care.

**Volunteer OR Giving Opportunities**

This holiday season, Rady Children’s is again bringing their beloved suite of year-end fundraisers and community events under Light the Way. In addition to an invitation to donate directly to the Hospital’s Greatest Needs Fund, individuals and community groups have many opportunities to support Rady Children’s families through Light the Way programming:

- Visit radyfoundation.org/lighttheway to make a one-time gift to this campaign
- Make Rady Children’s their charity of choice on Giving Tuesday, Nov. 29
- Call in or go online to donate during iHeart Rady Children’s Giveathon (Wednesday, Dec. 7 - Thursday, Dec. 8), when patients and their families take to the airwaves to share stories of hope and healing.
- Start a Light the Way fundraiser to show patients and families that we are here for them during the Hospital’s annual Light the Way event on Wednesday, Dec. 14. Visit radyfoundation.org/ltw to get started today.
Healthier ever after starts here.
The Salvation Army - San Diego

Information

THE SOUTHERN CALIFORNIA DIVISION – SAN DIEGO REGIONAL OFFICE
6605 University Avenue
San Diego, CA 92115
Phone: (619) 231-6000
Website: sandiego.salvationarmy.org
Email: infosd@usw.salvationarmy.org
LinkedIn: https://www.linkedin.com/company/salvation-army-san-diego-regional-office/
Instagram: instagram.com/salvationarmysd
Facebook: facebook.com/salvationarmysd/
Twitter: twitter.com/salvationarmy4u

Top Executive Name: Lt. Col Lee Lescano
Top Executive Title: Divisional Secretary for San Diego County
Organization Year Established: 1865

Mission Statement

The Salvation Army, an international movement, is an evangelical part of the universal Christian Church. Its message is based on the Bible. Its ministry is motivated by the love of God. Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.

Goals for 2022-2023

Rady Capital campaign, Sr Nutrition/Services, Red/Virtual Kettles & Angel Tree, Anti-Human Trafficking initiative, Welcome Home, Camp Summit, Kroc Center/Kroc 2 campaign & ARC

Service Area - San Diego County

Fundraising Events
(or Areas of Funding)

Giving Tuesday - The Salvation Army’s big annual fundraiser the first Tuesday immediately after Thanksgiving. A one-time donation of just $25 is enough to feed 52 people. Help us continue to do the most good for people in need in San Diego County.

Volunteer OR Giving Opportunities

https://salarmy.us/sggive

Board of Directors & their Company/Affiliation

METROPOLITAN ADVISORY BOARD AT LARGE

Mike Matalon, Chair
Architect, Matalon Architecture & Planning, Inc.
Jason Belice, Vice Chair, Property Chair
Attorney, Belice, Inc.
Eunice Bragais, Treasurer
VP Wealth Management, Northern Trust
Rosalie Gerevas, Secretary
Community Volunteer
Kirk Walswick, Finance Chair
CPA/Partner, Gatto Pope & Walswick
Ernie Dronenburg, Development/Nominating Chair
Assessor/Recorder/Clerk of San Diego
Nayda Locke, PR Chair
Community Volunteer, SA Women’s Auxiliary Member
Susie Callahan, Community Impact Chair
Community Volunteer
Dee Ammon
Salvation Army Women’s Auxiliary President
Fabiola Bagula
Deputy Superintendent, San Diego Unified School District
Judy Brucker
Community Volunteer, SA Women’s Auxiliary Member
David Deng
Vice President, JP Morgan Private Bank
Karin Donaldson
Community Volunteer
SA Women’s Auxiliary Member
Dorothy Epsten
Retired, Director of Corporate Education, UCSD
Matthew Gediman
Community Volunteer
Judge David Gill
Judge, San Diego Superior Court
Douglas Gundermann
Bank of America, VP Private Client Advisor II
Dr. Anita Harbert
Retired, Director of Corporate Education, SDSU
John Zygowicz
Community Volunteer, Retired Senior VP, US Bank
HELPING HOMELESS FIND HOPE

At The Salvation Army San Diego, we are dedicated to Doing the Most Good. We are made up of officers, staff, volunteers, donors, and partners working together to holistically meet human needs without discrimination. Our programs are designed to combat homelessness and hunger, provide safe spaces for kids, help adults achieve and maintain sobriety, and give hope to our most vulnerable neighbors.

You can help make a difference.

Give Funds  Give Time  Partnership

SanDiego.SalvationArmy.org  866-I’LL-FIGHT (455-4357)
San Ysidro Health

SAN YSIDRO HEALTH

Information

SAN YSIDRO HEALTH
1601 Precision Park Lane
San Diego, CA 92173
Phone: (619) 662-4100
www.syhealth.org

www.linkedin.com/company/san-ysidro-health
www.instagram.com/SanYsidroHealth
www.facebook.com/SanYsidroHealth
https://twitter.com/SanYsidroHealth

Top Executive Name: Kevin Mattson
Top Executive Title: President & CEO
Year Established: 1969

Mission Statement

The mission of San Ysidro Health is to improve the health and well-being of the communities we serve with access for all.

Goals for 2022-2023

San Ysidro Health provides innovative, compassionate health services to more than 110,000 lives in our care through a vast and integrated network across San Diego County. Our goal is to sustain daily operations and provide needed medical, dental, behavioral health & social services to our community’s hard-working families. We are focused on delivering comprehensive healthcare and community-based programs that are accessible to everyone regardless of their zip code or socio-economic status.

Service Area

Health Equity Countywide: We are a strong network of 50 health centers and program sites throughout San Diego County from South, Central, Southeastern, North San Diego, and urban to rural East County.

Fundraising Events
(or Areas of Funding)

17th Annual Clásico de Golf | Our annual signature golf tournament takes place on Monday, September 25, 2023, at the beautiful San Diego Country Club. Each year we count on golfers and supporters to help fund our comprehensive care programs for our senior population.

Rural Health Celebration Luncheon | This celebration benefits and honors the vital health and social services provided throughout our network of clinics and programs located in the rural Mountain Empire and East County. Tentatively scheduled for late Spring 2023.

2023 San Diego Gives | San Ysidro Health is proud to be a founding member of this local giving day. You can continue to ensure our mission to improve the health and well-being of the communities we serve with access for all by making a donation before or on September 7, 2023. https://www.sandiegogives.org/organization/Sanysidrohealth

El Zapatón Shoes for Wellness Fair | El Zapatón (The Big Shoe in Spanish) was created to help children ages 5-17 have access to critical wellness screenings, immunizations, and a new pair of shoes as well as other vital services and essentials. El Zapatón is held annually in December in San Ysidro, El Cajon, and Campo.

Please help us make our events a success by becoming a sponsor, donor or volunteer.

To learn more, please contact Adrianna O’Donnell, CFRE, Director of Philanthropy at 808.291.4412 or email at adrianna.odonnell@syhealth.org.

Volunteer Opportunities

There are many ways to support San Ysidro Health’s mission.

• Donate your 100% tax-deductible donation online at www.syhealth.org/donate
• Underwrite an exam room, equipment, or clinic (naming opportunities available) throughout our sites.
• Lead a pediatric donation drive for new children’s reading books, shoes, and baby items such as diapers, clothes, blankets, etc.
• Volunteer your time through our Philanthropy Leadership Council (PLC). Our PLC members amplify the impact of our frontline staff; create opportunities to raise our profile intentionally in San Ysidro Health’s major fundraising efforts.
• Maximize your assets and turn them into a legacy of service to others through your donor-advised fund or a planned gift.
• Support health equity by becoming a Corporate Citizenship Partner, connecting your company’s philanthropic goals with our critical services.

The support you provide brings hope to our healthcare providers, our patients, and their families, and gives us the encouragement to press on; enabling us to plan a pathway to health, wellness, and safety for those we are called to serve.

Board of Directors & their Company/Affiliation

See full list of Board Members in the PDF format.
Healthcare Equity
Access and Support for South Bay Families

San Ysidro Health’s future includes its largest healthcare hub to date, SYHealth-Kimball Highland, an innovative 40,000 sq. ft. health center and Program of All-Inclusive Care for the Elderly (PACE). Conveniently located in the heart of National City, this new location is meticulously designed to holistically connect families, especially seniors and children with vital medical, dental, and behavioral health services, health education, affordable housing, and community engagement. Opening in 2024, SYHealth-Kimball Highland will increase access to high-quality and compassionate care for all.
Serving Seniors

Information

Serving Seniors

525 14th Street Suite 200
San Diego, CA 92101
Email: info@servingseniors.org
Phone: (619) 235-6572
www.servingseniors.org

Top Executive Name: Paul Downey
Top Executive Title: President & CEO
Year Established: 1970

Mission Statement

To help seniors in poverty live healthy and fulfilling lives. Our vision: All seniors, regardless of income, are able to thrive, engage in their community, lead purposeful lives and have a place they call home.

Goals for 2022-2023

Serving Seniors helps poor and homeless seniors thrive using an innovative model of whole-person, wraparound support including meals, housing, health and social services, and enrichment activities. Each year, we provide over 1,400,000 meals and coordinated services to over 6,800 older adults aged 60 and above, most of them living on an average of $1,100 per month.

Service Area - San Diego County

Fundraising Events (or Areas of Funding)

Serving Seniors’ Annual Sunshine Gala - Fall 2023
Please join us for a beautiful evening of hope and happiness as we raise funds to support our vital services. You can support our annual gala or one of our senior celebration events through corporate or business sponsorship. For info contact Edith Glasley, Chief Philanthropy Officer at (619) 487-0608 or edith.glassey@servingseniors.org

Volunteer OR Giving Opportunities:

Whether you’re one person or a large group, there’s always something meaningful for you to do at Serving Seniors.

Volunteer opportunities:
• Serve lunch
• Teach a class or help host an activity
• Host our monthly birthday party celebrations social or fundraising activity
• Celebrate the holidays - in-person or through in-kind donations
• Share your travel experiences
• Share your cultural traditions and celebrations
• Donate your skills in support of our various departments

Contact Chrisy Selder, Director of Community Engagement and Government Relations at christina.selder@servingseniors.org or at (619) 487-0747 for volunteer information.

Giving Opportunities - Your contribution to Serving Seniors will help us provide meals, housing, health, and social services, and coordinated resources to San Diego’s low-income seniors.

Ways to Give: Join our monthly giving program, the Full Plate Club. For info, contact Kimberly Jenks, Director of Philanthropy at Kimberly.jenks@servingseniors.org, or at (619) 487-0702 or visit www.servingseniors.com/fullplate.

For more information on including Serving Seniors in your estate plan, contact Dave Ricks, Director of Donor Relations at (619) 487-0734 or dave.ricks@servingseniors.org.

Board of Directors & their Company/Affiliation

Rob Borthwick
Board Chair
Sempra Energy

Bobby LaCour
Finance Chair
Aldrich CPAs + Advisors

Joni Low
Governance Chair
Community Volunteer

Mary Gendron
Philanthropy Chair
Retired, Qualcomm Executive

Jim Sikora
Member-at-Large
Slalom

Lina Ericsson
Past Board Chair
Realty Income

Deb Barrett
Qualcomm

Joy Delman
Thomas Jefferson School of Law

Dale Goldman
Community Volunteer

Divya Koura, M.D.
UCSD Health

Deborah Lingg
Intuit

Arlene Prater
Best Best & Krieger LLP

Matthew Strauss
Feuerstein, Murphy & Beals, LLP

Nancy L. Vaughan
Attorney, Retired
Throughout our 50-year history, Serving Seniors has helped San Diego older adults thrive despite their poverty. With the community’s support, we have served over 15 million nutritious meals, transitioned over 1,000 homeless seniors into permanent housing, and brought joy and comfort to more seniors than we can count.

By providing a robust safety net of services for our elderly neighbors, Serving Seniors catches vulnerable seniors before a crisis, lifting them out of dire need and strengthening the entire community.

With your help, Serving Seniors has delivered more than 3 million meals to San Diego’s poorest seniors since the start of the pandemic.

**Your kindness and generosity saves lives!**

VOLUNTEER | ADVOCATE | DONATE

www.servingseniors.org • (619) 487-0701 • info@servingseniors.org
Sharp HealthCare

Information

FOUNDATIONS OF SHARP HEALTHCARE

8695 Spectrum Center Blvd
San Diego, CA 92123
Email: foundation@sharp.com
Phone: (858) 499-4800
www.sharp.com/give

Top Executive Name: Bill Littlejohn
Senior Vice President and Chief Executive Officer,
The Foundations of Sharp HealthCare
Year Established: 1980

Mission Statement

At Sharp HealthCare, our mission is to improve the health of those we serve with a commitment to excellence in all that we do. Our goal is to offer quality care and services that set community standards, exceed patients’ expectations and are provided in a caring, convenient, cost-effective and accessible manner. As a not-for-profit integrated health care system, Sharp relies on the philanthropic contributions of generous donors.

Goals for 2022-2023

In 2022, The Foundations of Sharp HealthCare launched ENVISION: The Campaign for Sharp HealthCare, with a goal of raising $250 million. The campaign is a comprehensive effort to bring new technology, innovation, facilities, and more of the best and brightest clinicians to San Diego.

Service Area

Greater San Diego Region

Fundraising Events (or Areas of Funding)

ENVISION, the largest philanthropy effort in our history, is making possible Sharp HealthCare’s $2 billion, decade-long investment in San Diego’s health care future.

The ENVISION campaign includes more than a dozen initiatives, including the Sharp Prebys Innovation and Education Center, modernization of Sharp Memorial Hospital and Sharp’s Serra Mesa medical campus, continued growth of Sharp Chula Vista Medical Center, enhancements to mental health services at Sharp Mesa Vista Hospital and expanded emergency and intensive care services at Sharp Coronado Hospital.

The campaign will also support the creation of the Sharp Grossmont Hospital Neurosciences Center, the Moore MountainView Hospice Home in Poway, expansion of the Sharp Rees-Stealy clinic network and growth of the Terrence and Barbara Caster Institute for Nursing Excellence, which provides nursing scholarships and training.

ENVISION: The Campaign for Sharp HealthCare is framed by four Aspirations of Excellence: to provide clinical and technical innovation; enhance knowledge and learning; create an extraordinary patient experience; and deliver world-class care to every community.

Giving Opportunities

To learn more about how you can impact the future of health care in San Diego, please visit sharp.com/envision.

Board of Directors & their Company/Affiliation

Chris Howard
President and CEO
Sharp HealthCare

Joe Bellezzo, M.D.
Chair
Sharp HealthCare Foundation

Kristy Gregg
Chair
Grossmont Hospital Foundation

Sydney Stanley
Chair
Coronado Hospital Foundation
Sharp HealthCare is not for profit, but for people. As San Diego’s health care leader, we continuously evolve to meet the needs of our community.

ENVISION, the Campaign for Sharp HealthCare, is our comprehensive effort to bring new technology, innovation, facilities, and more of the best and brightest clinicians to San Diego.

Learn more at sharp.com/envision.
Solutions for Change

Mission Statement
Solving family homelessness - One family, one community at a time.

Goals for 2022-2023
- Move 510 parents and kids from deep dependency and homelessness to self-sufficiency and freedom
- Complete 30 Serve to Solve projects that create transformative experiences and impact the community while equipping homeless families to be givers
- Empower and equip other cities ready to use the Solutions for Change model
- Complete our 4-acre Empowerment Campus which will double the number of families we serve

Service Area
North County San Diego

Fundraising Events
(or Areas of Funding)
At Solutions for Change, big decisions have been made to stay aligned with our mission, our vision, and our core values, to SOLVE family homelessness. We continue to operate solely on community funding rather than federal government support in order to keep our promise of safety and accountability to the families we serve. JOIN US in our newly reenergized #WeAreOneUs movement as we fight to save lives. Our Main Campus Expansion will allow MORE moms, dads, and children to join the Solutions for Change family, transforming their lives and the community for the better. Your investment helps Equip and Empower Overcomers to lead the next generation of Solutions Academy students out of homelessness to enriching, independent lives.
- Make a gift
- Become a part of our Hero Circle
- Support in-kind needs
Participate and sponsor our upcoming events (visit our website and follow our social media channels for more information)

Volunteer OR Giving Opportunities
Solutions for Change works with individuals, corporations, and foundations, aligning gifts with goals. Our multifaceted approach to solving family homelessness means we can customize a giving strategy around your goals. Together, we crush the Churn of homelessness and poverty, and make Overcomers who inspire and lead new families to rise above their vulnerabilities. See full listing of volunteer opportunities online at www.SolutionsForChange.org/take-action/volunteer.html

Board of Directors & their Company/Affiliation

<table>
<thead>
<tr>
<th>Name</th>
<th>Company/Affiliation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leanne Abraham</td>
<td>Board Chair</td>
</tr>
<tr>
<td>Bret Schanzenbach</td>
<td>Premierehire Executive Search</td>
</tr>
<tr>
<td>Bret Schanzenbach</td>
<td>Secretary</td>
</tr>
<tr>
<td>Jack Landers</td>
<td>treasurer</td>
</tr>
<tr>
<td>Teague Insurance Agency</td>
<td>John Conrad</td>
</tr>
<tr>
<td>Antonio Alvarado Hospital</td>
<td>Gloria Foote</td>
</tr>
<tr>
<td>Dawn Hall Cunneen</td>
<td>Financial Focus, LLC</td>
</tr>
<tr>
<td>Cunneen Booth, LLP</td>
<td>Steven Ogus</td>
</tr>
<tr>
<td>Mark T. Ealy CFP, CPA</td>
<td>Bridge Bank</td>
</tr>
<tr>
<td>Toby Wiik</td>
<td>Standard Filter Corporation</td>
</tr>
<tr>
<td>Mike Kennedy</td>
<td>Mike Kennedy Consulting</td>
</tr>
</tbody>
</table>

Top Executive Name: Chris Megison
Top Executive Title: President & CEO
Year Established: 1999
SOLUTIONS FOR CHANGE

We transform the most vulnerable and dependent people into the most empowered, equipped and inspired Overcomers.

The Solutions for Change Way

Our three programs (Solutions Academy, Solutions Enterprise & Solutions in the Community) work together to holistically solve the root cause of the challenges families are facing, so future generations can live without the burden of poverty, dependency, and instability. Through its life transforming programs, Solutions for Change educates, equips and inspires people to reclaim their lives, discover their purpose, and give back to society through meaningful and purposeful service to others.

We Make Overcomers

An Overcomer is one who stops the cycle of continual dependency and pain and transforms by rising above personal vulnerabilities, living a life of self-sufficiency, peace, and the freedom of the American Dream. We have graduated thousands of Overcomers who are now employed, thriving, and productive citizens. Overcomers do not choose blame but learn to live as victors, and commit to serving to solve for others as role models.

When the least of us become the best of us, #WeAreOneUs

At Solutions for Change, we believe that changing how society sees and acts on serving the most vulnerable is urgently needed right now. We have launched a #WeAreOneUs movement, to share our transformational approach to permanently lifting people out of poverty and homelessness. Our Solutions for Change Overcomers are leading the movement with empathy, and demonstrating to society that when the least of us can serve to solve with the best of us, we can become ONE US!

Solutions has helped over 1,300 parents and over 2,800 children.
Comprehensive and accountability based 700-day program.
Solutions parents have a 100% reunification rate with their children.
Parents gain full time employment and leave with at least $3,000 in savings.
93% of Solutions families never return to homelessness.

Join the Fight and Restore Community

www.SolutionsForChange.org
St. Paul's Senior Services

Mission Statement
St. Paul’s is spiritually guided to help seniors lead enriched lives through excellent and innovative services.

Goals for 2021-2022
• Expand the use of telecare services to serve more individuals in our communities, including the delivery of “Just-In-Time-Care” through smart technology.
• Development of an integrated tele-center to coordinate this technology.
• Expanded focus on addressing the needs of the “Hidden-Middle” — those seniors who have some resources, but not enough for them to be fully successful through the aging experience.

Service Area - San Diego

Fundraising Events (or Areas of Funding)
1. Holiday Interfaith Prayer Breakfast, Nov 17, 2022, St. Paul’s Conference Center, 7:30am-9am
2. SUMMERFEST 2023, August 26, 2023, Humphreys by the Bay, 6pm-10pm

Giving Opportunities
1. St. Paul’s Manor Renovation campaign
2. PACE Supportive Housing: Furnishings for Senior Apartments
3. St. Paul’s Chaplain’s Fund

Board of Directors & their Company/Affiliation

<table>
<thead>
<tr>
<th>Name</th>
<th>Company/Affiliation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Patrick Edd</td>
<td>Board Chair, Annex Brands</td>
</tr>
<tr>
<td>Randy Traux</td>
<td>Vice Chair, Retired-Banking</td>
</tr>
<tr>
<td>Gloria James</td>
<td>Secretary, Retired – Mortuary Services</td>
</tr>
<tr>
<td>Mark Allan</td>
<td>Retired – Insurance</td>
</tr>
<tr>
<td>Janet Cooper</td>
<td>Tax Services</td>
</tr>
<tr>
<td>Jim DeVito</td>
<td>Alcott Insurance Agency</td>
</tr>
<tr>
<td>Laury Graves</td>
<td>Retired – Real Estate</td>
</tr>
<tr>
<td>Dan Gross</td>
<td>Retired – Health Care</td>
</tr>
<tr>
<td>Jonathan Hunter</td>
<td>LeSar Development Consultants</td>
</tr>
<tr>
<td>Kirk Jackson</td>
<td>Retired – Heating and Air Conditioning</td>
</tr>
<tr>
<td>Bill Littlejohn</td>
<td>Sharp Healthcare Foundation</td>
</tr>
<tr>
<td>Ben Meza</td>
<td>Mosher Drew</td>
</tr>
<tr>
<td>Maureen McNulty</td>
<td>Community Volunteer, Consultant</td>
</tr>
<tr>
<td>Jake Sutton</td>
<td>Edward Jones</td>
</tr>
<tr>
<td>Dick Thorn</td>
<td>Attorney</td>
</tr>
<tr>
<td>Brandon Silvia</td>
<td>Silvia McColl Wealth Management</td>
</tr>
</tbody>
</table>

ST. PAUL’S SENIOR SERVICES
Address: 328 Maple St. San Diego, CA 92103
Email: info@stpaulseniors.org
Phone: (619) 239-6900
Website: StPaulsSeniors.org
www.linkedin.com/company/stpaulsseniorsservices/
@stpaulsseniorsservices
@StPaulsSeniors

Top Executive Name: Michael McHale
Top Executive Title: President & CEO
Year Established: 1960
St. Paul’s Senior Services’ vision for innovative new programs and communities will improve how seniors experience aging. That is our commitment to you, our community, our employees, and the seniors we serve.

St. Paul’s Senior Services is a mission based San Diego non-profit. Established in 1960.
The San Marcos Promise

The San Marcos Promise helps students plan and prepare for their future. Our Career Coaches provide a focal point at each high school where students have immediate access to post-high school preparation and planning resources. Our Career Coaches provide year-round programs and resources that help students discover and cultivate their interests and strengths, connect to compatible career paths, develop financial literacy skills, prepare for college and career, and build life skills. All students can access 1:1 support at any time, via in-person or virtual appointments. That way, no student is excluded from this critical training due to access barriers.

- Knowledge of, and navigating the financial aid process is one of the largest barriers to students pursuing education beyond high school. We’d like to raise funds in order to add a financial aid coach at all Future Centers to provide critically needed financial aid education and support for students so they are aware of their opportunities, are able to obtain the maximum financial aid available to them, and have the knowledge to make informed financial decisions for their future.

- Raise awareness about multiple pathways and reduce stigmas around non-college paths through our Promise 360 Program.

- Our year-long program will empower students who have chosen to enter the workforce after high school) to develop leadership and career-readiness skills, teach them about possible non-college career options, and directly link them to local businesses with openings for jobs that pay a living wage and provide benefits. We have committed business partners for this year but are always looking for more!

- Service Area

San Marcos (virtual and after school/summer events open to any high school student in San Diego)

- Fundraising Events

  • Pickle for the Promise (April 2023): Calling all picklleballers! A fun, community-wide, round robin with playoffs pickleball tournament. Open to all ages & levels.

  • Sponsor events: Future Fair, Connect to Careers, Networking Hours, & Pickle for the Promise.

  • Connect to Careers- Enable students to interact with local businesses and their employees, explore jobs, and use these experiences to make meaningful career choices.

  • Networking Events- Connect students to local professionals for informal discussions about their jobs, companies, and personal journeys.

  • Career Closet- donate new or gently used professional clothing so students can pick out and keep an outfit for interviews or other events.

  • Career Expeditions- Brings students to a local company to meet with employees and learn about the different departments and current job openings.

  • Experienceships- offer short term internship opportunities to help students gain workplace knowledge and experience in your particular field.

  • Become a business partner for Promise 360 Program.

  • Volunteer to participate in mock interviews or be a career speaker.

Board of Directors & their Company/Affiliation

Jim Bettencourt, Public Information Officer, California Highway Patrol
Paul Borden, President/CEO, HomeFed (Retired)
Amy Brown, Chief of Staff, Global Enterprise & Mobility, Viasat
Fred Freedman, President/CEO, Pima Medical Institute (Retired)
Rick Gittings, Asset Manager, Hiltop Group, Inc.
Sharon Jenkins, Sharon Jenkins Realty, Deputy Mayor, City of San Marcos
Dr. Andy Johnson, San Marcos Unified School District Superintendent
Darren Levitt, Vice President, Sea Breeze Properties, LLC
Justin Matsushita, Fire Battalion Chief, City of Santee
Mike McDonald, President, The McDonald Group
Dr. Zack Nelson, Orthodontist, Nelson Family Orthodontics
Kamron Palizban, Vice President of Operations, Invisible Technologies
Katie Yee, Owner, Connect Strategic Consulting
Randi Walton, Attorney, Walton Law Firm, City of San Marcos Councilmember
Helping Students Navigate their Futures

Our programs increase the number of students who pursue their education beyond high school and increase entry-level wages for students directly joining the workforce.

Our services are building confidence, opening doors to meaningful careers, and helping students achieve self-sufficient futures.

We help students choose, with informed intention, compatible career paths and assist them in taking concrete steps toward their goals.

These crucial services are delivered through our Future Centers, which are one-stop shops for college and career support.

1:1 career coaching and robust pathways are available to students needing targeted support.

Invest in student futures!

SUPPORTERS

THE CONRAD PREBYS FOUNDATION
Reimagining Emergency Care

Elevating your experience.
Tri-City Medical Center’s Emergency Room remodel is reimagining the patient experiencing by improving the appearance, flow and function of this important resource in coastal North County.
If you would like to support this incredible project, we invite you to scan the QR code and join our campaign.

tricityhospitalfoundation.org
CAREY MELLS, MD
Emergency Physician

OUR SKILL SAVES LIVES
OUR COMPASSION INSPIRES HOPE

IT STARTS WITH CARING. When there’s an emergency, every second counts. That’s why we don’t waste a single one. From the moment a patient enters the Emergency Department, we jump into action to get them the best care and treatment possible. Because in situations like those, time may not be the only thing we’re trying to save. Check into the emergency room from home, so when you get here you can get in, get out, and start getting better, faster.

tricitymed.org

Tri-City Medical Center
TrueCare

Mission Statement

TrueCare’s mission is to improve the health status of our diverse communities by providing quality healthcare that is comprehensive, affordable, and culturally sensitive.

Goals for 2022-2023

Increased access to affordable, high-quality healthcare is paramount to our region, and at TrueCare, we recognize this need and take actionable steps to make healthcare and resources available throughout San Diego and Riverside Counties.

• Provide individuals and families in our service areas with access to quality healthcare.

• Ensure our communities thrive with access to the resources and services they need. By serving close to 60,000 people a year with medical, dental, women’s health, behavioral health and chiropractic care, we live out our promise to be a partner on the journey to greater health for those we serve.

Service Area

TrueCare is a comprehensive health system with 13 modern, state-of-the-art health centers located throughout north San Diego and Riverside counties.

Fundraising Events (or Areas of Funding)

For over 50 years, TrueCare has been proud to provide needed healthcare for the communities we serve, regardless of insurance status or the ability to pay - but we can’t do it alone. Thanks to donors, friends and supporters, we can create a healthier tomorrow for San Diego and Riverside County. The health of each individual impacts the health of our entire community. Our giving opportunities below are tangible ways you can make a difference in your community, with options at a variety of levels.

• A gift to help cover Youth Mental Health

• A gift of any amount to pay for Uber Health Rides ensures a patient can get to a much-needed appointment

• A gift that helps provide essential and complete medical care to patients

• A gift to help cover the Women’s OB Program-Helping a new mom receive the critical healthcare and support to care for her new baby

• A gift to the Mobile Wellness Unit brings medical and dental care directly to patients who need it most in the community

• A gift to support the areas of Greatest Need

Join us in changing lives. Contact us at (760) 510-8507 or philanthropy@truecare.org.

Volunteer OR Giving Opportunities

TrueCare is looking for motivated individuals who want to make a difference by helping people in our community live healthier lives.

For more information, please contact us at volunteer@truecare.org.

Board of Directors & their Company/Affiliation

Russell Riehl
Chair
Palomar Health

Andrés Martin
Vice-Chair
Ramona High School

Harriet H. Carter
Treasurer
Attorney-at-Law

Dulce Benetti
Director
California State University San Marcos

Carmen Huerto
Ex Officio
Housing As A Platform, Inc.

Craig Jung
Director
Retired, Healthcare Industry Professional

Adriana Andrés-Paulson
Director
DaVita Kidney Care

Karen Pearson
Director
Community Representative

Walt Steffen
Director
Retired, LCSW County of SD

Jay Timacdog
Director
DaVita Kidney Care
We’re making a difference everyday.

Today, access to affordable healthcare is more important than ever. For 50 years, TrueCare has provided quality heartfelt care to the communities we serve—regardless of insurance status or ability to pay. But we can’t do it without you. Give today and impact the health of our community.

Your generosity supports programs and services that impact lives everyday.

#healthforall

Give today. Change tomorrow.

Make an even greater impact for the future with a recurring donation.

(760) 566-1437 / truecare.org/get-involved
Union of Pan Asian Communities

Information

UNION OF PAN ASIAN COMMUNITIES

1031 25th Street
San Diego, CA 92102
Email: info@upacsd.com
Phone: (619) 232-6454
www.upacsd.com
company/upacsd
UPAC_SD
upacsd
UPAC_SD

Top Executive Name: Margaret Iwanaga Penrose
Top Executive Title: President & CEO
Year Established: 1974

Mission Statement

The mission of the Union of Pan Asian Communities is to improve the general well-being and education of the Asian, Pacific Islander and other ethnic communities of San Diego County. UPAC recognizes the diverse ethnic and cultural identities and strengths of these communities and their need for self-sufficiency. Programs focus on mental health counseling, community engagement and business development, addiction treatment & recovery, housing counseling, health promotion and cultural competency education.

Goals for 2022-2023

Vision: Uniting diverse cultures and generations for the good of all communities
Courage: Identifying critical health, social and economic challenges and pursuing change
Compassion: Providing essential human care services for those most in need
Innovation: Uplifting voices and developing youth and community leadership

Service Area

UPAC serves individuals and families across San Diego County.

Fundraising Events

Each May, UPAC hosts the Annual Leadership Awards Dinner honoring local leaders in our community and raising funds for UPAC’s essential mental health services, addiction treatment & recovery programs and community engagement efforts. Become a sponsor, learn more and follow our event updates at www.upacsd.com.

Volunteer OR Giving Opportunities

UPAC staff work tirelessly to accomplish our mission and we could not do it without the generous support of our donors and partners. We encourage giving opportunities year-round to support our impactful programs. Donations can be made online at www.upacsd.com/donate or by mail at 1031 25th Street San Diego, CA 92102.

You can also support UPAC’s efforts by visiting our social enterprise in City Heights, the Neighborhood Enterprise Center (NEC). At NEC, we mentor, train and employ at-risk youth from the community in our Neighborhood Café and Catering Program and Writerz Blok Print Shop. Together, they nurture innovation, celebrate diversity, build cross-cultural understanding and develop neighborhood self-sufficiency. Our café and catering program offers cultural dishes that represent the vibrant community of City Heights, while our print shop can meet all of your printing needs from banners to t-shirts. With every purchase, you’re investing in our youth and helping them develop the skills to propel their future. To learn more, visit www.upacnec.org or stop in for a meal Monday- Friday from 8am-5pm at 5296 University Ave, Suite A-B San Diego, CA 92105!

Board of Directors

& their Company/Affiliation

Daisy S. Hom, C.P.A., Board Chair
Duffy Kruspodin, LLP, Partner
Dung (Dave) Van Huynh, M.D., Treasurer
Kaiser Permanente, Medical Doctor
Peifen (Sophia) Hu, M.D., Secretary
Kaiser Permanente, Medical Doctor
Bobbie Oudinarath, Director
J.P. Morgan Chase & Co., VP Relationship Manager Area Manager
UNION OF PAN ASIAN COMMUNITIES
UNITING PEOPLE ACROSS CULTURES

OUR MISSION
UPAC provides health and human services that improve the overall well-being of underserved, culturally diverse populations throughout San Diego County. We recognize and celebrate the diversity of our region and strive to strengthen these communities to achieve self-sufficiency.

SERVICES
Addiction Treatment & Recovery | Adult & Older Adult Mental Health | Children & Adolescent Mental Health
Community Engagement & Business Development | Cultural Competency Training & Education | Housing Counseling

UPAC'S NEIGHBORHOOD ENTERPRISE CENTER
5296 University Ave. San Diego, CA 92105

UPAC's Neighborhood Enterprise Center (NEC) is a social enterprise located in City Heights. Our space serves the local community through youth employment, an affordable cafe featuring cultural dishes, catering services, an emergency food distribution center and more. Through The Neighborhood Cafe & Catering and Writerz Blok Print Shop, a diverse group of youth run businesses together while developing lifelong career, interpersonal and leadership skills. We invite you to stop by our Cafe for lunch, place a catering order, or purchase customized items from our Print Shop! Proceeds from NEC are invested back into our youth mentorship and employment programs.

Learn more at www.upacnec.org

THANK YOU UPAC PARTNERS:

To donate, learn more, or get involved, visit:
www.upacsd.com
Congratulations to Ron and Alexis Fowler on being named Outstanding Philanthropists. Their vision and the lasting impact of their generosity will inspire and embolden leaders, entrepreneurs, scholar-athletes and Changemakers at the University of San Diego for generations to come.


Fowler Park

Fowler Global Social Innovation Challenge

Fowler Business Concept Challenge

USD Torero Athletics programs, scholar-athletes and other institutional initiatives
### NONPROFIT AGENCIES

**Ranked by local revenue in fiscal 2021**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency</th>
<th>Address</th>
<th>Website</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>San Ysidro Health</td>
<td>1601 Precision Park Lane</td>
<td>San Diego 92173</td>
<td><a href="http://www.syhed.org">www.syhed.org</a> 619-662-4100</td>
</tr>
<tr>
<td>2</td>
<td>The San Diego Foundation</td>
<td>2920 Historic Decatur Road, Suite 200</td>
<td>San Diego 92106</td>
<td><a href="http://www.sdfoundation.org">www.sdfoundation.org</a> 619-235-2300</td>
</tr>
<tr>
<td>3</td>
<td>YMAC of San Diego County</td>
<td>3708 Ruffin Road</td>
<td>San Diego 92123</td>
<td><a href="http://www.ymmac.org">www.ymmac.org</a> 619-292-9622</td>
</tr>
<tr>
<td>4</td>
<td>Jewish Community Foundation of San Diego</td>
<td>4850 Murphy Canyon Road</td>
<td>San Diego 92123</td>
<td><a href="http://www.jcfdd.org">www.jcfdd.org</a> 619-292-7240</td>
</tr>
<tr>
<td>5</td>
<td>Child Development Associates Inc.</td>
<td>180 Otay Lakes Road, Suite 300</td>
<td>Bonita 91902</td>
<td><a href="http://www.cdadsf.org">www.cdadsf.org</a> 619-647-4411</td>
</tr>
<tr>
<td>6</td>
<td>St. Paul's Senior Services</td>
<td>328 Maple St.</td>
<td>San Diego 92103</td>
<td><a href="http://www.spseniors.org">www.spseniors.org</a> 619-239-6900</td>
</tr>
<tr>
<td>9</td>
<td>La Jolla Institute for Immunology</td>
<td>9420 Avenida Circle</td>
<td>La Jolla 92037</td>
<td><a href="http://www.sli.org">www.sli.org</a> 858-752-6500</td>
</tr>
<tr>
<td>10</td>
<td>Rady Children's Hospital Foundation</td>
<td>3665 Kearny Villa Road, Suite 201</td>
<td>San Diego 92123</td>
<td><a href="http://www.radyfoundation.org">www.radyfoundation.org</a> 858-966-7878</td>
</tr>
<tr>
<td>11</td>
<td>Neighborhood House Association</td>
<td>5660 Gateway Drive</td>
<td>San Diego 92121</td>
<td><a href="http://www.nhca.org">www.nhca.org</a> 858-352-3663</td>
</tr>
<tr>
<td>12</td>
<td>Feeding San Diego</td>
<td>9477 Novelty St., Suite 100</td>
<td>San Diego 92123</td>
<td><a href="http://www.feeding">www.feeding</a> sandiego.org 858-452-3663</td>
</tr>
<tr>
<td>13</td>
<td>TrueCare</td>
<td>150 Waples Street</td>
<td>San Marcos 92069</td>
<td><a href="http://www.truecare.org">www.truecare.org</a> 760-736-6767</td>
</tr>
<tr>
<td>15</td>
<td>Father Joe's Villages</td>
<td>3350 E St.</td>
<td>San Diego 92102</td>
<td><a href="http://www.nhca.org">www.nhca.org</a> 619-486-3337</td>
</tr>
<tr>
<td>16</td>
<td>Goodwill Industries of San Diego County</td>
<td>3663 Noeber Straits St.</td>
<td>San Diego 92119</td>
<td><a href="http://www.sdg">www.sdg</a> goodwill.org 619-225-2200</td>
</tr>
<tr>
<td>17</td>
<td>Metropolitan Area Advisory Committee on Anti-poverty of San Diego MAAC</td>
<td>1355 Third Ave.</td>
<td>Chula Vista 91911</td>
<td><a href="http://www.maacproject.org">www.maacproject.org</a> 619-426-3595</td>
</tr>
<tr>
<td>18</td>
<td>San Diego Blood Bank</td>
<td>3636 Gateway Center Ave., Suite 100</td>
<td>San Diego 92102</td>
<td><a href="http://www.sdblood.org">www.sdblood.org</a> 619-296-6893</td>
</tr>
<tr>
<td>19</td>
<td>San Diego Humane Society</td>
<td>5500 Granite St.</td>
<td>San Diego 92110</td>
<td><a href="http://www.sdhumane.org">www.sdhumane.org</a> 619-290-7012</td>
</tr>
<tr>
<td>20</td>
<td>The Elizabeth Hospice</td>
<td>509 La Teranga Blvd., Suite 130</td>
<td>Escondido 92010</td>
<td><a href="http://www.elizabethhospice.com">www.elizabethhospice.com</a> 800-797-2050</td>
</tr>
</tbody>
</table>

### Revenue Breakdown

- **Local revenue (millions):**
  - FY 2021: $363.8
  - FY 2020: $254.6
  - % Revenue Breakdown:
    - Fundraising/Grants: 2 / 80
    - Fees/Other: 8 / 88
  - % Revenue Breakdown:
    - Management: 2 / 80
    - Program: 8 / 88
  - % Revenue Breakdown:
    - Marketing/Management: 2 / 80
    - Program: 8 / 88
- **San Diego expenses (millions):**
  - FY 2021: $395.6
  - 82 / 18 / 0
- **% Breakdown of Expenses Service to Clients:**
  - Full-time: 82 / 18 / 0
  - Part-time: 82 / 18 / 0

### Agency Details

- **Address:**
  - San Diego 92102
  - San Diego 92123
  - Chula Vista 91911
  - Escondido 92025
  - Bonita 91902
  - San Diego 92110
  - San Diego 92102
  - San Diego 92108
  - San Diego 92123
  - San Diego 92121
- **Phone:**
  - 212-200
  - 280
  - 802
  - 306
  - 239
  - 229
  - 34
  - 58

### Cost of Supporting

- Administrative headquarters for the San Diego, Riverside & Imperial County regions. Therefore, the administrative overhead ratio reflects the cost of supporting all three counties.

---

**Note:** The rankings are based on local revenue in fiscal 2021. The list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an endorsement by the San Diego Business Journal at sdbjlists@sdbj.com.
A FUTURE IGNITED BY SPORT

Sports create purpose and fuels dreams. That’s why the Challenged Athletes Foundation is committed to providing athletes with permanent physical disabilities access to life-changing sports equipment, coaching, and competition expenses.

CAF is ready to deliver more impact, create more invaluable opportunities for mentorship, and strengthen our adaptive athlete community.

Sport empowers lives.

donate today

challengedathletes.org | 501(c)(3) Tax ID #33-0739596

HONORING VETERANS by Preserving Their Legacy

For 70 years the Mount Soledad Memorial Association has maintained this iconic beacon of freedom which honors over 5,500 veterans. The Memorial is a place of pride and a source of inspiration to all. It offers a tranquil setting with beautiful views of San Diego and the Pacific Ocean.

The perfect place to honor our veterans. The array of thousands of black granite plaques with the photos of veterans and their short stories, combined with the cross at the top of the memorial is what has made this memorial one of the most visited locations in San Diego.

help us fund the future growth of the memorial

soledadmemorial.org/donate

Mt. Soledad National Veterans Memorial

Visit the Memorial at: 6905 La Jolla Scenic Drive South, La Jolla CA 92037
Call us at: (858) 384-2405 | Follow us at: @mtsoledadveteransmemorial
### NONPROFIT AGENCIES

**Ranked by local revenue in fiscal 2021**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency</th>
<th>Address</th>
<th>Website</th>
<th>Phone</th>
<th>Address</th>
<th>Agency</th>
</tr>
</thead>
<tbody>
<tr>
<td>21</td>
<td>Jewish Family Service of San Diego</td>
<td>8504 Balboa Ave., San Diego 92123</td>
<td><a href="http://www.jsf.org">www.jsf.org</a></td>
<td>858-637-3000</td>
<td>$43.1 32.1</td>
<td></td>
</tr>
<tr>
<td>22</td>
<td>San Diego Workforce Partnership</td>
<td>9245 La Jolla Village Dr., Suite 210</td>
<td><a href="http://www.workforcepartnership.org">www.workforcepartnership.org</a></td>
<td>858-525-3615</td>
<td>$40 32</td>
<td></td>
</tr>
<tr>
<td>23</td>
<td>Rancho Santa Fe Foundation</td>
<td>PO Box 811</td>
<td><a href="http://www.rancho">www.rancho</a> santafefoundation.org</td>
<td>858-756-6557</td>
<td>$36.4 21.4</td>
<td></td>
</tr>
<tr>
<td>25</td>
<td>The Arc of San Diego</td>
<td>3333 Market St., San Diego 92102</td>
<td><a href="http://www.thearc.org">www.thearc.org</a></td>
<td>619-514-5100</td>
<td>$35.5 35.4</td>
<td></td>
</tr>
<tr>
<td>26</td>
<td>SBCS Corporation (Formerly South Bay Community Services)</td>
<td>430 F St., Chula Vista 91910</td>
<td><a href="http://www.sbcss.org">www.sbcss.org</a></td>
<td>818-685-1175</td>
<td>$35 27.6</td>
<td></td>
</tr>
<tr>
<td>27</td>
<td>Home of Guiding Hands</td>
<td>1908 Friendship Dr., El Cajon 92020</td>
<td><a href="http://www.guidinghands.org">www.guidinghands.org</a></td>
<td>619-938-2850</td>
<td>$32.2 21.4</td>
<td></td>
</tr>
<tr>
<td>28</td>
<td>Episcopal Community Services</td>
<td>3011 Carbon St., San Diego 92123</td>
<td><a href="http://www.episcopalcs.org">www.episcopalcs.org</a></td>
<td>619-228-2800</td>
<td>$32.2 31.7</td>
<td></td>
</tr>
<tr>
<td>29</td>
<td>The Salvation Army San Diego Regional Office</td>
<td>6665 University Ave., San Diego 92115</td>
<td><a href="http://www.salvationarmy.org">www.salvationarmy.org</a></td>
<td>619-231-6000</td>
<td>$29.1 1.3</td>
<td></td>
</tr>
<tr>
<td>30</td>
<td>Teri Inc.</td>
<td>251 Airport Road</td>
<td><a href="http://www.teriinc.org">www.teriinc.org</a></td>
<td>619-768-7210</td>
<td>$29.1 21.4</td>
<td></td>
</tr>
<tr>
<td>31</td>
<td>San Diego Rescue Mission</td>
<td>3255 21st St., San Diego 92123</td>
<td><a href="http://www.sandierescue.org">www.sandierescue.org</a></td>
<td>619-532-3720</td>
<td>$23.6 21.4</td>
<td></td>
</tr>
<tr>
<td>32</td>
<td>American Red Cross of San Diego and Imperial Counties</td>
<td>3350 Caleo Fortunado Ave., San Diego 92123</td>
<td><a href="http://www.redcross.org">www.redcross.org</a></td>
<td>858-530-1200</td>
<td>$22.8 17.1</td>
<td></td>
</tr>
<tr>
<td>33</td>
<td>211 San Diego</td>
<td>PO Box 400099, San Diego 92142</td>
<td><a href="http://www.211sandiego.org">www.211sandiego.org</a></td>
<td>858-300-1300</td>
<td>$22 16.8</td>
<td></td>
</tr>
<tr>
<td>34</td>
<td>San Diego Youth Services</td>
<td>3255 21st St., San Diego 92110</td>
<td><a href="http://www.sdyouthservices.org">www.sdyouthservices.org</a></td>
<td>619-221-6800</td>
<td>$21.1 24.3</td>
<td></td>
</tr>
<tr>
<td>37</td>
<td>Toward Maximum Independence</td>
<td>4740 Murphy Canyon Road, Suite 300</td>
<td><a href="http://www.towardsmaximumindependence.org">www.towardsmaximumindependence.org</a></td>
<td>858-487-0600</td>
<td>$19.8 19.6</td>
<td></td>
</tr>
<tr>
<td>38</td>
<td>SAY San Diego (Social Advocates for Youth)</td>
<td>4775 Viewridge Ave., San Diego 92123</td>
<td><a href="http://www.saysandiego.org">www.saysandiego.org</a></td>
<td>858-565-4148</td>
<td>$18.1 18.1</td>
<td></td>
</tr>
<tr>
<td>39</td>
<td>Serving Seniors</td>
<td>525 14th St., Suite 200</td>
<td><a href="http://www.servingseniors.org">www.servingseniors.org</a></td>
<td>619-235-6572</td>
<td>$17.1 11.6</td>
<td></td>
</tr>
<tr>
<td>40</td>
<td>Union of Pan Asian Communities (UPAC)</td>
<td>1831 25th St., San Diego 92102</td>
<td><a href="http://www.upacsd.com">www.upacsd.com</a></td>
<td>619-232-6454</td>
<td>$15.3 13.4</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency</th>
<th>Address</th>
<th>Website</th>
<th>Phone</th>
<th>Address</th>
<th>Agency</th>
</tr>
</thead>
<tbody>
<tr>
<td>41</td>
<td>Vista Hill Foundation</td>
<td>1031 25th St.</td>
<td><a href="http://www.vistahill.org">www.vistahill.org</a></td>
<td>858-467-0600</td>
<td>$36.4 21.4</td>
<td></td>
</tr>
<tr>
<td>42</td>
<td>The Arc of San Diego</td>
<td>525 14th St., Suite 200</td>
<td><a href="http://www.thearc.org">www.thearc.org</a></td>
<td>619-514-5100</td>
<td>$35.5 35.4</td>
<td></td>
</tr>
<tr>
<td>43</td>
<td>SBCS Corporation (Formerly South Bay Community Services)</td>
<td>430 F St., Chula Vista 91910</td>
<td><a href="http://www.sbcss.org">www.sbcss.org</a></td>
<td>818-685-1175</td>
<td>$35 27.6</td>
<td></td>
</tr>
<tr>
<td>44</td>
<td>Home of Guiding Hands</td>
<td>1908 Friendship Dr., El Cajon 92020</td>
<td><a href="http://www.guidinghands.org">www.guidinghands.org</a></td>
<td>619-938-2850</td>
<td>$32.2 21.4</td>
<td></td>
</tr>
<tr>
<td>45</td>
<td>Episcopal Community Services</td>
<td>3011 Carbon St., San Diego 92123</td>
<td><a href="http://www.episcopalcs.org">www.episcopalcs.org</a></td>
<td>619-228-2800</td>
<td>$32.2 31.7</td>
<td></td>
</tr>
<tr>
<td>46</td>
<td>The Salvation Army San Diego Regional Office</td>
<td>6665 University Ave., San Diego 92115</td>
<td><a href="http://www.salvationarmy.org">www.salvationarmy.org</a></td>
<td>619-231-6000</td>
<td>$28.1 29.3</td>
<td></td>
</tr>
<tr>
<td>47</td>
<td>Teri Inc.</td>
<td>251 Airport Road</td>
<td><a href="http://www.teriinc.org">www.teriinc.org</a></td>
<td>619-768-7210</td>
<td>$26.4 85.3</td>
<td></td>
</tr>
<tr>
<td>49</td>
<td>American Red Cross of San Diego and Imperial Counties</td>
<td>3350 Caleo Fortunado Ave., San Diego 92123</td>
<td><a href="http://www.redcross.org">www.redcross.org</a></td>
<td>858-530-1200</td>
<td>$22.8 17.1</td>
<td></td>
</tr>
<tr>
<td>50</td>
<td>211 San Diego</td>
<td>PO Box 400099, San Diego 92142</td>
<td><a href="http://www.211sandiego.org">www.211sandiego.org</a></td>
<td>858-300-1300</td>
<td>$22 16.8</td>
<td></td>
</tr>
<tr>
<td>51</td>
<td>San Diego Youth Services</td>
<td>3255 21st St., San Diego 92110</td>
<td><a href="http://www.sdyouthservices.org">www.sdyouthservices.org</a></td>
<td>619-221-6800</td>
<td>$21.1 24.3</td>
<td></td>
</tr>
<tr>
<td>52</td>
<td>Interfaith Community Services</td>
<td>555 W. Washington Ave., Escondido 92025</td>
<td><a href="http://www.interfaithservices.org">www.interfaithservices.org</a></td>
<td>760-499-6320</td>
<td>$20.8 19.9</td>
<td></td>
</tr>
<tr>
<td>54</td>
<td>Toward Maximum Independence</td>
<td>4740 Murphy Canyon Road, Suite 300</td>
<td><a href="http://www.towardsmaximumindependence.org">www.towardsmaximumindependence.org</a></td>
<td>858-487-0600</td>
<td>$19.8 19.6</td>
<td></td>
</tr>
<tr>
<td>55</td>
<td>SAY San Diego (Social Advocates for Youth)</td>
<td>4775 Viewridge Ave., San Diego 92123</td>
<td><a href="http://www.saysandiego.org">www.saysandiego.org</a></td>
<td>858-565-4148</td>
<td>$18.1 18.1</td>
<td></td>
</tr>
<tr>
<td>56</td>
<td>Serving Seniors</td>
<td>525 14th St., Suite 200</td>
<td><a href="http://www.servingseniors.org">www.servingseniors.org</a></td>
<td>619-235-6572</td>
<td>$17.1 11.6</td>
<td></td>
</tr>
<tr>
<td>57</td>
<td>Union of Pan Asian Communities (UPAC)</td>
<td>1831 25th St., San Diego 92102</td>
<td><a href="http://www.upacsd.com">www.upacsd.com</a></td>
<td>619-232-6454</td>
<td>$15.3 13.4</td>
<td></td>
</tr>
</tbody>
</table>

**NOTES:** Not applicable. Source: The organizations. Due to rounding-off, some percentages do not total 100 percent. These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal at sdbjlists@sdbj.com. This list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an organization’s size or numerical rank indicates its quality.
“OUR GREATEST RESPONSIBILITY IS TO BE GOOD ANCESTORS.”

Jonas Salk

You are an essential part of our success. By partnering with the Salk Institute, you join a visionary group of people dedicated to investing in the research necessary to uncover the answers and develop solutions to the greatest challenges of our time. But our scientific endeavors will only take flight with partners like you.

Giving Tuesday is November 29.

Thank you for your passion and commitment to change the world for the better. [www.salk.edu/givingtuesday](http://www.salk.edu/givingtuesday)

---

**NORTH COUNTY LIFELINE**

BUILDING SELF RELIANCE AMONG YOUTH, ADULTS & FAMILIES THROUGH HIGH QUALITY COMMUNITY BASED SERVICES

For close to 50 years, North County Lifeline has been a fixture in San Diego County, nurturing resilient youth and adults, partnering to solve community problems, and cultivating strong families.

- 4,304+ People Served
- 27K+ Outreach & Education
- 48+ Years in North County
- 109+ Volunteers

Visit nclifeline.org to learn more, donate & volunteer.

nclifeline.org

200 Michigan Ave.
Vista, CA 92084
Tel: 760-726-4900
Fax: 760-529-0421

**Watch the Story.**

Scan the QR Code to watch a short video about North County Lifeline.
### NONPROFIT AGENCIES

Ranked by local revenue in fiscal 2021

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Address</th>
<th>Phone</th>
<th>Local revenue (millions)</th>
<th>FY 2021 expenses (millions)</th>
<th>% Revenue Breakdown</th>
<th>% Breakdown of Expenses to Clients</th>
<th># of full-time employees</th>
<th>Exec. director</th>
<th>Year est. locally</th>
</tr>
</thead>
<tbody>
<tr>
<td>41</td>
<td>Catholic Charities Diocese of San Diego</td>
<td>3868 Pacific Drive</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$14.9</td>
<td></td>
<td>13 / 63 / 0 / 2 / 17</td>
<td>95 / 4 / 1</td>
<td>149</td>
<td>1919</td>
</tr>
<tr>
<td>42</td>
<td>Boys &amp; Girls Clubs of Greater San Diego</td>
<td>PO Box 173569</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$10.9</td>
<td></td>
<td>56 / 24 / 5 / 9 / 6</td>
<td>86 / 12 / 2</td>
<td>48</td>
<td>1941</td>
</tr>
<tr>
<td>43</td>
<td>Lifeline Community Services</td>
<td>342 Vista Way, Suite 400</td>
<td>Oceanside</td>
<td>Catholic Charities</td>
<td>$9.3</td>
<td></td>
<td>9 / 89 / 0 / 2 / 0</td>
<td>84 / 13 / 3</td>
<td>109</td>
<td>1973</td>
</tr>
<tr>
<td>44</td>
<td>Casa de Amparo</td>
<td>325 Buena Vista Drive</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$13.8</td>
<td></td>
<td>34 / 0 / 1 / 6 / 1</td>
<td>85 / 9 / 6</td>
<td>112</td>
<td>1978</td>
</tr>
<tr>
<td>45</td>
<td>The San Diego Museum of Art</td>
<td>1450 El Prado</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$12.8</td>
<td></td>
<td>28 / 84 / 2 / 17 / 7</td>
<td>66 / 29 / 5</td>
<td>50</td>
<td>1925</td>
</tr>
<tr>
<td>46</td>
<td>Lawrence Family Jewish Community Center</td>
<td>4126 Executive Drive</td>
<td>La Jolla</td>
<td>Catholic Charities</td>
<td>$12.3</td>
<td></td>
<td>33 / 17 / 7 / 0 / 2</td>
<td>74 / 22 / 4</td>
<td>91</td>
<td>1945</td>
</tr>
<tr>
<td>47</td>
<td>Girl Scouts San Diego</td>
<td>1231 Upas St.</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$12.3</td>
<td></td>
<td>11 / 20 / 5 / 6 / 3</td>
<td>85 / 8 / 7</td>
<td>86</td>
<td>1917</td>
</tr>
<tr>
<td>48</td>
<td>Seacrest Foundation</td>
<td>211 Saxony Road</td>
<td>Encinitas</td>
<td>Catholic Charities</td>
<td>$11.9</td>
<td></td>
<td>33 / 0 / 67 / 0 / 0</td>
<td>81 / 5 / 14</td>
<td>4</td>
<td>1922</td>
</tr>
<tr>
<td>49</td>
<td>Home Star Inc.</td>
<td>5095 Texas St., Suite 203</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$11.8</td>
<td></td>
<td>10 / 79 / 3 / 0 / 8</td>
<td>84 / 13 / 3</td>
<td>97</td>
<td>1923</td>
</tr>
<tr>
<td>50</td>
<td>Meals on Wheels San Diego County</td>
<td>2254 San Diego Ave., Suite 200</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$11.8</td>
<td></td>
<td>62 / 13 / 1 / 23 / 1</td>
<td>85 / 5 / 10</td>
<td>62</td>
<td>1960</td>
</tr>
<tr>
<td>51</td>
<td>Urban Corps of San Diego County</td>
<td>3127 Jefferson St.</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$11.4</td>
<td></td>
<td>1 / 16 / 1 / 0 / 78</td>
<td>88 / 10 / 2</td>
<td>67</td>
<td>1961</td>
</tr>
<tr>
<td>52</td>
<td>Challenged Athletes Foundation</td>
<td>9591 Waples St.</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$10.7</td>
<td></td>
<td>77 / 8 / 3 / 11</td>
<td>82 / 5 / 12</td>
<td>25</td>
<td>1962</td>
</tr>
<tr>
<td>53</td>
<td>Promises2Kids</td>
<td>9400 Ruffin Court, Suite A</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$10.1</td>
<td></td>
<td>70 / 7 / 20 / 0 / 4</td>
<td>80 / 3 / 17</td>
<td>32</td>
<td>1963</td>
</tr>
<tr>
<td>54</td>
<td>Voices for Children</td>
<td>2951 Meadow Lark Drive</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$10.0</td>
<td></td>
<td>65 / 35 / 0 / 0 / 0</td>
<td>74 / 7 / 19</td>
<td>59</td>
<td>1964</td>
</tr>
<tr>
<td>55</td>
<td>Options For All</td>
<td>5550 Murphy Canyon Road, Suite 220</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$10.9</td>
<td></td>
<td>2 / 2 / 0 / 95 / 1</td>
<td>82 / 17 / 1</td>
<td>161</td>
<td>1965</td>
</tr>
<tr>
<td>56</td>
<td>Mission Edge San Diego</td>
<td>2930 Meadow Drive, Suite 104</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$9.9</td>
<td></td>
<td>1 / 32 / 0 / 13 / 54</td>
<td>89 / 9 / 1</td>
<td>23</td>
<td>1966</td>
</tr>
<tr>
<td>57</td>
<td>CUREBOUND</td>
<td>9191 Towne Center Drive, Suite 310</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$8.8</td>
<td></td>
<td>99 / 0 / 0 / 0 / 0</td>
<td>66 / 16 / 18</td>
<td>9</td>
<td>1967</td>
</tr>
<tr>
<td>58</td>
<td>Noah Homes</td>
<td>12526 Campo Road</td>
<td>Spring Valley</td>
<td>Catholic Charities</td>
<td>$8.6</td>
<td></td>
<td>4 / 25 / 2 / 69 / 0</td>
<td>80 / 12 / 8</td>
<td>108</td>
<td>1968</td>
</tr>
<tr>
<td>59</td>
<td>United Way of San Diego County</td>
<td>4899 Murphy Canyon Road</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$8.4</td>
<td></td>
<td>67 / 25 / 5 / 2 / 1</td>
<td>73 / 16 / 11</td>
<td>26</td>
<td>1969</td>
</tr>
<tr>
<td>60</td>
<td>Community Resource Center</td>
<td>650 Second St., Encinitas</td>
<td>San Diego</td>
<td>Catholic Charities</td>
<td>$8.3</td>
<td></td>
<td>49 / 39 / 0 / 0 / 12</td>
<td>78 / 14 / 8</td>
<td>49</td>
<td>1970</td>
</tr>
</tbody>
</table>

*Not applicable*

**Sources:** The organizations. Due to rounding off, some percentages do not total 100 percent. These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, some organizations may not have provided complete information. Please send corrections or additions to the Research Department at the San Diego Business Journal at sdbjlists@sdbj.com. This list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an organization's size or numerical rank indicates its quality.
SAY San Diego Wholeheartedly Thanks Our Play 4 SAY Sponsors for Supporting Our Mission!

K. ANDREW ACHTERKIRCHEN

SBCS supports the well-being and prosperity of San Diego children, youth and families. Our services assist those throughout the region reach their fullest potential and touch the lives of more than 50,000 each year.

SBCS SERVICES

Youth Development and Education
Youth Prevention and Intervention
Chula Vista and San Diego Promise Neighborhoods
Foster and Transitional Youth Support
Career and Technical Education
Our Safe Place

Family Wellness
Family Violence Support Services
Shelter, Transitional Housing and Housing Assistance
Food Assistance
Tax Preparation Services

Community Engagement
Promotoras
Resident Leadership Academy
National City Family Resource Center
COVID-19 Response and Support

Child Well-Being
Parenting Classes
In-Home Parenting Support
Behavioral, Developmental and Mental Health Services
Mi Escuelita Therapeutic Preschool
Child Abuse Prevention and Intervention

Graduates of Mi Escuelita Therapeutic Preschool, the only preschool in Southern California designed to serve children affected by family violence and trauma.

SBCSSanDiego.org | 619-420-3620
439 F Street Chula Vista, CA 91910

@SBCSSanDiego
NONPROFIT AGENCIES
Ranked by local revenue in fiscal 2021

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Address</th>
<th>Local revenue (millions): FY 2020 / % increase (+)</th>
<th>% Revenue Breakdown Fundraising/Grants/Investments/Program Fees/Other</th>
<th>San Diego expenses (millions): FY 2021</th>
<th>% Breakdown of Expenses Service to Clients/Management/Fundraising</th>
<th># of local employees: Full-time</th>
<th>Exec. director</th>
<th>Year est. locally</th>
</tr>
</thead>
<tbody>
<tr>
<td>61</td>
<td>Easter Seals Southern California</td>
<td>321 S. Ty Warner Pkwy, Escondido 92025</td>
<td>$7.5 / $8.2 (9)</td>
<td>1 / 0 / 0 / 87 / 12</td>
<td>$6.1</td>
<td>88 / 12 / 0</td>
<td>205</td>
<td>Debbie Ball</td>
<td>1994</td>
</tr>
<tr>
<td>62</td>
<td>Plant With Purpose</td>
<td>477 Morena Blvd, Suite 100 San Diego 92117</td>
<td>$7.4 / $4.9 (53)</td>
<td>52 / 46 / 1 / 0 / 1</td>
<td>$6.6</td>
<td>78 / 8 / 14</td>
<td>30</td>
<td>Scott Sablin</td>
<td>1984</td>
</tr>
<tr>
<td>63</td>
<td>Workshops for Warriors</td>
<td>2970 Main St. San Diego 92113</td>
<td>$7.1 / $6.4 (11)</td>
<td>36 / 22 / 0 / 35 / 7</td>
<td>$6.1</td>
<td>86 / 9 / 5</td>
<td>31</td>
<td>Hernán Luis y Prado</td>
<td>2008</td>
</tr>
<tr>
<td>64</td>
<td>Center for Community Solutions</td>
<td>4500 Mission Bay Drive San Diego 92109</td>
<td>$7 / $6.4 (9)</td>
<td>24 / 72 / 0 / 10 / 4</td>
<td>$5.9</td>
<td>80 / 12 / 7</td>
<td>50</td>
<td>Verna Griffin-Taber</td>
<td>1989</td>
</tr>
<tr>
<td>65</td>
<td>Mama’s Kitchen</td>
<td>3960 Home Ave San Diego 92105</td>
<td>$6.9 / $5.4 (27)</td>
<td>58 / 31 / 1 / 5 / 5</td>
<td>$4.3</td>
<td>81 / 6 / 3</td>
<td>29</td>
<td>Alberto Cortes</td>
<td>1990</td>
</tr>
<tr>
<td>66</td>
<td>Alliant Educational Foundation</td>
<td>10455 Pomerado Road San Diego 92131</td>
<td>$6.6 / $7.3 (10)</td>
<td>1 / 2 / 70 / 0 / 25</td>
<td>$2.6</td>
<td>52 / 45 / 3</td>
<td>3</td>
<td>Valin Brown</td>
<td>2015</td>
</tr>
<tr>
<td>67</td>
<td>San Diego Habitat for Humanity</td>
<td>8128 Mercury Court San Diego 92111</td>
<td>$6.4 / $10 (36)</td>
<td>25 / 5 / 2 / 9 / 29 / 39</td>
<td>$6.5</td>
<td>79 / 14 / 8</td>
<td>30</td>
<td>Kwol Reed</td>
<td>1988</td>
</tr>
<tr>
<td>68</td>
<td>New Haven Youth and Family Services</td>
<td>218 W. Los Angeles Drive Vista 92092</td>
<td>$6.6 / $6.6 (6)</td>
<td>NA / NA / NA / NA / NA</td>
<td>$7</td>
<td>NA / NA / NA</td>
<td>82</td>
<td>Doreen Quinn</td>
<td>1967</td>
</tr>
<tr>
<td>69</td>
<td>Fresh Start Surgical Gifts</td>
<td>2911 Palomar Airport Road, Suite 206 Carlsbad 92011</td>
<td>$6 / $6</td>
<td>2 / 4 / 10 / 3 / 6 / 57</td>
<td>$4.3</td>
<td>81 / 7 / 12</td>
<td>10</td>
<td>Shari Brashner</td>
<td>1991</td>
</tr>
<tr>
<td>70</td>
<td>National Conflict Resolution Center</td>
<td>530 B St., Suite 1700 San Diego 92101</td>
<td>$6 / $5.6</td>
<td>9 / 23 / 0 / 58 / 10</td>
<td>$5.6</td>
<td>71 / 18 / 11</td>
<td>52</td>
<td>Steven Drinker</td>
<td>1983</td>
</tr>
<tr>
<td>71</td>
<td>Monarch School Project</td>
<td>1625 Newton Ave. San Diego 92113</td>
<td>$5.9 / $5</td>
<td>55 / 25 / 10 / 10 / 0</td>
<td>$4</td>
<td>80 / 10 / 9</td>
<td>53</td>
<td>Alfra DeVries</td>
<td>1996</td>
</tr>
<tr>
<td>72</td>
<td>Rancho Coastal Humane Society</td>
<td>388 Requesa St. Encinitas 92024</td>
<td>$5.7 / $7</td>
<td>66 / 2 / 4 / 26 / 2</td>
<td>$3.8</td>
<td>88 / 10 / 2</td>
<td>31</td>
<td>Jud Sanzo</td>
<td>1990</td>
</tr>
<tr>
<td>73</td>
<td>Make-A-Wish Foundation of San Diego</td>
<td>4956 Murphy Canyon Road, Suite 402 San Diego 92123</td>
<td>$5.6 / $4.3 (29)</td>
<td>64 / 8 / 28 / 0 / 0</td>
<td>$4.6</td>
<td>66 / 20 / 14</td>
<td>22</td>
<td>Suzanne Husty</td>
<td>1983</td>
</tr>
<tr>
<td>74</td>
<td>Jewish Federation of San Diego County</td>
<td>4050 Murphy Canyon Road San Diego 92131</td>
<td>$5.5 / $6 (10)</td>
<td>88 / 9 / 1 / 4 / 0</td>
<td>$5.9</td>
<td>88 / 4 / 5</td>
<td>19</td>
<td>Heidi Gantwerk</td>
<td>27</td>
</tr>
<tr>
<td>75</td>
<td>Boys &amp; Girls Clubs of San Dieguito</td>
<td>533 Lomas Santa Fe Drive Solana Beach 92075</td>
<td>$5.4 / $5.9 (8)</td>
<td>5 / 12 / 1 / 52 / 31</td>
<td>$5</td>
<td>81 / 13 / 6</td>
<td>44</td>
<td>Marinike Vandezande</td>
<td>25</td>
</tr>
<tr>
<td>76</td>
<td>Just in Time for Foster Youth</td>
<td>4500 Avenida de la Playa, Suite 2C San Diego 92120</td>
<td>$5.2 / $3.9 (36)</td>
<td>100 / 0 / 0 / 0 / 0</td>
<td>$4.2</td>
<td>75 / 18 / 7</td>
<td>39</td>
<td>Don Wells</td>
<td>19</td>
</tr>
<tr>
<td>77</td>
<td>Boys &amp; Girls Club of San Marcus</td>
<td>1 Positive Place San Marcos 92069</td>
<td>$5 / $3.8 (32)</td>
<td>12 / 73 / 6 / 9 / 0</td>
<td>$3.3</td>
<td>78 / 14 / 7</td>
<td>31</td>
<td>Cathy Baur</td>
<td>19</td>
</tr>
<tr>
<td>78</td>
<td>Kitchens for Good</td>
<td>2799 Health Center Drive San Diego 92123</td>
<td>$3.9 / $4.7 (18)</td>
<td>67 / 25 / 1 / 7 / 0</td>
<td>$3</td>
<td>66 / 21 / 13</td>
<td>28</td>
<td>Jennifer Gilmore</td>
<td>14</td>
</tr>
<tr>
<td>79</td>
<td>Lucky Duck Foundation</td>
<td>5675 Ruffin Road, Suite 100 San Diego 92123</td>
<td>$3.8 / $4.2 (11)</td>
<td>97 / 1 / 0 / 0 / 2</td>
<td>$2.9</td>
<td>91 / 2 / 7</td>
<td>2</td>
<td>Drew Moser</td>
<td>15</td>
</tr>
<tr>
<td>80</td>
<td>San Diego Botanic Garden</td>
<td>300 Quail Gardens Drive Encinitas 92024</td>
<td>$3.7 / $4 (9)</td>
<td>33 / 5 / 4 / 56 / 2</td>
<td>$3.6</td>
<td>78 / 12 / 10</td>
<td>42</td>
<td>Ari Navy</td>
<td>20</td>
</tr>
</tbody>
</table>

NA : Not applicable
Sources: The organizations.
Due to rounding off, some percentages do not total 100 percent.
These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the lists, comments and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal at sdbjlists@sdbj.com. This list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an organization’s size or numerical rank indicates its quality.
JOIN US TO SHAPE THE NEXT GENERATION OF LEADERS
DONATE. VOLUNTEER. JOIN OUR TEAM.

Together with our dedicated community of supporters, we are committed to providing youth with the tools and opportunities they need to build a Great Future.

GREAT FUTURES START HERE

BOYS & GIRLS CLUB OF SAN MARCOS
boysgirlsclubsm.org

Donate and Find Out More

THE ARMED SERVICES YMCA
San Diego enhances the lives of military members and their families in spirit, mind and body through programs relevant to the unique challenges of military life.

• Early learning classes
• After-school programs
• Summer camps
• Patient and support programs at Naval Medical Center San Diego
• Events for military members, spouses and children

Through the operation of the PGA TOUR’s Farmers Insurance Open, the Century Club of San Diego proudly provides comprehensive strategic resources, funding, and volunteer support to local charities serving at-risk and underserved youth.

THE CENTURY CLUB
Donate Today
CENTURYCLUBSD.ORG

Photo courtesy Words Alive

Photo courtesy Words Alive

Photo courtesy Words Alive
### Nonprofit Agencies

**Ranked by local revenue in fiscal 2021**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency</th>
<th>Address</th>
<th>Website</th>
<th>Local revenue (millions): FY 2021</th>
<th>% Revenue Breakdown of Fundraising/Grants/Investments/Program Fees/Others</th>
<th>San Diego expenses (millions): FY 2021</th>
<th>% Breakdown of Expenses Service to Clients/Management/Fundraising</th>
<th># of local employees: Full-time/Part-time</th>
<th>Exec. director</th>
<th>Year est. locally</th>
</tr>
</thead>
<tbody>
<tr>
<td>81</td>
<td>Armed Services YMCA San Diego</td>
<td>3290 Santo Rd, San Diego 92124</td>
<td><a href="http://www.ysdymca.org">www.ysdymca.org</a></td>
<td>$3.6</td>
<td>42 / 23 / 12 / 5 / 18</td>
<td>$3</td>
<td>72 / 16 / 12</td>
<td>21</td>
<td>Tan Nye</td>
<td>1920</td>
</tr>
<tr>
<td>83</td>
<td>Fred Finch Youth &amp; Family Services</td>
<td>1728 Oxford Drive, Suite 300, San Diego 92123</td>
<td><a href="http://www.fredfinch.org">www.fredfinch.org</a></td>
<td>$3.6</td>
<td>2 / 1 / 12 / 93 / 3</td>
<td>$3.9</td>
<td>81 / 17 / 2</td>
<td>23</td>
<td>Thomas N. Alexander</td>
<td>2004</td>
</tr>
<tr>
<td>84</td>
<td>Solutions for Change</td>
<td>72 W. California Ave, Vista 92083</td>
<td><a href="http://www.solutionsforchange.org">www.solutionsforchange.org</a></td>
<td>$3.5</td>
<td>77 / 8 / 10 / 0 / 17</td>
<td>$4.1</td>
<td>87 / 8 / 5</td>
<td>33</td>
<td>Chris Megison</td>
<td>11</td>
</tr>
<tr>
<td>85</td>
<td>Pro Kids, First Tee - San Diego</td>
<td>4683 52nd St, San Diego 92105</td>
<td><a href="http://www.prokidsteesandiego.org">www.prokidsteesandiego.org</a></td>
<td>$3.3</td>
<td>54 / 24 / 3 / 19 / 0</td>
<td>$3.1</td>
<td>83 / 8 / 9</td>
<td>34</td>
<td>Karla Gomez</td>
<td>1999</td>
</tr>
<tr>
<td>86</td>
<td>Alzheimer's San Diego</td>
<td>3536 Ruffin Road, Suite 300, San Diego 92123</td>
<td><a href="http://www.alzsd.org">www.alzsd.org</a></td>
<td>$3.3</td>
<td>82 / 18 / 0 / 0 / 0</td>
<td>$2.7</td>
<td>77 / 14 / 9</td>
<td>24</td>
<td>Eugenia Welch</td>
<td>2015</td>
</tr>
<tr>
<td>87</td>
<td>PRIDE Industries</td>
<td>7540 Metropolitan Drive, Suite 105, San Diego 92108</td>
<td><a href="http://www.PRIDEIndustries.com">www.PRIDEIndustries.com</a></td>
<td>$3.2</td>
<td>0 / 5 / 0 / 60 / 34</td>
<td>$1.9</td>
<td>81 / 16 / 3</td>
<td>62</td>
<td>Jeff Dern</td>
<td>1985</td>
</tr>
<tr>
<td>88</td>
<td>The Leukemia &amp; Lymphoma Society</td>
<td>3890 Murphy Canyon, Suite 150, San Diego 92123</td>
<td><a href="http://www.lls.org">www.lls.org</a></td>
<td>$3.2</td>
<td>100 / 0 / 0 / 0 / 0</td>
<td>$1.5</td>
<td>74 / 12 / 4</td>
<td>13</td>
<td>Kathleen Seymour</td>
<td>1949</td>
</tr>
<tr>
<td>89</td>
<td>Support The Enlisted Project (STEP)</td>
<td>9915 A Businesspark Ave, San Diego 92123</td>
<td><a href="http://www.stepusa.org">www.stepusa.org</a></td>
<td>$3.1</td>
<td>67 / 27 / 1 / 0 / 5</td>
<td>$2.5</td>
<td>85 / 7 / 8</td>
<td>13</td>
<td>Tony Teravesainen</td>
<td>2012</td>
</tr>
<tr>
<td>90</td>
<td>United Cerebral Palsy of San Diego County</td>
<td>8525 Gibbs Drive, Suite 209, San Diego 92123</td>
<td><a href="http://www.ucpsd.org">www.ucpsd.org</a></td>
<td>$3</td>
<td>10 / 26 / 2 / 67 / 5</td>
<td>$3</td>
<td>86 / 11 / 3</td>
<td>42</td>
<td>David Carucci</td>
<td>1958</td>
</tr>
<tr>
<td>91</td>
<td>Big Brothers Big Sisters of San Diego County</td>
<td>4201 University Ave, Suite 590, San Diego 92105</td>
<td><a href="http://www.bigbssd.com">www.bigbssd.com</a></td>
<td>$2.9</td>
<td>73 / 26 / 0 / 10 / 1</td>
<td>$2.1</td>
<td>74 / 10 / 16</td>
<td>23</td>
<td>Tina Rose</td>
<td>1961</td>
</tr>
<tr>
<td>92</td>
<td>American Heart Association</td>
<td>9404 Genesee Ave, Suite 240, La Jolla, CA 92037</td>
<td><a href="http://www.heart.org">www.heart.org</a></td>
<td>$2.9</td>
<td>NA / NA / NA / NA / NA</td>
<td>$2.8</td>
<td>82 / 9 / 10</td>
<td>10</td>
<td>Jessica Newmyer</td>
<td>1924</td>
</tr>
<tr>
<td>93</td>
<td>City Heights Community Development Corp.</td>
<td>400 El Cajon Blvd, Suite 205, San Diego 92105</td>
<td><a href="http://www.cityheightsdc.org">www.cityheightsdc.org</a></td>
<td>$2.9</td>
<td>2 / 84 / 0 / 7 / 7</td>
<td>$2.8</td>
<td>87 / 12 / 0</td>
<td>22</td>
<td>Laura Ann Fernea</td>
<td>1981</td>
</tr>
<tr>
<td>94</td>
<td>Taking Control Of Your Diabetes</td>
<td>990 Highland Drive, Suite 312, Solana Beach 92075</td>
<td><a href="http://www.tcoyd.org">www.tcoyd.org</a></td>
<td>$2.8</td>
<td>16 / 80 / 1 / 11 / 3</td>
<td>$2.8</td>
<td>83 / 15 / 2</td>
<td>8</td>
<td>Michelle Feinstein</td>
<td>1995</td>
</tr>
<tr>
<td>95</td>
<td>Ocean Discovery Institute</td>
<td>2425 Thoreau St, San Diego 92105</td>
<td><a href="http://www.oceandiscovery.org">www.oceandiscovery.org</a></td>
<td>$2.8</td>
<td>22 / 82 / 0 / 0 / 16</td>
<td>$2.3</td>
<td>67 / 17 / 16</td>
<td>15</td>
<td>Shara Fister</td>
<td>1999</td>
</tr>
<tr>
<td>96</td>
<td>GRID Alternatives</td>
<td>9304 Gray Center Way, San Diego 92102</td>
<td><a href="http://www.gridalternatives.org">www.gridalternatives.org</a></td>
<td>$2.7</td>
<td>41 / 70 / 0 / 41 / 11</td>
<td>$2.7</td>
<td>82 / 14 / 4</td>
<td>20</td>
<td>Paul Cleary</td>
<td>2008</td>
</tr>
<tr>
<td>97</td>
<td>San Diego Futures Foundation</td>
<td>4283 El Cajon Suite 226, San Diego 92105</td>
<td><a href="http://www.sdfutures.org">www.sdfutures.org</a></td>
<td>$2.7</td>
<td>0 / 24 / 2 / 65 / 9</td>
<td>$2.3</td>
<td>93 / 7 / 0</td>
<td>15</td>
<td>Thomas Rhein</td>
<td>1999</td>
</tr>
<tr>
<td>98</td>
<td>Boys Scouts San Diego-Imperial Council Inc.</td>
<td>1207 Upas St, San Diego 92103</td>
<td><a href="http://www.sdbics.org">www.sdbics.org</a></td>
<td>$2.6</td>
<td>45 / 10 / 0 / 40 / 5</td>
<td>$2.6</td>
<td>85 / 10 / 5</td>
<td>9</td>
<td>Sean Roy</td>
<td>1916</td>
</tr>
<tr>
<td>99</td>
<td>Accesssity</td>
<td>404 Euclid Ave., Suite 271, San Diego 92114</td>
<td><a href="http://www.accesssity.org">www.accesssity.org</a></td>
<td>$2.6</td>
<td>56 / 12 / 2 / 31 / 0</td>
<td>$2.2</td>
<td>97 / 2 / 1</td>
<td>22</td>
<td>Elizabeth Schlott</td>
<td>1997</td>
</tr>
<tr>
<td>100</td>
<td>Armed Services YMCA Camp Pendleton</td>
<td>PO Box 55029</td>
<td><a href="http://www.aspymca.org">www.aspymca.org</a></td>
<td>$2.6</td>
<td>6 / 33 / 4 / 15 / 41</td>
<td>$2.1</td>
<td>74 / 20 / 6</td>
<td>15</td>
<td>Samantha Holt</td>
<td>1943</td>
</tr>
</tbody>
</table>
The Magic Returns!

Change lives and inspire a new generation of artists.

Directly support the arts in San Diego. Join us in our mission to bring great art to ALL. Give today or learn more at GoldenStateBallet.org

GOLDEN STATE BALLET with the SAN DIEGO SYMPHONY
DECEMBER 16-23rd, 2022
at the CIVIC THEATRE

The Nutcracker

PROUDLY SERVING SAN DIEGO CHILDREN & FAMILIES FOR 5 DECADES

JOIN US IN OUR VISION FOR ALL CHILDREN IN SAN DIEGO TO GROW UP IN SAFE, STABLE AND NURTURING HOMES.

LEARN MORE AND GET INVOLVED AT
www.home-start.org

ROAR

29th ANNUAL HOLIDAY GALA
SAN DIEGO NATURAL HISTORY MUSEUM

Wednesday, December 7, 2022
5 PM SPONSOR & VIP RECEPTION | 6 PM MAIN EVENT FOLLOWED BY DINNER & PROGRAM

For more information or to reserve tickets:
www.EpilepsySanDiego.org

Help us continue our mission of
People helping animals and
Animals helping people.

Send your gift by December 31st to make double the impact in our lifesaving work.

www.animalcenter.org
### Nonprofit Agencies

Ranked by local revenue in fiscal 2021

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency</th>
<th>Address</th>
<th>Website</th>
<th>Phone</th>
<th>Local Revenue (millions): FY 2021</th>
<th>% Revenue Breakdown: FY 2020</th>
<th>%</th>
<th>San Diego Expenses (millions): FY 2021</th>
<th>% Breakdown of Expenses Service to Clients/ Management/ Fundraising</th>
<th># of local employees: Full-time/ Part-time</th>
<th>Exec. Director</th>
<th>Year est. locally</th>
</tr>
</thead>
<tbody>
<tr>
<td>101</td>
<td>San Diego Oasis</td>
<td>5300 Encordio Center Drive</td>
<td><a href="http://www.sandiegooasis.org">www.sandiegooasis.org</a></td>
<td>619-881-6262</td>
<td>$2.5</td>
<td>$1.6</td>
<td>60</td>
<td>$1.8</td>
<td>70 / 23 / 7</td>
<td>10 / 1</td>
<td>Simona Valanciute</td>
<td>14</td>
</tr>
<tr>
<td>102</td>
<td>Reality Changers</td>
<td>4251 37th St.</td>
<td><a href="http://www.RealityChangers.org">www.RealityChangers.org</a></td>
<td>619-516-2222</td>
<td>$2.1</td>
<td>$2.4</td>
<td>(10)</td>
<td>$1.9</td>
<td>61 / 15 / 24</td>
<td>18 / 2</td>
<td>Tamara Craver</td>
<td>14</td>
</tr>
<tr>
<td>103</td>
<td>ElderHelp of San Diego</td>
<td>5905 Murphy Canyon Road, Suite 100</td>
<td><a href="http://www.elderhelpofsandiego.org">www.elderhelpofsandiego.org</a></td>
<td>619-284-9281</td>
<td>$2.1</td>
<td>$1.6</td>
<td>34</td>
<td>$1.7</td>
<td>84 / 5 / 11</td>
<td>17 / 3</td>
<td>Deborah Martin</td>
<td>13</td>
</tr>
<tr>
<td>104</td>
<td>Barrio Logan College Institute (BLCI)</td>
<td>2114 National Ave.</td>
<td><a href="http://www.blcicollege.org">www.blcicollege.org</a></td>
<td>619-232-4686</td>
<td>$2.1</td>
<td>$2.9</td>
<td>(27)</td>
<td>$2.3</td>
<td>28 / 31 / 0 / 0 / 39</td>
<td>33 / 13</td>
<td>Sara Roquin</td>
<td>12</td>
</tr>
<tr>
<td>105</td>
<td>Computers 2 Kids</td>
<td>8324 Miramar Mall</td>
<td>san diego.c2k.org</td>
<td>619-200-9787</td>
<td>$2.1</td>
<td>$3</td>
<td>(31)</td>
<td>$2</td>
<td>17 / 2 / 0 / 81 / 0</td>
<td>13 / 4</td>
<td>Chéri Pierre</td>
<td>20</td>
</tr>
<tr>
<td>106</td>
<td>Jacobs Center for Neighborhood Innovation</td>
<td>494 Euclid Ave.</td>
<td><a href="http://www.jacobscenter.org">www.jacobscenter.org</a></td>
<td>619-527-6161</td>
<td>$9.9</td>
<td>$7.4</td>
<td>(74)</td>
<td>$3.3</td>
<td>63 / 9 / 18 / 0 / 10</td>
<td>10 / 0</td>
<td>Reginald Jones</td>
<td>9</td>
</tr>
<tr>
<td>107</td>
<td>San Diego LGBT Pride</td>
<td>3820 30th St.</td>
<td><a href="http://www.sdpride.org">www.sdpride.org</a></td>
<td>619-297-7683</td>
<td>$9.8</td>
<td>$7.9</td>
<td>(199)</td>
<td>$0.9</td>
<td>41 / 56 / 0 / 3 / 0</td>
<td>12 / 1</td>
<td>Fernando Z Lopez Jr.</td>
<td>18</td>
</tr>
<tr>
<td>109</td>
<td>Burn Institute</td>
<td>8825 Aero Drive, Suite 200</td>
<td><a href="http://www.burninstitute.org">www.burninstitute.org</a></td>
<td>619-541-2277</td>
<td>$6.1</td>
<td>$5.5</td>
<td>4</td>
<td>$1.3</td>
<td>53 / 34 / 12 / 0 / 1</td>
<td>11 / 2</td>
<td>Susan Day</td>
<td>18</td>
</tr>
<tr>
<td>110</td>
<td>Rest Haven Children’s Health Fund</td>
<td>10351 4S Commons Drive, Suite 166-806</td>
<td><a href="http://www.resthavenchf.org">www.resthavenchf.org</a></td>
<td>619-576-6590</td>
<td>$1.4</td>
<td>$1.1</td>
<td>36</td>
<td>$0.4</td>
<td>0 / 0 / 100 / 0 / 0</td>
<td>1 / 0</td>
<td>Cass Kaminetz</td>
<td>16</td>
</tr>
<tr>
<td>111</td>
<td>I Love A Clean San Diego County</td>
<td>5797 Chesapeake Court, Suite 200</td>
<td><a href="http://www.i-love-a-clean-san-diego.org">www.i-love-a-clean-san-diego.org</a></td>
<td>619-291-0103</td>
<td>$1.4</td>
<td>$1.6</td>
<td>(8)</td>
<td>$1.5</td>
<td>13 / 26 / 1 / 59 / 1</td>
<td>19 / 5</td>
<td>Steve Morris</td>
<td>11</td>
</tr>
<tr>
<td>112</td>
<td>Olivewood Gardens and Learning Center</td>
<td>2535 N. Ave.</td>
<td><a href="http://www.olivewoodgardens.org">www.olivewoodgardens.org</a></td>
<td>619-434-4281</td>
<td>$1.4</td>
<td>$1.4</td>
<td>(1)</td>
<td>$0.9</td>
<td>60 / 20 / 0 / 20 / 0</td>
<td>11 / 7</td>
<td>Jen Nation</td>
<td>11</td>
</tr>
<tr>
<td>113</td>
<td>Foundation for Animal Care and Education (FACE)</td>
<td>10550 Sorrento Valley Road, Suite 175</td>
<td><a href="http://www.face4pets.org">www.face4pets.org</a></td>
<td>619-450-3223</td>
<td>$1.4</td>
<td>$1.5</td>
<td>10</td>
<td>$1.4</td>
<td>16 / 22 / 0 / 0 / 62</td>
<td>5 / 1</td>
<td>Stephanie Coolidge</td>
<td>9</td>
</tr>
<tr>
<td>114</td>
<td>A Step Beyond</td>
<td>340 N Escondido Blvd.</td>
<td><a href="http://www.a-step-beyond.org">www.a-step-beyond.org</a></td>
<td>760-670-3250</td>
<td>$3.1</td>
<td>$1.1</td>
<td>19</td>
<td>$1.2</td>
<td>70 / 30 / 0 / 0 / 0</td>
<td>11 / 7</td>
<td>James Wright</td>
<td>24</td>
</tr>
<tr>
<td>115</td>
<td>Agua Hedionda Lagoon Foundation</td>
<td>1500 Cannon Road</td>
<td><a href="http://www.aguahedionda.org">www.aguahedionda.org</a></td>
<td>760-804-1989</td>
<td>$1.3</td>
<td>$1</td>
<td>37</td>
<td>$1.2</td>
<td>46 / 8 / 0 / 38 / 8</td>
<td>9 / 14</td>
<td>Lisa Cannon-Rodman</td>
<td>19</td>
</tr>
<tr>
<td>116</td>
<td>Solana Center for Environmental Innovation</td>
<td>137 N El Camino Real</td>
<td><a href="http://www.solarcenter.org">www.solarcenter.org</a></td>
<td>760-436-7986</td>
<td>$1.2</td>
<td>$0.6</td>
<td>104</td>
<td>$0.9</td>
<td>6 / 23 / 0 / 69 / 2</td>
<td>12 / 7</td>
<td>Jessica Toth</td>
<td>8</td>
</tr>
<tr>
<td>117</td>
<td>Mt. Soledad National Veterans Memorial</td>
<td>6906 La Jolla Scenic Drive S.</td>
<td><a href="http://www.mtsoledad.org">www.mtsoledad.org</a></td>
<td>619-384-2405</td>
<td>$1.2</td>
<td>$0.6</td>
<td>89</td>
<td>$0.4</td>
<td>59 / 3 / 14 / 24 / 0</td>
<td>3 / 1</td>
<td>Neil O’Connell</td>
<td>15</td>
</tr>
<tr>
<td>118</td>
<td>The Water Conservation Garden</td>
<td>2122 Cuyamaca College Drive W.</td>
<td><a href="http://www.thewaterconservationgarden.org">www.thewaterconservationgarden.org</a></td>
<td>619-660-2014</td>
<td>$1</td>
<td>$1.3</td>
<td>(22)</td>
<td>$1.4</td>
<td>53 / 6 / 3 / 8 / 10</td>
<td>9 / 12</td>
<td>Jennifer Pillsbury</td>
<td>8</td>
</tr>
<tr>
<td>119</td>
<td>Words Alive</td>
<td>5111 Santa Fe Dr., Suite 219</td>
<td><a href="http://www.wordsalive.org">www.wordsalive.org</a></td>
<td>619-284-9281</td>
<td>$1</td>
<td>$0.7</td>
<td>43</td>
<td>$0.8</td>
<td>75 / 9 / 0 / 3 / 13</td>
<td>7 / 2</td>
<td>Rachael Orose</td>
<td>15</td>
</tr>
<tr>
<td>120</td>
<td>Equation Collaborative</td>
<td>1633 Linda Sue Lane</td>
<td><a href="http://www.equationcollaborative.org">www.equationcollaborative.org</a></td>
<td>619-922-2074</td>
<td>$1</td>
<td>$0.6</td>
<td>0</td>
<td>$0.6</td>
<td>2 / 86 / 0 / 0 / 12</td>
<td>4 / 2</td>
<td>Wesley Burt</td>
<td>3</td>
</tr>
</tbody>
</table>

**Notes:**
- Sources: The organizations.
- Due to rounding off, some percentages do not total 100 percent.
- These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community.
- Educational institutions, medical research institutions and hospitals are not included.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the information, and to provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.
MAAC

Investing in Tomorrow’s Leaders, Building Vibrant Communities Today
Volunteer. Champion. Donate
MAACproject.org
ADVOCACY & LEADERSHIP DEVELOPMENT • EDUCATION
ECONOMIC DEVELOPMENT • HOUSING • HEALTH & WELL-BEING

OPTIONS FOR ALL

Let’s build an inclusive California – together!
Help us support and create more opportunities for adults with intellectual and/or developmental disabilities.
Visit OptionsForAll.org | Facebook

Neighborhood House Association
EMPOWERING OUR YOUTH

NHA COLLEGE ACADEMY
Helping first-generation college students realize their dreams of attending college.

YOUTH FELLOWSHIP SUMMER EMPLOYMENT PROGRAM
Providing professional development and economic advancement for high school and college students.

HBCU RECRUITMENT INITIATIVE
Creating a diverse workforce by recruiting top HBCU talent to serve NHA and the San Diego community.

Consider supporting our youth today!
Visit www.neighborhoodhouse.org to give!

Every Animal Deserves a Tomorrow®
Since 1960, Rancho Coastal Humane Society has provided a “tomorrow” to thousands of adoptable dogs, cats, and rabbits. Our dedication to serving the San Diego community extends beyond the typical services provided by shelters. RCHS strengthens the human-animal bond by offering pet camps for kids, operating a community pet food bank, and supporting grieving pet parents, domestic violence victims, seniors and veterans. Your donation gives Rescue, Care, Hope and Safety to dozens of animals today, and thousands more in the tomorrows to come.
### NONPROFIT AGENCIES

**Ranked by local revenue in fiscal 2021**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Address</th>
<th>Website Phone</th>
<th>Local revenue (millions): FY 2021</th>
<th>% Revenue Breakdown: FY 2020</th>
<th>San Diego expenses (millions): FY 2021</th>
<th>% Breakdown of Expenses to Clients/Management/Fundraising</th>
<th># of local employees: Full-time</th>
<th>Exec. director or # of directors</th>
<th>Year est. locally</th>
</tr>
</thead>
<tbody>
<tr>
<td>121</td>
<td>A Reason To Survive</td>
<td>250 C. 129 St. National City 91950 <a href="http://www.areaontous.org">www.areaontous.org</a> 619-297-2787</td>
<td>$0.9</td>
<td>28 / 58 / 1 / 0 / 14</td>
<td>$0.7</td>
<td>78 / 16 / 7</td>
<td>3</td>
<td>James Halliday</td>
<td>9 2001</td>
</tr>
<tr>
<td>122</td>
<td>Arts Education Connection San Diego</td>
<td>1286 University Ave., Suite 267 San Diego 92103 <a href="http://www.artedcisd.org">www.artedcisd.org</a> 619-550-3066</td>
<td>$0.8</td>
<td>7 / 35 / 0 / 58 / 0</td>
<td>$0.7</td>
<td>82 / 9 / 9</td>
<td>4</td>
<td>Adrienne Valencia</td>
<td>14 1963</td>
</tr>
<tr>
<td>123</td>
<td>Classroom of the Future Foundation</td>
<td>6401 Linda Vista Road San Diego 92111 <a href="http://www.ClassroomOfTheFuture.org">www.ClassroomOfTheFuture.org</a> 858-292-3665</td>
<td>$0.8</td>
<td>27 / 73 / 6 / 0 / 0</td>
<td>$0.8</td>
<td>84 / 7 / 1</td>
<td>3</td>
<td>Jane Schmidt</td>
<td>20 1997</td>
</tr>
<tr>
<td>124</td>
<td>City Ballet of San Diego</td>
<td>9491 Girard Ave. San Diego 92109 <a href="http://www.cityballet.org">www.cityballet.org</a> 858-274-6058</td>
<td>$0.7</td>
<td>8 / 73 / 1 / 18 / 0</td>
<td>$0.6</td>
<td>72 / 24 / 4</td>
<td>1</td>
<td>Steven Witrich</td>
<td>11 1993</td>
</tr>
<tr>
<td>125</td>
<td>Challenge Center</td>
<td>5540 Lake Park Way La Mesa 91942 <a href="http://www.challengencenter.org">www.challengencenter.org</a> 619-667-8644</td>
<td>$0.7</td>
<td>0 / 53 / 0 / 35 / 12</td>
<td>$0.7</td>
<td>89 / 11 / 0</td>
<td>5</td>
<td>Tiffany Pepalloud</td>
<td>7 1987</td>
</tr>
<tr>
<td>126</td>
<td>ProduceGood</td>
<td>4557 Via de la Paz Ocean Island 92107 <a href="http://www.producegood.org">www.producegood.org</a> 760-492-3467</td>
<td>$0.7</td>
<td>0 / 74 / 0 / 26 / 0</td>
<td>$0.5</td>
<td>93 / 4 / 3</td>
<td>5</td>
<td>Artie Casper</td>
<td>12 2005</td>
</tr>
<tr>
<td>127</td>
<td>Wounded Warrior Homes</td>
<td>1145 Linda Vista Drive, Suite 104 San Marcos 92078 <a href="http://www.woundedwarriorhomes.org">www.woundedwarriorhomes.org</a> 760-205-5050</td>
<td>$0.7</td>
<td>13 / 35 / 0 / 0 / 52</td>
<td>$0.5</td>
<td>78 / 9 / 13</td>
<td>4</td>
<td>Mia Roseberry</td>
<td>6 2009</td>
</tr>
<tr>
<td>128</td>
<td>Assistance League of Inland North County</td>
<td>2068 East Valley Parkway Escondido 92027 <a href="http://www.assistancetique.org/inland-northcounty">www.assistancetique.org/inland-northcounty</a> 760-746-7532</td>
<td>$0.7</td>
<td>40 / 7 / 52 / 0 / 1</td>
<td>$0.4</td>
<td>72 / 6 / 22</td>
<td>0</td>
<td>Diana Towner</td>
<td>11 1996</td>
</tr>
<tr>
<td>129</td>
<td>Resounding Joy</td>
<td>11300 Sorrento Valley Road, Suite 104 San Diego 92121 <a href="http://www.resoundingjoync.org">www.resoundingjoync.org</a> 858-457-2200</td>
<td>$0.5</td>
<td>23 / 57 / 0 / 17 / 3</td>
<td>$0.5</td>
<td>81 / 16 / 3</td>
<td>4</td>
<td>Barbara Reuer</td>
<td>11 2004</td>
</tr>
<tr>
<td>130</td>
<td>Foundation for Women Warriors</td>
<td>1185 Park Center Drive, Suite R Vista 92081 <a href="http://www.foundationforwomenwarriors.org">www.foundationforwomenwarriors.org</a> 310-733-2450</td>
<td>$0.5</td>
<td>38 / 42 / 0 / 0 / 19</td>
<td>$0.5</td>
<td>86 / 5 / 9</td>
<td>6</td>
<td>Jodie Genier</td>
<td>11 2008</td>
</tr>
<tr>
<td>131</td>
<td>ArtReach</td>
<td>2399 Fifth Ave. San Diego 92101 <a href="http://www.artreachsandiego.org">www.artreachsandiego.org</a> 619-940-7278</td>
<td>$0.5</td>
<td>14 / 43 / 0 / 44 / 0</td>
<td>$0.4</td>
<td>67 / 24 / 9</td>
<td>7</td>
<td>Sarah Holbach</td>
<td>12 2007</td>
</tr>
<tr>
<td>132</td>
<td>San Diego Social Venture Partners</td>
<td>PO Box 6234 San Diego 92166 <a href="http://www.sdsvp.org">www.sdsvp.org</a> 858-412-5331</td>
<td>$0.5</td>
<td>96 / 3 / 11 / 0 / 0</td>
<td>$0.4</td>
<td>80 / 15 / 5</td>
<td>4</td>
<td>Sierra Visher</td>
<td>9 2001</td>
</tr>
<tr>
<td>133</td>
<td>Cyber Center of Excellence (CCEO)</td>
<td>610 W. Ash St., Suite 701 San Diego 92101 <a href="http://www.sdceo.org">www.sdceo.org</a></td>
<td>$0.4</td>
<td>50 / 35 / 0 / 10 / 5</td>
<td>$0.3</td>
<td>25 / 50 / 25</td>
<td>1</td>
<td>Lisa Easterly</td>
<td>21 2014</td>
</tr>
<tr>
<td>134</td>
<td>Travelers Aid Society of San Diego</td>
<td>2615 Camino del Rio S. Suite 103 San Diego 92108 <a href="http://www.travelersaidofsandiego.org">www.travelersaidofsandiego.org</a> 619-295-8393</td>
<td>$0.4</td>
<td>3 / 77 / 0 / 0 / 20</td>
<td>$0.4</td>
<td>88 / 8 / 4</td>
<td>2</td>
<td>Marcy Roke</td>
<td>10 1914</td>
</tr>
<tr>
<td>135</td>
<td>La Jolla Golden Triangle Rotary Club Foundation</td>
<td>14818 Rancho Ruido Del Mar 92014 <a href="http://www.lajollagoldentriangledrcf.org">www.lajollagoldentriangledrcf.org</a> 858-692-3310</td>
<td>$0.4</td>
<td>0 / 100 / 0 / 0 / 0</td>
<td>$0.3</td>
<td>100 / 0 / 0</td>
<td>0</td>
<td>Steve Brown</td>
<td>8 1990</td>
</tr>
<tr>
<td>136</td>
<td>Kindness Initiative</td>
<td>1776 Genesee Ave., Suite 200 La Jolla 92037 <a href="http://www.kindnesssd.org">www.kindnesssd.org</a> 858-216-1666</td>
<td>$0.4</td>
<td>95 / 5 / 0 / 0 / 0</td>
<td>$0.3</td>
<td>90 / 7 / 3</td>
<td>2</td>
<td>Beverly Anderson</td>
<td>10 2008</td>
</tr>
<tr>
<td>137</td>
<td>Leap to Success</td>
<td>5520 Avenida Encinas Suite A Carlsbad 92008 <a href="http://www.leaptosuccess.org">www.leaptosuccess.org</a> 760-710-9510</td>
<td>$0.4</td>
<td>30 / 66 / 1 / 0 / 3</td>
<td>$0.3</td>
<td>79 / 14 / 7</td>
<td>2</td>
<td>Dana Britzius</td>
<td>8 2003</td>
</tr>
<tr>
<td>138</td>
<td>Women’s Empowerment International</td>
<td>PO Box, 501406 San Diego 92150 <a href="http://www.womensempowerment.org">www.womensempowerment.org</a> 619-333-0026</td>
<td>$0.4</td>
<td>95 / 5 / 0 / 0 / 0</td>
<td>$0.4</td>
<td>74 / 10 / 16</td>
<td>1</td>
<td>Sarah Adams</td>
<td>14 2003</td>
</tr>
<tr>
<td>139</td>
<td>Kids’ Turn San Diego</td>
<td>4909 Murphy Canyon Road, Suite 515 San Diego 92123 <a href="http://www.kidsturn.org">www.kidsturn.org</a> 858-521-0027</td>
<td>$0.4</td>
<td>18 / 35 / 0 / 47 / 0</td>
<td>$0.4</td>
<td>79 / 14 / 7</td>
<td>2</td>
<td>Cindy Grossman</td>
<td>5 1996</td>
</tr>
<tr>
<td>140</td>
<td>San Diego Regional Fire Foundation</td>
<td>2508 Historic Decatur Road, Suite 200 San Diego 92106 <a href="http://www.sdffoundation.org">www.sdffoundation.org</a> 619-814-1352</td>
<td>$0.4</td>
<td>0 / 100 / 0 / 0 / 0</td>
<td>$0.4</td>
<td>92 / 7 / 2</td>
<td>0</td>
<td>Joan Jones</td>
<td>5 1989</td>
</tr>
</tbody>
</table>

**Source:** The organizations.

Due to rounding off, some percentages do not total 100 percent.

These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.

The list is provided by the San Diego Business Journal as of press time. It is not the intent of this list to endorse the participants nor to imply an organization’s size or numerical rank indicates its quality.

Business Journal at sdbjlists@sdbj.com. This list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an organization’s size or numerical rank indicates its quality.

(NA) Not applicable

% Revenue Breakdown: FY 2020:
- Fundraising/Grants: 18%
- Management: 35%
- Workforce: 0%
- Programs: 47%
- Other: 0%

San Diego expenses (millions): FY 2021:
- Service to Clients: 18%
- Management: 35%
- Operations: 0%
- Programs: 47%
- Other: 0%

% Breakdown of Expenses to Clients/Management/Fundraising:
- Service to Clients: 18%
- Management: 35%
- Operations: 0%
- Programs: 47%
- Other: 0%

To the best of our knowledge, this information is accurate as of press time. While every effort is made to maintain the accuracy and thoroughness of the list, revisions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal at sdbjresearch@sdbj.com. This list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an organization’s size or numerical rank indicates its quality.
NONPROFIT AGENCIES
Ranked by local revenue in fiscal 2021

| Rank | Agency Name | Local revenue (millions): | % Revenue Breakdown of:
<table>
<thead>
<tr>
<th></th>
<th>Address</th>
<th>FY 2021</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>141</td>
<td>The Honor Foundation</td>
<td>$0.3</td>
<td>$0.3</td>
</tr>
<tr>
<td></td>
<td>11050 Rosalie St., Suite 120</td>
<td>21</td>
<td>11 / 19 / 0 / 16 / 55</td>
</tr>
<tr>
<td></td>
<td>San Diego 92121</td>
<td>$0.3</td>
<td>100 / 0 / 0</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.honor.org">www.honor.org</a> 619-916-6421</td>
<td>6</td>
<td>0</td>
</tr>
<tr>
<td>142</td>
<td>Hebrew Free Loan of San Diego</td>
<td>$0.3</td>
<td>$0.5</td>
</tr>
<tr>
<td></td>
<td>9404 Genesee Ave., Suite 200</td>
<td>(02)</td>
<td>95 / 1 / 1 / 0 / 3</td>
</tr>
<tr>
<td></td>
<td>La Jolla 92037</td>
<td>$0.1</td>
<td>NA / NA / NA</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.hfly.org">www.hfly.org</a> 758-345-8018</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>143</td>
<td>Oncology And Kids</td>
<td>$0.3</td>
<td>$0.2</td>
</tr>
<tr>
<td></td>
<td>4818 Kenno Rd., Suite C337</td>
<td>74</td>
<td>76 / 24 / 0 / 0 / 0</td>
</tr>
<tr>
<td></td>
<td>San Diego 92111</td>
<td>$0.2</td>
<td>87 / 13 / 0</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.oacnc.org">www.oacnc.org</a> 619-786-0928</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>144</td>
<td>Healing Wave Aquatics</td>
<td>$0.3</td>
<td>$0.3</td>
</tr>
<tr>
<td></td>
<td>2657 Aline Drive</td>
<td>(1)</td>
<td>76 / 17 / 1 / 1</td>
</tr>
<tr>
<td></td>
<td>San Diego 92117</td>
<td>$0.3</td>
<td>63 / 25 / 12</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.healingwaveaquatics.org">www.healingwaveaquatics.org</a> 619-453-0953</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>145</td>
<td>Oceanside Theatre Company</td>
<td>$0.3</td>
<td>$0.1</td>
</tr>
<tr>
<td></td>
<td>217 N. Coast Highway</td>
<td>199</td>
<td>16 / 61 / 0 / 18 / 5</td>
</tr>
<tr>
<td></td>
<td>Oceanside 92054</td>
<td>$0.2</td>
<td>41 / 54 / 5</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.oceansidetheatre.org">www.oceansidetheatre.org</a> 760-433-8900</td>
<td>0</td>
<td>5</td>
</tr>
<tr>
<td>146</td>
<td>Urban Restoration Counseling Center</td>
<td>$0.3</td>
<td>$0.2</td>
</tr>
<tr>
<td></td>
<td>1925 Escot Ave., Suite 108</td>
<td>67</td>
<td>1 / 26 / 0 / 73 / 0</td>
</tr>
<tr>
<td></td>
<td>San Diego 92118</td>
<td>$0.2</td>
<td>71 / 28 / 1</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.urbanrestorationcounseling.org">www.urbanrestorationcounseling.org</a> 619-648-1158</td>
<td>5</td>
<td>7</td>
</tr>
<tr>
<td>147</td>
<td>Start-up San Diego</td>
<td>$0.2</td>
<td>$0.3</td>
</tr>
<tr>
<td></td>
<td>550 W. B St., Fourth Floor</td>
<td>(8)</td>
<td>45 / 21 / 0 / 12 / 22</td>
</tr>
<tr>
<td></td>
<td>San Diego 92101</td>
<td>$0.2</td>
<td>25 / 75 / 0</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.startupsd.org">www.startupsd.org</a> 619-500-2166</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>148</td>
<td>Kim Center for Social Balance</td>
<td>$0.2</td>
<td>$0.1</td>
</tr>
<tr>
<td></td>
<td>5173 Harwog Road, Suite 58</td>
<td>64</td>
<td>5 / 65 / 0 / 30 / 0</td>
</tr>
<tr>
<td></td>
<td>San Diego 92120</td>
<td>$0.1</td>
<td>64 / 35 / 1</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.kimcenter.org">www.kimcenter.org</a></td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>149</td>
<td>Helping Paws</td>
<td>$0.2</td>
<td>$0.1</td>
</tr>
<tr>
<td></td>
<td>969 Vale Terrace Drive, Suite D</td>
<td>53</td>
<td>64 / 36 / 0 / 0 / 0</td>
</tr>
<tr>
<td></td>
<td>Vista 92084</td>
<td>$0.1</td>
<td>22 / 70 / 8</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.helpingpawsandiego.org">www.helpingpawsandiego.org</a> 760-429-4391</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>150</td>
<td>HandsOn San Diego</td>
<td>$0.2</td>
<td>$0.2</td>
</tr>
<tr>
<td></td>
<td>4699 Murphy Court Road</td>
<td>19</td>
<td>25 / 8 / 0 / 56 / 11</td>
</tr>
<tr>
<td></td>
<td>San Diego 92123</td>
<td>$0.2</td>
<td>33 / 65 / 2</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.handsonsdiego.org">www.handsonsdiego.org</a> 619-335-8567</td>
<td>2</td>
<td>0</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Exec. director</th>
<th># of directors</th>
<th>Year est. locally</th>
</tr>
</thead>
<tbody>
<tr>
<td>Matt Stevens</td>
<td>5</td>
<td>2013</td>
</tr>
<tr>
<td>Mindy Frankel</td>
<td>13</td>
<td>2020</td>
</tr>
<tr>
<td>Bernad Maurizia</td>
<td>11</td>
<td>2020</td>
</tr>
<tr>
<td>Elizabeth Berg</td>
<td>7</td>
<td>2011</td>
</tr>
<tr>
<td>Alex Goodman</td>
<td>5</td>
<td>2010</td>
</tr>
<tr>
<td>Janet King</td>
<td>5</td>
<td>2010</td>
</tr>
<tr>
<td>Alfonso Navarro</td>
<td>19</td>
<td>2016</td>
</tr>
<tr>
<td>Hei-ock Kim</td>
<td>10</td>
<td>2016</td>
</tr>
<tr>
<td>Hannah Jaime</td>
<td>4</td>
<td>2013</td>
</tr>
<tr>
<td>Lisa Lindgren</td>
<td>10</td>
<td>2013</td>
</tr>
</tbody>
</table>

Due to rounding off, some percentages do not total 100 percent. These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.

NA Not applicable
Source: The organizations

United Way of San Diego County collaborates with corporate partners to provide families in need with opportunities for economic mobility and eliminate inequities in education.

Join us and support our cause to ensure all San Diegans can thrive!
### PRIVATE FOUNDATIONS

**Ranked by total assets in 2020**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Foundation Address</th>
<th>Website</th>
<th>Assets: 2020</th>
<th>2020 grant awards</th>
<th>Mission or focus (partial list)</th>
<th>Top local executive</th>
<th>Year founded</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Price Philanthropies Foundation 4385 University Ave., Suite 600 San Diego 92105 <a href="http://www.pricephilanthropies.org">www.pricephilanthropies.org</a></td>
<td>$791,995,114 $789,196,301</td>
<td>$19,279,022</td>
<td>Seeks to improve life opportunities for youth &amp; families through grant making</td>
<td>Robert Price</td>
<td>1983</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Waitt Foundation P.O. Box 1945 La Jolla 92038 <a href="http://www.waittfoundation.org">www.waittfoundation.org</a></td>
<td>$152,186,431 $149,625,444</td>
<td>$6,943,463</td>
<td>Scientific research/exploration, ocean conservation &amp; restoration</td>
<td>Theodore Waitt</td>
<td>1993</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Gary and Mary West Foundation 5055 Lomas Santa Fe Drive, Suite 230 Solana Beach 92075 <a href="http://www.westhealth.org">www.westhealth.org</a></td>
<td>$127,685,246 $145,102,325</td>
<td>$11,943,933</td>
<td>Dedicated to lowering health care costs &amp; improving care for seniors who can successfully age in place</td>
<td>Shelley Lyford</td>
<td>2006</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Stewardship Foundation 1588 W. Mission Road Escondido 92029</td>
<td>$125,552,826 $107,948,759</td>
<td>$4,170,000</td>
<td>Resources to Christ-centered organizations</td>
<td>Jacob Brouwer</td>
<td>1947</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>The Shillman Foundation PO Box 670267 Rancho Santa Fe 92067</td>
<td>$113,817,817 $121,325,305</td>
<td>$12,334,425</td>
<td>Arts, culture, religion, performing arts</td>
<td>Robert Shillman</td>
<td>2000</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Leichtag Foundation 441 Saxony Road Encinitas 92024 <a href="http://www.leichtag.org">www.leichtag.org</a></td>
<td>$97,554,372 $100,414,202</td>
<td>$5,885,046</td>
<td>Igniting &amp; inspiring vibrant Jewish life, advancing self-sufficiency</td>
<td>James Farley</td>
<td>1967</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Alliance Healthcare Foundation 5060 Shoreham Place, Suite 350 San Diego 92122 <a href="http://www.alliancethealth.org">www.alliancethealth.org</a></td>
<td>$76,256,321 $80,456,689</td>
<td>$3,721,045</td>
<td>Works to advance health &amp; wellness for the most under-resourced in San Diego &amp; Imperial counties</td>
<td>Sarah Lyman</td>
<td>1989</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Rady Family Foundation 3430 Carmel Mountain Road, Suite 150 San Diego 92121 <a href="http://www.radyfoundation.org">www.radyfoundation.org</a></td>
<td>$74,196,894 $70,103,986</td>
<td>$244,355</td>
<td>Education, children, health care</td>
<td>Ernest Rady</td>
<td>2002</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Charles Lee Powell Foundation 7742 Herschel Ave., Suite A La Jolla 92037 <a href="http://www.clpf.org">www.clpf.org</a></td>
<td>$64,879,450 $58,456,573</td>
<td>$2,775,000</td>
<td>Focused on funding impactful grants to engineering programs</td>
<td>William J. Holland</td>
<td>1954</td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Dunaway Foundation 4225 Executive Square, Suite 1150 La Jolla 92037</td>
<td>$47,086,570 $39,788,213</td>
<td>$0</td>
<td>Religion</td>
<td>Joan K. Jacobs</td>
<td>2010</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Cushman Foundation 10620 Teerina St., Suite 110 San Diego 92131 <a href="http://www.cushmanfoundation.net">www.cushmanfoundation.net</a></td>
<td>$48,246,805 $39,063,379</td>
<td>$1,575,149</td>
<td>Provides aid to those in need in San Diego County</td>
<td>Britny Camacho</td>
<td>1995</td>
<td></td>
</tr>
<tr>
<td>14</td>
<td>William Gumpert Foundation P.O. Box 221549 Encinitas 92034</td>
<td>$43,190,565 $42,016,657</td>
<td>$1,794,249</td>
<td>Child welfare, health, human services</td>
<td>David Cornsweet</td>
<td>2007</td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>Shaffer Family Foundation 445 Marine View Ave. 300 Del Mar 92014</td>
<td>$35,779,803 $32,557,496</td>
<td>$2,328,300</td>
<td>Health, education, hospital care</td>
<td>James D. Shaffer</td>
<td>2011</td>
<td></td>
</tr>
<tr>
<td>16</td>
<td>Epstein Family Foundation 3990 Ruffin Road, Suite 100 San Diego 92123</td>
<td>$34,759,741 $32,311,499</td>
<td>$1,375,299</td>
<td>Education, health, social support, cultural centers</td>
<td>Daniel Epstein</td>
<td>2007</td>
<td></td>
</tr>
<tr>
<td>17</td>
<td>JW Sefton Foundation 2550 Fifth Ave., Suite 808 San Diego 92103</td>
<td>$27,722,830 $28,543,766</td>
<td>$1,181,209</td>
<td>Natural science &amp; natural history in the areas of education, research &amp; preservation</td>
<td>Harley Sefton</td>
<td>1952</td>
<td></td>
</tr>
<tr>
<td>18</td>
<td>Albatross Foundation 2885 Albatross St. San Diego 92013</td>
<td>$26,476,559 $26,045,121</td>
<td>$1,285,000</td>
<td>The arts</td>
<td>Brent V. Woods</td>
<td>2007</td>
<td></td>
</tr>
<tr>
<td>19</td>
<td>Giraud Foundation 1100 Market St., Suite 460 San Diego 92101 <a href="http://www.giraudfoundation.org">www.giraudfoundation.org</a></td>
<td>$24,581,049 $23,025,330</td>
<td>$1,515,455</td>
<td>Fostering innovation &amp; reform in K-12 education, with the goal of helping students</td>
<td>Scott Woolley</td>
<td>1986</td>
<td></td>
</tr>
</tbody>
</table>

NA = not available

Sources: 990-PF tax filings, Guidestar.org, ProPublica Nonprofit Explorer and the organizations’ websites.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of this list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal at sdbjlists@sdbj.com. This list may not be reprinted in whole or in part without prior written permission from the editor. Some companies have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants or to imply a foundation’s size or intentional rank indicates in quality.

(1) The latest available data from Guidestar.org

(2) The listing is not intended to imply the foundation’s size or intentional rank indicates in quality.
## PRIVATE FOUNDATIONS

This list includes all foundations with assets over $20 million, as of March 31, 2022. It is an accurate list at the time of publication. The latest available data is from Guidestar.org. Rankings are based on total assets.

### Ranked by total assets in 2020:

<table>
<thead>
<tr>
<th>Rank</th>
<th>Foundation</th>
<th>Address</th>
<th>Website</th>
<th>Assets: 2020</th>
<th>2019</th>
<th>% (+)</th>
<th>Job awards</th>
<th>Mission or focus (partial list)</th>
<th>Top local executive</th>
<th>Year founded</th>
</tr>
</thead>
<tbody>
<tr>
<td>20</td>
<td>Linden Root Dickinson Foundation</td>
<td>3245 Indian Mills Lane</td>
<td>NA</td>
<td>$23,387,019</td>
<td>$27,153,964</td>
<td>14</td>
<td>$1,213,909</td>
<td>Education, arts, social services</td>
<td>Robert Sanders</td>
<td>1991</td>
</tr>
<tr>
<td>21</td>
<td>Atkinson Family Foundation</td>
<td>4225 Executive Square, Suite 1150</td>
<td>NA</td>
<td>$20,573,950</td>
<td>$18,596,397</td>
<td>11</td>
<td>$217,000</td>
<td>Arts &amp; culture, education, foundations, human services</td>
<td>Richard Atkinson</td>
<td>1939</td>
</tr>
<tr>
<td>22</td>
<td>The Gilbert J. Martin Foundation A Charitable Trust</td>
<td>625 Turquoise St.</td>
<td>NA</td>
<td>$19,182,076</td>
<td>$20,946,273</td>
<td>8</td>
<td>$1,469,500</td>
<td>Education, scholarships, social service, the arts</td>
<td>Roger Anderson</td>
<td>1984</td>
</tr>
<tr>
<td>23</td>
<td>Melvin Garf Foundation</td>
<td>5348 Carroll Canyon Road, Suite 200</td>
<td>NA</td>
<td>$18,266,651</td>
<td>$17,778,896</td>
<td>3</td>
<td>$968,406</td>
<td>Research, training, public service, religious education, social services, youth programs, etc</td>
<td>Michael D. Berlin</td>
<td>1992</td>
</tr>
<tr>
<td>24</td>
<td>Ellen Browning Scripps Foundation</td>
<td>6121 Terryhill Drive</td>
<td>NA</td>
<td>$18,842,052</td>
<td>$17,691,357</td>
<td>5</td>
<td>$1,141,605</td>
<td>Education, health care, hospitals, local nonprofits</td>
<td>Paul Scripps</td>
<td>1940</td>
</tr>
<tr>
<td>25</td>
<td>The Shiley Foundation</td>
<td>P.O. Box 207</td>
<td>Pauma Valley 92061</td>
<td>NA</td>
<td>$14,132,927</td>
<td>$14,065,892</td>
<td>0</td>
<td>$1,202,168</td>
<td>Education &amp; health organizations</td>
<td>Darline V. Shiley</td>
</tr>
<tr>
<td>26</td>
<td>Gat Family Foundation</td>
<td>4225 Executive Square, Suite 1150</td>
<td>NA</td>
<td>$12,811,051</td>
<td>$11,236,984</td>
<td>14</td>
<td>$408,138</td>
<td>Education, zoo, student transportation</td>
<td>Gillian Thornley</td>
<td>2005</td>
</tr>
<tr>
<td>27</td>
<td>Mandell Weiss Charitable Trust</td>
<td>P.O. Box 221071</td>
<td>San Diego 92192</td>
<td>NA</td>
<td>$9,668,417</td>
<td>$9,502,796</td>
<td>2</td>
<td>$485,904</td>
<td>Performing arts</td>
<td>Joseph Satz</td>
</tr>
<tr>
<td>28</td>
<td>Bell Charitable Foundation</td>
<td>PO Box 642</td>
<td>Rancho Santa Fe 92067</td>
<td>NA</td>
<td>$9,433,059</td>
<td>$8,799,595</td>
<td>8</td>
<td>$520,000</td>
<td>Health care, elderly, theater, humane society</td>
<td>Kathleen Bell-Flynn</td>
</tr>
<tr>
<td>29</td>
<td>Toby Wells Foundation</td>
<td>PO Box 519</td>
<td>Poway 92074</td>
<td><a href="http://www.tobywells.org">www.tobywells.org</a></td>
<td>$8,787,313</td>
<td>$9,026,229</td>
<td>3</td>
<td>$26,360</td>
<td>Brings youth &amp; animals together through programs that build compassion &amp; responsibility</td>
<td>Lynn Wells</td>
</tr>
<tr>
<td>30</td>
<td>Johnson James Hervey Charitable Educational Trust</td>
<td>PO Box 18160</td>
<td>San Diego 92176</td>
<td>NA</td>
<td>$8,369,455</td>
<td>$8,784,453</td>
<td>5</td>
<td>$147,000</td>
<td>Education &amp; research</td>
<td>Kevin Munnelly</td>
</tr>
<tr>
<td>31</td>
<td>Linda Brandes Foundation</td>
<td>P.O. Box 530</td>
<td>Rancho Santa Fe 92067</td>
<td>NA</td>
<td>$7,530,056</td>
<td>$7,799,831</td>
<td>5</td>
<td>$448,270</td>
<td>Arts, children’s welfare &amp; education &amp; animal rescue</td>
<td>Linda Brandes</td>
</tr>
<tr>
<td>32</td>
<td>DeFalco Family Foundation Inc.</td>
<td>401 B St.</td>
<td>San Diego 92101</td>
<td>NA</td>
<td>$6,613,823</td>
<td>$7,091,094</td>
<td>7</td>
<td>$510,000</td>
<td>Education, health care, people with disabilities</td>
<td>Santina DeFalco</td>
</tr>
<tr>
<td>33</td>
<td>Thomas C. Ackerman Foundation</td>
<td>3755 Avacado Blvd., Suite 518</td>
<td>La Mesa 91941</td>
<td><a href="http://www.ackermannfoundation.org">www.ackermannfoundation.org</a></td>
<td>$6,113,274</td>
<td>$5,816,329</td>
<td>5</td>
<td>$25,800</td>
<td>Helping the youth of our community in their early education</td>
<td>Robert G. Copeland</td>
</tr>
<tr>
<td>34</td>
<td>Lash Foundation</td>
<td>P.O. Box 22916</td>
<td>San Diego 92122</td>
<td>NA</td>
<td>$5,479,096</td>
<td>$5,671,316</td>
<td>3</td>
<td>$306,864</td>
<td>Education, health care, faith-based charities</td>
<td>Lawrence Kline</td>
</tr>
<tr>
<td>35</td>
<td>The Lipp Family Foundation</td>
<td>21 Buccaneer Way</td>
<td>Coronado 92118</td>
<td>NA</td>
<td>$4,190,742</td>
<td>$4,190,742</td>
<td>0</td>
<td>$300,500</td>
<td>Adult &amp; child mentoring, education, science</td>
<td>Charles Hayes</td>
</tr>
<tr>
<td>36</td>
<td>Szekely Family Foundation</td>
<td>1840 Nielson St.</td>
<td>San Diego 92103</td>
<td>NA</td>
<td>$2,600,627</td>
<td>$2,791,323</td>
<td>4</td>
<td>$254,395</td>
<td>Social service, environmental, science, arts</td>
<td>Sara Livia Brightwood</td>
</tr>
<tr>
<td>37</td>
<td>Ute City Charitable Trust</td>
<td>3188 Midflower Summit Encinitas 92024</td>
<td>NA</td>
<td>$2,121,966</td>
<td>$1,675,720</td>
<td>7</td>
<td>$1,032,000</td>
<td>Faith-based charities, social services, health services</td>
<td>Dawn Berson</td>
<td>1999</td>
</tr>
<tr>
<td>38</td>
<td>Barney &amp; Barney Foundation</td>
<td>PO Box 8538</td>
<td>San Diego 92166</td>
<td>Barneyandbarneyfoundation.org</td>
<td>$1,774,412</td>
<td>$1,730,890</td>
<td>5</td>
<td>$0</td>
<td>Community</td>
<td>Arlene Lieberman</td>
</tr>
</tbody>
</table>

Note: Not available: NA. Sources: 990-PF tax filings, Guidestar.org, ProPublica Nonprofit Explorer and the organizations’ websites. This list is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal at sdbjlists@sdbj.com. This list may not be reprinted in whole or in part without prior written permission from the editor. Some companies have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants or to imply a foundation’s size or numerical rank indicates its quality. (1) The latest available data from Guidestar.org.
Together we can build a limitless future.

At Marsh McLennan Agency, empowering our colleagues to give back is one of our greatest priorities. Collectively, we are honored to make a difference through the work of the Barney & Barney Foundation.

Thank you to our local nonprofits who are hard at work making our communities stronger in these challenging times.

BarneyandBarneyFoundation.org | MarshMMA.com